



OMGHA ANNUAL MEETING

April 17th, 2019

Agenda

- **Meeting Called to order**
 - Announcements by the President
- **Consent Business**
 - Approval of 2018 Annual Minutes
- **Reports**
 - 2018-2019 Reports
- **New Business**
 - Elections
- **Meeting Adjourned**



Consent Business

- Approval of 2018 Annual Minutes
- 2018-2019 Reports
 - Treasurer's Report
 - Secretary's Report
 - VP House Report
 - VP Girls Report
 - VP Boys Travel Report
 - ACE/Skills Report
 - President's Report



Treasurer's Report

Chuck Sawicky



Agenda

- Philosophy
- Highlights
- Income Statement
- Fundraising
- Gambling
- Gambling fund usage
- The Future



Philosophy

**We are a non-profit organization
with a financial goal to charge
current players for the current costs
of hockey.**



2018-2019

Highlights

- Able to use an internal ice rate of \$130/hour.
- Integrated Schechter Dokken Kanter into the OMGHA financial process.
- Implemented new iPad into the Osseo concession stand.



Financial Trends



OMGHA Key Financial Metrics

P&L Trending

	<u>FY16</u>	<u>FY17</u>	<u>FY18</u>
	<u>Actuals</u>	<u>Actuals</u>	<u>Projection</u>
Revenue	\$1,017,259	\$1,217,564	\$1,223,049
Expenses	\$977,480	\$1,098,912	\$1,266,912
Net Hockey Ops	\$39,779	\$118,653	(\$43,863)
Charitable Gambling (net profit)	\$336,619	\$379,500	\$375,000
Projects Funded by Lawful Gambling	(\$383,666)	(\$422,256)	(\$355,853)
Total OMGHA Income	(\$7,268)	\$75,897	(\$24,716)
Year End Cash Balance	\$500,493	\$515,088	\$490,372

Fundraising

		<u>Candy</u>	<u>Sponsorship</u>	<u>Tournaments</u>	<u>Concessions</u>	<u>Total</u>
FY18 Projections		\$ 45,000	\$ 30,000	\$ 96,970	\$ 22,900	\$ 194,871
FY17 Actuals		\$ 47,955	\$ 20,671	\$ 112,721	\$ 20,424	\$ 201,771
FY16 Actuals		\$ 40,245	\$ 39,130	\$ 82,736	\$ 27,579	\$ 189,691

Charitable Gambling

Cathy Cheatham– Gambling Mgr

- ❑ Approximately \$375K of profits expected this year
- ❑ Gross Revenue over \$10 million .
- ❑ Five star rating with the Gambling Control Board
- ❑ Addition of Maple Tavern site
- ❑ Expect to continue to use these profits to offset OMGHA's cost of hockey



OMGHA Usage Lawful Gambling Profits



	Fiscal year end 5/31/2014	Fiscal year end 5/31/2015	Fiscal year end 5/31/2016	Fiscal year end 5/31/2017	Estimated Fiscal year end 5/31/2018
Lawful Gambling Profits	\$289,518	\$367,581	\$ 369,430.00	\$379,500	\$ 375,000.00
OMGHA use of profits					
Dryland room	\$ (9,500.00)	\$ (9,500.00)	\$ (9,500.00)	\$ (9,500.00)	\$ (9,500.00)
MGCC West payment	\$ (85,000.00)	\$ (85,000.00)	\$ (85,000.00)	\$ (85,000.00)	\$ (85,000.00)
Subsidy rebate	\$ (89,400.00)	\$ -	\$ -	\$ -	\$ -
Traveling Registration reduction	\$ (45,250.00)	\$ (47,100.00)	\$ (51,400.00)	\$ (51,400.00)	\$ -
Waived Goalie Registration	\$ (13,500.00)	\$ (10,800.00)	\$ (10,800.00)	\$ (14,400.00)	\$ (15,000.00)
Waived first year skater	\$ (16,830.00)	\$ (16,830.00)	\$ (16,100.00)	\$ (12,700.00)	\$ (15,000.00)
Girl house registration waiver	\$ -	\$ (10,060.00)	\$ (17,601.00)	\$ (23,115.00)	\$ (25,000.00)
Equipment voucher	\$ (17,431.91)	\$ (17,431.91)	\$ (16,268.75)	\$ (16,785.69)	\$ (15,190.65)
Reduction of ice costs	\$ -	\$ (70,544.25)	\$ (102,285.21)	\$ (118,700.93)	\$ (132,737.50)
House Goalie Equipment	\$ -	\$ (3,526.95)	\$ (9,999.96)	\$ (6,728.83)	\$ (6,050.00)
PeeWee goalie equipment voucher (\$250)	\$ -	\$ (2,750.00)	\$ (3,500.00)	\$ (3,620.00)	\$ (3,484.26)
Bantam goalie equipment voucher (\$500)	\$ -	\$ (4,947.29)	\$ (6,500.00)	\$ (7,379.34)	\$ (5,684.43)
Girl traveling subsidy reduction	\$ -	\$ (27,890.00)	\$ (13,951.00)	\$ (14,852.00)	\$ (12,500.00)
Osseo Rink improvements	\$ -	\$ (36,021.00)	\$ (22,049.39)	\$ -	\$ (7,020.00)
Maple Grove Trophy Case	\$ -	\$ -	\$ (15,350.00)	\$ -	\$ -
Osseo Coaches Room	\$ -	\$ -	\$ -	\$ (13,112.00)	\$ -
MGCC West speakers	\$ -	\$ -	\$ -	\$ (27,746.00)	\$ (15,296.00)
Heart Screening				\$ (4,675.00)	\$ (5,000.00)
Osseo Netting	\$ -	\$ -	\$ -	\$ (12,541.00)	\$ (1,390.00)
Computers					\$ (2,000.00)
Remaining profits	\$ 12,606.09	\$ 25,179.60	\$ (10,875.31)	\$ (42,755.79)	\$ 19,147.16

Areas of Focus for 2019/2020

- Continue to use the gambling proceeds to offset the cost of hockey for OMGHA families.
- Osseo rink updates
- Continue to develop a long term financial strategy for the association



Questions?



Secretary Report

Nicole M. Kustermann



Secretary's Report

- Registrar's—Deanna Henry and Erin Smith
- Had a total of 1155 players registered for the 2017/2018 season,
 - These three work with over 200 coaches and managers and are key to making sure everyone is able to step on the ice.
- Pictures—Leah Barber / AmyLee Olson
 - Reviewed other potential picture partners with small committee and decided to stick with Clix!
 - Moved to on-line ordering this year. Although there were less orders, those who ordered spent more.
 - Clix does a lot of extras for OMGHA—Santa Skate, Coaches pictures, State Pictures
 - Clix! made a \$600.00 donation to the scholarship fund



Secretary's Report

- Volunteer Coordinators—Rochelle Giuliani & Tricia Leafblad
 - These two work with every part of the Association—from pictures to coaches and tournaments to parades, they manage over 10,700 volunteer hours!
 - Please remember that our association operates solely on a volunteer basis. In order to provide quality programs and to create a positive, fun and a quality environment for our players, we need help from every participating family. Our policy is for every family to commit to at least 14 hours/credits of volunteer time for one player and 20 hours/credits for two or more players. Note: No Volunteer Hours required for Mini-Mite or Jr. Gold/U16 players.
 - Remember to “like” OMGHA on Facebook and “follow” on Twitter for DIBs updates
- Scholastic Achievement—Larysa Karkoc, Amy Lee Olson, Bridget Erickson and Kristina Kampa
 - This years event will be held on Monday, April 29rd at 7pm at Lord of Life Church.
 - Will be giving away 4 Scholarships this year. OMGHA continues to support the Terry Gallagher Memorial Scholarship program
- SportsEngine
 - Please remember to keep your email updated in your NGIN profile, important to receive communications
 - Merge your accounts if you have more than one, very easy to do!
 - On line payments—can view in profile if you do not receive emails



VP House Report

Chuck Sawicky



VP House Report



Recruiting

- Maple Grove and Osseo Parade
- Marketing Road Signs, Rink Posters and School Flyers
- ★ Try Hockey for Free (6 Events) and New Player Clinics (8 Events)
- Letterman Promotions and Early Registration T-shirts
- ★ Free Hockey for Girls
- SM (173) / U8 (69) / Mite 2 (97) / Mite 1 (83) / Girl (53) / Mini-Mites (67)

Operations

- ★ Team Designations and Jerseys
- 3 on 3 League (Fall and Spring)
- HEP (200+ players in 5 hours)
- Communication Meetings (Coaches and Managers)
- Coach Selection
- Outdoor Ice – Rink Rats and Practice
- ★ Jamboree – Friday/Saturday/Sunday
- ★ Olympic Event, Mini-Tin Bin, The “Show”, Wayzata crossover 3v3
- ★ High School Game Events

Skill Development

- ★ Total Ice Time: SM/U8 50 Hours, Mite I/II/Girl Mite 40 Hours, Mini-mites 20 Hours
- On-Ice Coach Training (Director)
- ★ Practice Planning – ADM Model (station based, small area games), standard practice plans
- ★ Goalie Training (6 sessions)
- Individual Skills Training
- 3o3 Ice

2019 OMGHA STATE TEAMS

BAA, BA, BB1, U15B, U15B

VP Girls Traveling Report

Chad Wieneke



VP Girls Traveling Report

- Girls Travel Committee
 - VP – Chad Wieneke
 - Level Directors
 - Lisa Albers – U10
 - Jeff Allen/Jeremy Lewis– U12
 - Bethany Winter – U15/U19
 - Involved in the following:
 - Tournament selection
 - Pre-tryout camps
 - Tryouts/team formation
 - Communication and oversight throughout the season

VP Girls Traveling Report

▣ 2017/18 Recap

Major accomplishments for this year

- ❖ We had 314 girls playing hockey in OMGHA this past year!
- ❖ “Hockey Day Minnesota Event” at MG/OPC high school game
- ❖ Overall the season went well with very few significant issues, which is a credit to our coaches, players and parents

Region/State Tournaments

U19—State Runner-up

U15A – Participated in Regions

U15B – State 4th Place

U12A— Participated in Regions



VP Girls Traveling Report

□ Looking forward

□ Priorities for next year

- Continue to grow the girls program
- Fine-tune tournament selection
- Continue to partner with D3 with focus on team formation



VP Boys Traveling Report

Colin Steen



VP Boys Traveling Report

- Travel Committee (VP – Adam Reiter and Level Directors – Bret Caywood/Squirts, Colin Steen/Peewees, Kurt Halstrom/Bantams, Richard Dean/Jr Gold)
 - Clear mission and goals
 - Competitive Team Formation
 - Continued tryout process improvement
 - Parent/Player Code of Conduct
 - Coach investment/Resource development
 - Ice Time Needs
 - Tournament selection
 - Parent Communication/Transparency
 - Junior Gold
 - Association culture and investment in the future



VP Boys Traveling Report

▣ Teams

- Squirts
- Pee wee
- Bantam
- JrGold

▣ Region/State Tournaments

- Bantam AA – State Champion
- Bantam A – Region 3rd place
- Bantam B1 – State Runner Up
- Pee wee AA – State Consolation
- Pee wee A – State 4th place
- Pee wee B1 – Region 3rd place



VP Boys Traveling Report

▣ A Look Ahead

- Building our culture – Coaches, Players, Parents
- Competitive Team Formation
- Ice Needs/Scoping the future
- Modernizing OMGHA
- Investing in our assets
- Junior Gold
- Tryouts
- Tournament Selection
- Parent/Player Code of Conduct enforcement
- Coaching Resources/Investment
- Communication/Transparency



ACE Report

Luke Johnson (presented by Jay Picconatto)

ACE – Skills Development Mission

OMG's mission is to provide our young athletes with world class training instruction, instructors, and facilities, that allow our athletes to fulfill their potential, while making the game of hockey challenging, safe, and fun for each individual player!



ACE – Areas of Focus

1. Player Development

- ❑ On-Ice Skill Development
- ❑ Off-Ice Skill Development/Injury Prevention
- ❑ Hockey IQ
- ❑ Leadership Skills

2. Coach Selection and Development

- ❑ Coach Selection:
 - Coaching Director position
 - Early identification of coaching candidates
 - Annual survey for feedback and improvement
- ❑ Coach Development:
 - Pre-season coaches meeting & instruction
 - Coach resources and tools: Practice plans, Hockeyshare, Drill videos



ACE – Player Development

Four Key Areas of Player Skill Development:

1. On-Ice Skill Development

- Focus: ADM Model, Skill nights, Coach Resources & Development, Outside Instructors

2. Off-Ice Athletic Development/Injury Prevention

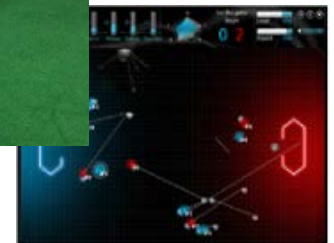
- Focus: Facilities, External Instruction, Education

3. Hockey IQ Development

- Focus: Small Area Games, tech. investments (Hudl, Intelligym)

4. Leadership Skill Development

- Focus: Positive Coach Alliance, Community Involvement



Thank You! – For a Successful Season

□ Skill Development Directors

- Erik Kukkonen - Squirts, Jay Picconatto - Peewees, Mike Kernan - Bantams
- Jeff Allen - Girls

□ Travel Coaches

- Curtis Janicke - Coaching Director
- 104 Coaches for 26 Boys Travel Teams
- 45 Coaches for 10 Girls Travel Teams

□ Managers & Registrars

- 50 Managers for 36 Boys and Girls Travel Teams
- Christy Gourley, Sunny Hamman, Michelle LaBorde

□ On and Off-Ice Trainers

- David Prokop - EuroAmerican, Casey Rooney - ReadReact, Zach Sikich - Pro-Hybrid, Ally Altman – Devenir, Josh Hutton - BE-FIT, Matt Kelley - 3O3



President's Report

Adam Reiter

President's Report – Year in review

- **Long-time volunteers**
 - Curtis Janicke (10 year board member)
 - Kurt Halstrom (6 year board member)
 - Tom Adolph (25 year coach)
 - Amy Olson (6 year board member)
 - Vic Nelson (4 year board member)
 - Jeremy Lewis (4 year board member)
- **Survey Results**
 - Highest scores
 - Coaches and Managers
 - Player safety/conduct
 - OMGHA is a strong hockey organization
 - Lowest scores
 - Goalie skills
 - Follow OMGHA on Social Media, Website
 - Tryout/Team Formation Communication
 - Areas of change from Last Year
 - Adequate ice time improved
 - Pictures

President's Report – Year in review

- **OMGHA's most significant successes**
 - 6 Teams to State – 3 in Championship games
 - Balance of teams across levels
 - Continued growth of participants
 - Partnership and connection to all 4 HS programs
 - Continued investment in coaching and skills
 - 5 U10 Girls teams!
- **Rink Work**
 - MGCC West Ice Improvements
 - MGCC Branding
 - Osseo Arena Branding

President's Report – Looking ahead

- **Arenas**
 - Osseo Arena required work – OMGHA contribution
 - Conversations with Maple Grove on looking at 3rd sheet
- **North Metro situation**
- **Jr Gold Program**
 - **Goal → Top 3 program in state within 3 years**
- **Conduct, Safe Sport**
 - **Locker Room policies firmed up (monitors, cell phones, etc)**
- **Health and Safety**
- **New Jersey's**
- **Team Formation Planning**
- **Sponsorships/Marketing**

New Business

Elections



Elections

■ Review of Candidates

- President
- VP of Girls Traveling
- VP of House
- Boys Directors (vote for 3)
- Girls Director (vote for 1)
- Mite Director
- D3
- Director of Coaching

■ Collection of Ballots

■ Results of elections announced



Meeting Adjourned

Thanks for attending
the 2019 OMGHA Annual Meeting

