

White Bear Lake Area Hockey Association
Gambling and Board June Meeting Minutes

July 16, 2025

Attendees: John Humphrey, Nate Jacksie, Dave Nadeau, Jeff Boldt, Abby Burdick, Rob Weaver, Kyle Gillespie, Matt Ryan, Chris Anderson, Greg Boggess, Kim Gillespie

Board Members: Dana Luger, Kyle Hall, Jess Jacksie, Eric Johnson, Todd Wanka, Joel Starke, Jeff Rose, Nick Anthony

Gambling Manager: Kevin Bergerson

GAMBLING MEMBERSHIP MEETING:

1. Call to order – Eric Johnson (7:00)
 2. Motion to Approve Agenda
 - a. 2nd – Nick Anthony
 - b. Motion Carries
 3. Gambling Report (Kevin Bergerson)
 - a. Account Balance as of 6/30/2025 - \$1,105,268.51 (up \$60k from May month-end)
 - b. Review May 2025 Financials - Membership Approval Needed
 - i. May 2025 Financial Summary
 - ii. May Breakout by Site
 - iii. May Allowable Expenses
 - c. Motion to Approve May Financials/Expenses
 - i. 2nd – Nick Anthony
 - ii. Motion Carries
 4. August 2025 Estimated Expenses (7/17/25-8/31/25) - Membership Approval Needed
 - i. August Estimated Allowable Expenses
 1. Routine expenses with the exception of 2 – funds for laptop for Kevin
 2. \$4,000 for shredding old games/docs
 - ii. August Estimated Lawful Purpose Expenses
 - b. Motion to Approve August Allowable Expenses & Lawful Purpose
 - i. 2nd – Jeff Rose
 - ii. Motion Carries
5. Other Business
 - a. Closed Johnny Kitchen Site on 7/15/2025
 - i. Made the decision to pull out, doesn't make enough revenue to cover small expenses
 - b. Annual Audit – ABDO
 - i. Turned over requested games & information on 7/10/2025
 - ii. They will be completing the audit July/August timeframe
 - c. Member Forum or New Agenda Items
 - i. Kim Gillespie, talked about bringing calendars back to go towards team fees – shifted gears to do a straight raffle which will be a kick back to everyone who sells, 10 tickets min \$20/piece – money to go back towards team fees – you can pre-sell before you make a team, it will follow you & your team
6. Adjourn (7:09)

MONTHLY BOARD MEETING

1. Call to Order – Eric Johnson (7:09)
2. Approval of Agenda

- a. 2nd – Jess Jacksie
 - b. Motion Carries
3. Approval of Meeting Minutes – June 2025
 - a. 2nd – Nick Anthony
 - b. Motion Carries
4. Member Forum
 - a. N/A
5. Treasurer's Report (Erik Wicklander/Jessica Jacksie)
 - a. Frandsen Savings: \$876K (+\$3K from last month)
 - i. Interest Payments
 - b. General Account (Frandsen): \$64K (-\$5K from last month)
 - i. Misc end of season expenses, ice bills for Spring ice & STP coaches pay
6. Vice President of Business Operations Report (Nick Anthony)
 - a. Highlights for 2025-26 Registration
 - i. Registration is opening July 20th
 - ii. All AA, A, B1 teams have 4 tournaments booked and is reflected in the cost this year.
 - iii. Hotels for all out-of-town tournaments are reserved. Kim Gillespie will provide managers hotel information once teams are formed
 - iv. All players will be ordering a sweatshirt as a part of the season registration.
 - v. Goalie discount will be applied at registration:
 1. Mite Major/8U4 goalies will only pay \$75 for dibs (will pay at registration and be refunded once teams are formed)
 2. Squirt/10U goalie will only pay \$75 for dibs
 3. Peewee/12U/Bantam/15U goalies will save \$750
 4. Families will still be responsible for team fees
 - vi. At the Bantam level, if you are not enrolled at WBLHS and will be trying out for your enrolled school's High School team, you will need to pay your fees in full, up front. No payment plan option will be available.
 - vii. All payment plans will wrap up by mid-December. Fees must be paid in full by 12/31 to be rostered for the remainder of the season.
 - b. Tryout Jerseys - still missing a fair amount of them. Please look in your kids' bag and wash it before returning. You can drop it off at the top of the stairs at the Hipp.
7. Vice President of Hockey Operations (Todd Wanka)
 - a. Nothing to report
8. President's Report (Eric Johnson)
 - a. WBLAHA benefits greatly from our Charitable Gambling Contributions.
 - i. Charitable gambling will donate ~\$600,000 for the fiscal year 2026 to lower hockey costs for our members
 - ii. The board leverages these funds to cover association operating costs and lower registration fees
 - iii. The direct impact to our 800 members, on average, lowers hockey costs by \$750/member
 - iv. We want to thank our partners and encourage our members to continue to support these establishments which are: White Bear Bar, Sak's, Doc's Landing, Jimmy's, BearTown & MC Taco.
9. D2 Representative's Report (Josh Docken)
 - a. Nothing to Report
10. Director of Administration (Paul Estby)
 - a. Working on updating our player & parent code of conduct which will be sent out soon
11. Directors' Reports:
 - a. Boys Director (Rick Kissner)
 - i. Nothing to report
 - b. Girls Director (Jeff Rose)
 - i. Tryout dates are locked in for 10U/12U – will push these dates out soon, still waiting on 15's

- c. Mite Director (Mark Hennessy)
 - i. In-House League – we are implementing an in-house league this upcoming season
 - ii. Level Adjustments – There will be level adjustments for in-house competition
 - iii. Coach Interviews – Coaches will be interviewed this season
 - iv. Volunteer Opportunities – We are looking for volunteers for coordinator positions across the in-house league, Jamboree & evaluations.
 - d. Boys Player Development Director (Joel Starke)
 - i. Treadmill Update
 - ii. Working on adding an off-ice skills/workout challenge for August and September. This would include Sprints, Stickhandling, Squats, and other areas.
 - e. Girls Player Development Director (Kyle Hall)
 - i. STP Update
 - 1. Good registration with fairly similar numbers to last year. Going well! We plan to roll any profits into player development (treadmill installation and in-season player development)
 - ii. Fall Warm-Up Update
 - 1. Hoping to open registration by early August (date TBD). We need to wait for ice availability after tryout dates are set.
 - 2. Pricing and number of skates/levels are anticipated to be similar to last year.
 - 3. We will be using ReadReact Hockey for goalies
 - 4. There will be no fall warm up for mite/mini mites/8U/6U due to the season starting earlier this year.
 - iii. 10,000 Puck Club
 - 1. There's still time as it runs through 9/14 (Just over 1,000 shots/wk will get you there!)
 - 2. Pick up sheets from Tim at WBSC
 - 3. We will plan to do the drawing for the Strauss gift card at one of our pull tab bars (TBD)!
 - f. Junior Gold Director
 - i. Nothing to report
12. Old Business
- a. N/A
13. New Business
- a. N/A
14. Adjourn (7:33)

LG1004 Monthly Gambling Report to Members

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Minnesota Statutes 349.19, Subdivisions 3 and 5, and Minnesota Rules 7861.0320, Subpart 6, require a monthly gambling report to the membership. Members attending this meeting reviewed the documents checked below. The check register and authorization of expenditures are attached to this form and have been made a part of the meeting minutes.

White Bear Lake Area Hockey Assoc.
Lisc# 03111

Meeting Date: July 9, 2025

May 2025 Documents Provided for review:

- G1 - Lawful Gambling Monthly Tax Return
- LG100A - Lawful Gambling Receipts and Expenses by Site
- LG100C - Lawful Purpose Expenditures
- LG100F - Lawful Gambling Fund Reconciliation
- Schedule B2 - Lawful Gambling Report of Barcoded Games
- LG1012 Worksheet - Lawful Purpose
- Worksheet CS - Cash Shortages
- Worksheet E - Lawful Gambling Combined Receipts Tax
- Bank Register Details by Category
- Bank Register
- Bank Reconciliation
- Checking Account Summary from Royal Credit Union
- Played/Reported Inventory Report
- Month End/Physical Inventory

Correspondence and other documents:

none

Interest	May-25	May-24	YoY Change	Change %	'25 % of Ttl	'24 % of Ttl
Bingo Gross	\$110,603	\$218,822	(\$108,219)	-49%	3%	6%
Bingo Prizes	\$90,280	\$208,112	(\$117,832)	-57%	3%	7%
Bingo Net	\$20,323	\$10,710	\$9,614	90%	4%	2%
Prize%	81.6%	95.1%		-13.48		
Paddlewheel Gross	\$28,110	\$28,641	(\$531)	-2%	1%	1%
Paddlewheel Prizes	\$25,494	\$26,742	(\$1,248)	-5%	1%	1%
Paddlewheel Net	\$2,616	\$1,899	\$717	38%	1%	0%
Prize%	90.7%	93.4%		-2.68		
Tipboard Gross	\$2,400	\$2,400	\$0	0%	0%	0%
Tipboard Prizes	\$1,600	\$1,600	\$0	0%	0%	0%
Tipboard Net	\$800	\$800	\$0	0%	0%	0%
Prize%	66.7%	66.7%		0.00		
E-Gaming Gross	\$1,320,275	\$1,707,903	(\$387,627)	-23%	41%	46%
E-Gaming Prizes	\$1,101,430	\$1,468,175	(\$366,745)	-25%	40%	46%
E-Gaming Net	\$218,845	\$239,728	(\$20,882)	-9%	45%	48%
Prize%	83.4%	86.0%		-2.54		
Pulltab Gross	\$1,760,812	\$1,732,206	\$28,606	2%	55%	47%
Pulltab Prizes	\$1,515,380	\$1,485,355	\$30,025	2%	55%	47%
Pulltab Net	\$245,432	\$246,851	(\$1,419)	-1%	50%	49%
Prize%	86.1%	85.7%		0.31		
Total Gross	\$3,222,200	\$3,690,181	(\$467,981)	-13%		
Total Prizes	\$2,734,184	\$3,190,484	(\$456,300)	-14%		
Total Pre-tax Income	\$488,016	\$499,697	(\$11,681)	-2%		
Prize%	84.9%	86.5%		-1.60		
Total Gambling Tax	\$168,011	\$178,416	(\$10,406)	-6%		
% of Pre-Tax Income	34.4%	35.7%		-1.28		
Gross Profit	\$320,005	\$321,281	(\$1,275)	0%		
% of Pre-Tax Income	65.6%	64.3%		1.28		
Total Expenses (Allow.)	\$227,718	\$295,598	(\$67,880)	-23%		
% of Net Receipts	46.7%	59.2%				
Available for Mission	\$92,287	\$25,682	\$66,605	259%		
% of Gross Profit	28.8%	8.0%		20.85		

Breakout of Expenses	May-25	May-24	YoY Change	Change %	'25 % of Ttl	'24 % of Ttl
Gambling Product	\$32,900	\$35,525	(\$2,625)	-7%	14%	12%
Comp. and Payroll	\$50,250	\$70,094	(\$19,844)	-28%	22%	24%
Penalties and Interest	\$0	\$0	\$0		0%	0%
Advertising	\$0	\$0	\$0		0%	0%
Accounting & Legal	\$3,715	\$2,390	\$1,325	55%	2%	1%
Gambling Mgrs Bond	\$0	\$0	\$0		0%	0%
Local Gov't Investigation Fee	\$0	\$0	\$0		0%	0%
Rent	\$69,327	\$88,526	(\$19,199)	-22%	30%	30%
E-Gaming Eq/fees	\$56,872	\$77,208	(\$20,336)	-26%	25%	26%
Misc. Services and Supplies -	\$14,353	\$21,676	(\$7,323)	-34%	6%	7%
Insurance	\$0	\$0	\$0		0%	0%
Equipment	\$0	\$0	\$0		0%	0%
Cash Long/Short	\$1,074	\$806	\$268	33%	0%	0%
Reimb Ex Cash Short	(\$773)	(\$626)	(\$147)	23%	0%	0%
Total Expenses	\$227,718	\$295,598	(\$67,880)	-23%		

Interest	May-25	Jun-25	Jul-25	Aug-25	Sep-25	Oct-25	Nov-25	Dec-25	Jan-26	Feb-26	Mar-26	Apr-26	YTD	YTD Delta %	Total Year
Bingo Gross													\$0	-100%	\$1,539,786
Bingo Prizes													\$0	-100%	\$1,283,454
Bingo Net													\$0	-100%	\$256,332
Prize %													#DIV/0!	#DIV/0!	83.4%
Paddlewheel Gross													\$0	-100%	\$288,679
Paddlewheel Prizes													\$0	-100%	\$244,886
Paddlewheel Net													\$0	-100%	\$43,793
Prize %													#DIV/0!	#DIV/0!	84.8%
E-Gaming Gross													\$0	-100%	\$17,651,641
E-Gaming Prizes													\$0	-100%	\$15,154,827
E-Gaming Net													\$0	-100%	\$2,496,814
Prize %													#DIV/0!	#DIV/0!	85.9%
Pulltab Gross													\$0	-100%	\$20,094,367
Pulltab Prizes													\$0	-100%	\$17,329,410
Pulltab Net													\$0	-100%	\$2,764,957
Prize %													#DIV/0!	#DIV/0!	86.2%
Total Gross													\$0	-100%	\$39,652,556
Total Prizes													\$0	-100%	\$34,069,490
Total Pre-tax Income													\$0	-100%	\$5,583,066
Prize % vs. LY													#DIV/0!	#DIV/0!	85.9%
Total Gambling Tax													\$0	#DIV/0!	\$0
Total Expenses (Allow.)													\$0	#DIV/0!	\$0
Available for Mission													\$0	#DIV/0!	\$0
													#N/A		#DIV/0!

Interest	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	YTD	Total Year
Bingo Gross	\$218,822	\$198,874	\$107,717	\$107,656	\$110,547	\$112,874	\$107,453	\$115,992	\$110,675	\$109,474	\$129,099	\$110,603	\$1,539,786	#REF!
Bingo Prizes	\$208,112	\$179,066	\$82,032	\$89,318	\$84,816	\$98,175	\$84,513	\$95,571	\$90,145	\$86,920	\$94,506	\$90,280	\$1,283,454	#REF!
Bingo Net	\$10,710	\$19,808	\$25,685	\$18,338	\$25,731	\$14,699	\$22,940	\$20,421	\$20,530	\$22,554	\$34,593	\$20,323	\$256,332	#REF!
Prize %	95.1%	90.0%	76.2%	83.0%	76.7%	87.0%	78.7%	82.4%	81.5%	79.4%	73.2%	81.6%	83.4%	#REF!
Paddlewheel Gross	\$28,641	\$27,750	\$14,800	\$23,220	\$16,100	\$24,050	\$35,220	\$22,020	\$22,255	\$19,683	\$26,830	\$28,110	\$288,679	#REF!
Paddlewheel Prizes	\$26,742	\$24,406	\$11,134	\$17,678	\$13,840	\$20,135	\$32,537	\$18,651	\$16,641	\$15,402	\$22,226	\$25,494	\$244,886	#REF!
Paddlewheel Net	\$1,899	\$3,344	\$3,666	\$5,542	\$2,260	\$3,915	\$2,683	\$3,369	\$5,614	\$4,281	\$4,604	\$2,616	\$43,793	#REF!
Prize %	93.4%	87.9%	75.2%	76.1%	86.0%	83.7%	92.4%	84.7%	74.8%	78.3%	82.8%	90.7%	84.8%	#REF!
E-Gaming Gross	\$1,707,903	\$1,461,521	\$1,338,617	\$1,592,694	\$1,579,603	\$1,602,930	\$1,681,683	\$1,358,072	\$1,215,666	\$1,242,007	\$1,550,670	\$1,320,275	\$17,651,641	#REF!
E-Gaming Prizes	\$1,468,175	\$1,268,531	\$1,161,618	\$1,396,334	\$1,387,000	\$1,370,773	\$1,460,616	\$1,171,919	\$1,036,347	\$1,042,165	\$1,289,921	\$1,101,430	\$15,154,827	#REF!
E-Gaming Net	\$239,728	\$192,990	\$176,999	\$196,361	\$192,603	\$232,157	\$221,067	\$186,153	\$179,320	\$199,843	\$260,750	\$218,845	\$2,496,814	#REF!
Prize %	86.0%	86.8%	86.8%	87.7%	87.8%	85.5%	86.9%	86.3%	85.2%	83.9%	83.2%	83.4%	85.9%	#REF!
Pulltab Gross	\$1,732,206	\$1,593,639	\$1,499,092	\$1,580,569	\$1,525,448	\$1,518,482	\$1,620,586	\$1,656,533	\$1,841,583	\$1,725,474	\$2,039,943	\$1,760,812	\$20,094,367	#REF!
Pulltab Prizes	\$1,485,355	\$1,365,579	\$1,274,354	\$1,364,045	\$1,317,988	\$1,325,627	\$1,411,854	\$1,430,926	\$1,587,005	\$1,496,293	\$1,755,004	\$1,515,380	\$17,329,410	#REF!
Pulltab Net	\$246,851	\$228,060	\$224,738	\$216,524	\$207,460	\$192,855	\$208,732	\$225,607	\$254,578	\$229,181	\$284,939	\$245,432	\$2,764,957	#REF!
Prize %	85.7%	85.7%	85.0%	86.3%	86.4%	87.3%	87.1%	86.4%	86.2%	86.7%	86.0%	86.1%	86.2%	#REF!
Total Gross	\$3,690,181	\$3,282,384	\$2,960,826	\$3,305,339	\$3,241,308	\$3,272,520	\$3,458,437	\$3,166,761	\$3,199,289	\$3,103,618	\$3,749,692	\$3,222,200	\$39,652,556	#REF!
Total Prizes	\$3,190,484	\$2,837,982	\$2,529,538	\$2,868,175	\$2,810,784	\$2,826,085	\$2,997,823	\$2,727,862	\$2,736,763	\$2,646,055	\$3,163,757	\$2,734,184	\$34,069,490	#REF!
Total Pre-tax Income	\$499,697	\$444,402	\$431,288	\$437,165	\$430,524	\$446,435	\$460,614	\$438,899	\$462,527	\$457,564	\$585,936	\$488,016	\$5,583,066	#REF!
Prize % vs. LY	86.5%	86.5%	85.4%	86.8%	86.7%	86.4%	86.7%	86.1%	85.5%	85.3%	84.4%	84.9%	85.9%	#REF!
	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!	#REF!		
Total Gambling Tax	\$178,416	\$181,764	\$149,690	\$112,136	\$151,011	\$145,500	\$154,545	\$156,818	\$149,668	\$159,115	\$158,285	\$168,011	\$1,864,959	#REF!
% of Pre-Tax Income	35.7%	40.9%	34.7%	25.7%	35.1%	32.6%	33.6%	35.7%	32.4%	34.8%	27.0%	34.4%	\$4	\$0
Gross Profit	\$321,281	\$262,637	\$281,598	\$325,028	\$279,514	\$300,935	\$306,069	\$282,081	\$312,859	\$298,449	\$427,650	\$320,005	\$3,718,106	#REF!
% of Pre-Tax Income	35.7%	40.9%	34.7%	25.7%	35.1%	32.6%	33.6%	35.7%	32.4%	34.8%	27.0%	34.4%	\$4	\$0
Total Expenses (Allow.)	\$295,598	\$278,887	\$247,218	\$228,677	\$207,482	\$211,584	\$240,781	\$223,472	\$242,249	\$213,264	\$219,581	\$227,718	\$2,836,512	#REF!
% of Pre-Tax Income	59.2%	62.8%	57.3%	52.3%	48.2%	47.4%	52.3%	50.9%	52.4%	46.6%	37.5%	46.7%	\$6	\$0
Available for Mission	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	#N/A	\$0	\$0
													#N/A	#DIV/0!

	White Bear			Bear		Johnny				% of
	Bar	Sak's	Doc's Landing	Jimmy's	Town	Bingo Hall	Kitchen	MC Taco	Total	Total
Bingo Gross	\$5,776	\$27,831	\$0	\$66,678	\$10,318		\$0	\$0	\$110,603	3.4%
Bingo Prizes	\$6,415	\$23,894	\$0	\$48,065	\$11,906		\$0	\$0	\$90,280	3.3%
Bingo Net	(\$639)	\$3,937	\$0	\$18,613	(\$1,588)		\$0	\$0	\$20,323	4.2%
Prize %	111.1%	85.9%		72.1%	115.4%		#DIV/0!	#DIV/0!	81.6%	
2024 Net\$	(\$3,177)	\$781	\$0	\$17,058	(\$884)	(\$3,069)			\$10,710	
YoY Change	80%	404%		9%	80%	-100%			90%	
Raffle Gross	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	0.0%
Raffle Prizes	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	0.0%
Raffle Net	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	0.0%
Prize %	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		#DIV/0!	#DIV/0!	#DIV/0!	
2024 Net\$	(\$290)	\$0	\$0	\$0	\$0	\$0			(\$290)	
Paddlewheel Gross	\$24,930	\$0	\$1,230	\$750	\$1,200		\$0	\$0	\$28,110	0.9%
Paddlewheel Prizes	\$23,374	\$0	\$820	\$500	\$800		\$0	\$0	\$25,494	0.9%
Paddlewheel Net	\$1,556	\$0	\$410	\$250	\$400		\$0	\$0	\$2,616	0.5%
Prize %	93.8%	#DIV/0!	66.7%	66.7%	66.7%		#DIV/0!	#DIV/0!	90.7%	
2024 Net\$	\$1,335	\$110	(\$116)	\$190	\$380				\$1,899	
YoY Change	17%	-100%	-453%	32%	5%				38%	
Tipboard Gross	\$0	\$0	\$0	\$2,400	\$0		\$0	\$0	\$2,400	0.1%
Tipboard Prizes	\$0	\$0	\$0	\$1,600	\$0		\$0	\$0	\$1,600	0.1%
Tipboard Net	\$0	\$0	\$0	\$800	\$0		\$0	\$0	\$800	0.2%
Prize %	#DIV/0!	#DIV/0!	#DIV/0!	66.7%	#DIV/0!		#DIV/0!	#DIV/0!	66.7%	
2024 Net\$	\$100	\$150	\$0	\$550	\$0	\$0	\$0	\$0	\$800	
E-Gaming Gross	\$241,128	\$103,546	\$284,506	\$519,765	\$152,247		\$1,761	\$17,324	\$1,320,275	41.0%
E-Gaming Prizes	\$202,248	\$84,718	\$238,361	\$438,237	\$122,874		\$1,371	\$13,621	\$1,101,430	40.3%
E-Gaming Net	\$38,880	\$18,828	\$46,145	\$81,527	\$29,373		\$389	\$3,703	\$218,845	44.8%
Prize %	83.9%	81.8%	83.8%	84.3%	80.7%		77.9%	78.6%	83.4%	
2024 Net\$	\$42,326	\$18,967	\$67,178	\$80,375	\$27,193	\$3,689			\$239,728	
YoY Change	-8%	-1%	-31%	1%	8%				-9%	
Pulltab Gross	\$214,429	\$330,543	\$178,826	\$763,486	\$251,222		\$4,838	\$17,468	\$1,760,812	54.6%
Pulltab Prizes	\$188,614	\$285,630	\$152,815	\$654,828	\$214,131		\$4,200	\$15,162	\$1,515,380	55.4%
Pulltab Net	\$25,815	\$44,913	\$26,011	\$108,658	\$37,091		\$638	\$2,306	\$245,432	50.3%
Prize %	88.0%	86.4%	85.5%	85.8%	85.2%		86.8%	86.8%	86.1%	
2024 Net\$	\$37,617	\$39,486	\$17,244	\$100,442	\$39,073	\$12,989			\$246,851	
YoY Change	-31%	14%	51%	8%	-5%				-1%	
Total Gross	\$486,263	\$461,920	\$464,562	\$1,353,079	\$414,987		\$6,599	\$34,792	\$3,222,200	100.0%
Total Prizes	\$420,651	\$394,242	\$391,996	\$1,143,230	\$349,711		\$5,571	\$28,783	\$2,734,184	100.0%
Total Pre-tax Income	\$65,612	\$67,678	\$72,566	\$209,848	\$65,276		\$1,027	\$6,009	\$488,016	100.0%
Prize %	86.5%	85.3%	84.4%	84.5%	84.3%		84.4%	82.7%	84.9%	
2024 Net\$	\$77,911	\$59,494	\$84,306	\$198,615	\$65,762	\$13,610	\$0	\$0	\$499,697	18.3%
YoY Change	-16%	14%	-14%	6%	-1%				-2%	
Site % of Ttl Income	13.4%	13.9%	14.9%	43.0%	13.4%	0.0%	#DIV/0!	#DIV/0!		
Tax	\$30,319	\$24,708	\$21,509	\$66,594	\$22,570	\$0	\$644	\$1,667	\$168,011	34.4%
2024 Tax\$	\$23,862	\$30,040	\$31,102	\$66,780	\$20,881	\$5,750			\$178,416	35.7%
YoY Change	27%	-18%	-31%	0%					-6%	
Gross Profit After Tax	\$35,293	\$42,971	\$51,057	\$143,254	\$42,706	\$0	\$383	\$4,342	\$320,005	
2024 GP\$	\$54,049	\$29,453	\$53,203	\$131,835	\$44,881	\$7,859	\$0	\$0	\$321,281	
YoY Change	-35%	46%	-4%	9%					0%	
Allow. Expenses	\$40,050	\$34,240	\$34,120	\$86,171	\$28,656	\$0	\$1,013	\$3,468	\$227,718	
2024 AE\$	\$35,059	\$37,687	\$49,038	\$87,506	\$40,004	\$46,304			\$295,598	
YoY Change	14%	-9%	-30%	-2%	-28%				-23%	
Available for Mission	(\$4,757)	\$8,731	\$16,936	\$57,083	\$14,049	\$0	(\$630)	\$874	\$92,287	
2024 NP\$	\$18,990	(\$8,234)	\$4,165	\$44,329	\$4,877	(\$38,445)	\$0	\$0	\$25,682	
YoY Change	-125%	-206%	307%	29%	188%				259%	

WBLAHA Charitable Gambling #03111 - Authorization of Expenditures (LG1004)

Expenses for the Month of: May 2025

Preapproval: Allowable Expenses				ACTUAL ALLOWABLE EXPENSES		
Payee or Item to be Paid	Brief explanation of the purpose for each expenditure	Expense \$	Approved	Check #	Amount	Overage
		Limit				
Pulltabs Plus, Incorporated	Gambling Product	\$7,000	4/9/2025	D-Debit	\$3,638.16	
Three Diamond Corporation	Gambling Product	\$27,000	4/9/2025	D-Debit	\$21,903.25	
Brainerd Games	Gambling Product	\$10,000	4/9/2025	D-Debit	\$7,358.92	
	Total Gambling Product	\$44,000			\$32,900	
Heartland Payroll	Compensation	\$58,000	4/9/2025	D-Debit	\$38,218.20	
MN Dept of Revenue	Payroll Taxes	\$15,800	4/9/2025	D-Debit	\$12,031.51	
	Total Compensation	\$73,800			\$50,250	
Press Publications	Advertising	\$2,200	4/9/2025	20571	\$1,524.35	
	Total Advertising	\$2,200			\$1,524	
Heartland Payroll	Payroll Processing	\$800	4/9/2025	D-Debit	\$364.50	
Landon C Scott	CPA - Monthly Tax Prepare	\$1,750	4/9/2025	20572	\$1,500.00	
Landon C Scott	Fix and update past filings	\$1,800	2/12/2025	20572	\$1,850.00	
	Total Accounting and Legal	\$4,350			\$3,715	
Doc's Landing	Rent	\$11,000	4/9/2025	20591	\$8,516.18	
Jimmy's Food And Drink	Rent	\$36,000	4/9/2025	20592	\$32,471.25	
Saks	Rent	\$15,000	4/9/2025	20590	\$12,345.94	
Johnny Kitchen	Rent	\$500	4/9/2025	20594	\$255.51	
MC Taco	Rent	\$8,000	4/9/2025	20595	\$470.19	
White Bear Bar	Rent	\$13,000	4/9/2025	20589	\$8,924.64	
Sanger LLC	Rent	\$9,000	4/9/2025	20593	\$5,570.30	
	Total Rent	\$92,500			\$68,554	
MN Gaming Supply	E-Pulltab Equip & Rev Share (BT)	\$12,500	4/9/2025	D-Debit	\$6,391.24	
Brainerd Games	E-Pulltab Equip & Rev Share	\$55,000	4/9/2025	D-Debit	\$49,372.75	
	Total E-Gaming Equip & Rev Share	\$67,500			\$55,764	
Brainerd Games	Bingo Machine Rentals	\$8,000	4/9/2025	D-Debit	\$7,153.76	
Brainerd Games	Misc Product and Equipment	\$750	4/9/2025	D-Debit	\$58.53	
Three Diamond Corporation	Misc Product and Equipment	\$750	4/9/2025		\$0.00	
Central Gaming Services	Doc's Pulltab Machine Rental	\$1,200	4/9/2025	20570	\$1,123.80	
	Total Product and Equipment	\$10,700			\$8,336	
Charitable Products LLC	Scanner Paper - Supplies	\$1,000	4/9/2025	20598 & 20584	\$468.18	
Comcast Business	Internet/phone/TV	\$1,500	4/9/2025	20567	\$1,321.43	
The McDowell Agency, INC	Employee Background Check	\$300	4/9/2025		\$0.00	
Microsoft 365 Subscription	Microsoft 365 Subscription	\$100	4/9/2025	20568	\$67.70	
Adobe	Monthly Subscription	\$50	4/9/2025	20569	\$32.50	
Office Supplies	General Office Supplies	\$2,000	4/9/2025	20579 & 20599	\$1,263.55	
Kevin Bergerson	Monthly Milage Reimbursement	\$650	4/9/2025	20566	\$364.35	
Lynn Dumroese	Monthly Milage Reimbursement	\$200	4/9/2025	20575	\$235.20	
JOIM INVESTMENTS, LLC	Office Space Rent	\$700	4/9/2025	D-Debit	\$700.00	
	Total Supplies - General	\$6,500			\$4,453	
Cash Long/Short						

Total	\$301,550	\$225,496	\$0
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Preapproval: Lawful Purpose Expenditures				ACTUAL LAWFUL PURPOSE EXPENSES		
Payee or Item to be Paid	Brief explanation of the purpose	Amount	Approved	Check #	Total Paid	Overage
City Of Vadnais Heights	A10R - City-administered fund (up to 10%)	\$8,000	4/9/2025	20596	\$3,750	
City Of White Bear Lake	A08L - Local regulatory tax (up to 3%)	\$600	4/9/2025	20588	\$433	
City of Maplewood	A10R - City-administered fund (up to 10%)	\$400	4/9/2025			
MN Dept of Revenue	A08T - Monthly State Gambling Taxes & Fees	\$190,000	4/9/2025	D-Debit	\$163,828	
CITY OF VADNAIS HEIGHTS	A10 Donation	\$8,000	5/14/2025	20583	\$8,000	
	Total Lawful Purpose	\$207,000			\$176,011	

Total Allowable & Lawful Purpose	\$508,550	\$401,507
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WBLAHA Charitable Gambling #03111 - Authorization of Expenditures (LG1004)

Expenses for the Month of:

August 2025 (7/17/25 to 8/31/25)

Approval Date: July 16, 2025

Preapproval: Allowable Expenses					
Payee or Item to be Paid	Brief explanation of the purpose for each expenditure	Expense \$	Approved	Check or ACH	Notes
		Limit			
Pulltabs Plus, Incorporated	Gambling Product	\$7,000	7/16/2025	ACH	Monthly
Three Diamond Corporation	Gambling Product	\$27,000	7/16/2025	ACH	Monthly
Brainerd Games	Gambling Product	\$10,000	7/16/2025	ACH	Monthly
	Total Gambling Product	\$44,000			
Heartland Payroll	Compensation	\$60,000	7/16/2025	ACH	Monthly
MN Dept Rev & IRS	Payroll Taxes	\$18,000	7/16/2025	ACH	Monthly
	Total Compensation	\$78,000			
Press Publications	Advertising	\$2,200	7/16/2025	Check	Monthly
Bingo Bugle	Advertising	\$6,000	7/16/2025	Check	Annually
	Total Advertising	\$8,200			
Heartland Payroll	Payroll Processing	\$800	7/16/2025	Debit	Monthly
Landon C Scott	CPA - Monthly Tax Prepare	\$1,750	7/16/2025	Check	Monthly
	Total Accounting and Legal	\$2,550			
Doc'S Landing	Rent	\$11,000	7/16/2025	Check	Monthly
Jimmy's Food And Drink	Rent	\$36,000	7/16/2025	Check	Monthly
Saks	Rent	\$15,000	7/16/2025	Check	Monthly
Johnny Kitchen	Rent	\$500	7/16/2025	Check	Monthly
MC Taco	Rent	\$8,000	7/16/2025	Check	Monthly
White Bear Bar	Rent	\$13,000	7/16/2025	Check	Monthly
Sanger LLC	Rent	\$9,000	7/16/2025	Check	Monthly
	Total Rent	\$92,500			
MN Gaming Supply	E-Pulltab Equip & Rev Share (BT)	\$12,500	7/16/2025	ACH	Monthly
Brainerd Games	E-Pulltab Equip & Rev Share	\$55,000	7/16/2025	ACH	Monthly
	Total E-Gaming Equip & Rev Share	\$67,500			
Brainerd Games	Bingo Machine Rentals	\$8,000	7/16/2025	ACH	Monthly
Brainerd Games	Misc Product and Equipment	\$750	7/16/2025	ACH	Monthly
Three Diamond Corporation	Misc Product and Equipment	\$750	7/16/2025	ACH	Monthly
Central Gaming Services	Doc's & MC Taco Pulltab Machine Rental	\$600	7/16/2025	check	Monthly
	Total Product and Equipment	\$10,100			
CGME	Monthly POS Cost	\$150	7/16/2025	ACH	Monthly
Charitable Products LLC	Scanner Paper - misc supplies	\$1,000	7/16/2025	Check	Monthly
Comcast Business	Internet/phone/TV	\$1,500	7/16/2025	Check	Monthly
The McDowell Agency, INC	Employee Background Check	\$300	7/16/2025	Check	Monthly
Microsoft 365 Subscription	Microsoft 365 Subscription	\$125	7/16/2025	Check	Monthly
Adobe	Monthly Subscription	\$75	7/16/2025	Check	Monthly
Office Supplies	General Office Supplies	\$2,000	7/16/2025	Check	Monthly
Kevin Bergerson	Monthly Milage Reimbursement	\$650	7/16/2025	Check	Monthly
Lynn Dumroese	Monthly Milage Reimbursement	\$250	7/16/2025	Check	Monthly
Joim Investments, LLC	Office Space Rent	\$700	7/16/2025	ACH	Monthly
GM New Laptop	computer for GM	\$2,000	7/16/2025	Check	
Total Shred Inc	Shredding old games and docs from pre 2022	\$4,000	7/16/2025	Check	
	Total Supplies - General	\$12,750			
Cash Long/Short		\$2,500	7/16/2025		

Total \$318,100

Preapproval: Lawful Purpose Expenditures					
Payee or Item to be Paid	Brief explanation of the purpose	Amount	LPE Code	Approved	
City Of Vadnais Heights	A10R - City-administered fund (up to 10%)	\$8,000	A10R	7/16/2025	Monthly
City Of White Bear Lake	A08L - Local regulatory tax (up to 3%)	\$600	A08L	7/16/2025	Monthly
City of Maplewood	A10R - City-administered fund (up to 10%)	\$400	A10R	7/16/2025	Monthly
MN Dept of Revenue	A08T - Monthly State Gambling Taxes & Fees	\$191,000	A08T	7/16/2025	Monthly
	Total Lawful Purpose	\$200,000			
	Total Allowable & Lawful Purpose	\$518,100			