

ISWA Monthly Meeting

November 10, 2019

Call to Order: Meeting called meeting to order at 12:14 pm(due to technical difficulties) by Chair, Pat Culp

Attendance:

Board Members:

Onsite: Pat Culp, Tina Fouts, Ben Nicely, Jason DeLois, Mary Friedt, Mark Galka, Michelle Kaster, Jason Miller, Darby Nicely, Jake O'Neill, Ryan Parrish, Jennifer Pierson, Linda Robinson, Mark Stevenson, Danny Struck, Roby Webster, Bart Welch

Teleconference: David Boone, Chris Pruitt

Staff: Tina Tonte, JD Minch

Guest: Rashaad Trapp, Columbus East, Blake Maurer, Nicholas Hull

Secretary: Tina Fouts

- Presented October minutes, which were sent in advance by the office, to review and provide updates
- Jason Miller made a motion to accept the minutes
- Roby Webster seconded the motion
- No discussions
- Motion passed unanimously

Treasurer: Jeff Strueder

- Not Present – sent reports in advance for review and discussions.
- No questions.
- Mark Galka made a motion to accept the treasurer's report
- Ben Nicely seconded the motion
- Pat Culp reported that Jeff talked to our accountant to see if we need an audit, based on what is currently in the policies and procedures. The accountant feels we can do an overview and compare to tax returns. She is recommending that we do that.
- Mary Friedt made a motion that we follow the accountant's recommendation for review.
- Bart Welch seconded the motion to have the review added
- Motion passed unanimously.
- Also, the treasurer's report passed unanimously.

Old Business

14U Duals

- Pat Culp reported we had 2 bids in for hosting the tournament.
- The committee is still in discussion and will have a decision after the meeting per Ben Nicely.

Freestyle Qualifiers

- Pat Culp stated that we discussed these at the August meeting and listed the 37 qualifiers.
- Jimmy Tonte, Brady Eppert and Ryan Parrish were going to narrow it down.
- She will get with Jimmy Tonte to move forward when he is ready to get back onboard.
 - National tournaments are being looked at, to narrow list.

Open Board Positions

- Pat Culp reported that last month we talked about adding an Olympic Style Developmental Director.
- One of our goals to increase Freestyle and Greco training and development and to get more high school coaches involved.
- Interviews were conducted and they are recommending Blake Maurer for the position.
- Asked Blake to tell a bit about himself. Started wrestling in 1990's in ISWA events, has been coaching a long time. Started coaching Freestyle at age 17.
- Pat Culp reported that last month she talked about developing the styles and that Zach Errett wants to come on as a consultant to assist.
- Danny Struck is working on revamping RTC's to include Freestyle and Greco.
- Zach would like to have a committee including Danny Struck, Jake O'Neill, Brady Eppert, Jason Miller, Ben Nicely, and Jimmy Tonte and would like to get this started.
- He wants input from all on committee.
- Danny Struck asked how it was determined who was interviewed for the Olympic Styles Development Director.
- Discussions around the process of assigning new directors and positions.
- Pat Culp asked for a motion to vote for accepting Blake Maurer for the position.
- Bart Welch made a motion to vote for Blake Maurer to be the Olympic Style Development Director
- Jake O'Neill seconded the motion.
- Motion passed with one opposed.
- Pat Culp asked everyone to be thinking about what we do with the Greco position. Do we want a co-position?
- We need come up with a process as to how we bring new board members on board. Will discuss further at December meeting 12/8.
- We still have a few positions open
 - Tournament Staff Director (replacing Randy Amos)
 - Pairing Developmental Director – Pat Culp has been working on this
 - RTC Director (Leroy Vega is not able to do it with his new job at Purdue).

Section Meetings

- Pat Culp reported that Section 5 held their meeting and it went very well.
- Club members had some great questions, wonderful feedback.
- They would like to bring back the limited card for practices only, beginners, etc.
- Pat Culp report that she will speak with USAW and Ohio to see how they do theirs.
- Clubs are very concerned about allowing the girls to wrestle in the boy's state if boys cannot wrestle in girl's state.
- Discussion around women's state which is where the difference is. The "Boy's State" is not titled that way and is simply the state tournament.
- Bart Welch asked are we wanting to give girls the option to wrestle one or the other or do they have to wrestle girls.
- His opinion is to allow them to wrestle one or the other but not both.
- Will have JD and/or Tina Tonte run numbers to see how many wrestled in both.
- Jennifer Pierson volunteered to pull the information

Conference Calling

- Bart Welch reported that his initial research has been completed.
- There are options that range from inexpensive to very expensive.

- He is trying to look at what will work for us. One speaker in the center will not work well for us. We can add microphones (\$150 each). Wireless speaker/microphone – up to two of them around \$200 each. Trying to get more information.
- If we go upper scale \$400 – \$600 for each unit.
- He feels we are looking at \$300 – \$1200.
- Cameras will work (any) can use team software to share screens, etc.
- He stated he likes to get good equipment without breaking the bank.
- Linda Robinson asked about whether he checked conferencing software.
- He explained we have licenses for teams software and can use this.
- Bart Welch asked for a motion to get quotes
- Ben Nicely second the motion.
- Motion passed unanimously.

Tournament Bids/Contracts

- Tournament bid spreadsheet/website - Ben Nicely reported that we have a bid form on the website, needs a few updates. We need to clarify what parties are responsible for what expenses (custodians, mats, etc.).
- A copy of the contract is in the back of the room, created by Ben Nicely, spreadsheet included based upon last year's numbers that we have available.
- Folkstyle, Freestyle, Central Regionals – has listed what would be paid for each event.
- Duals fees and income streams listed in information provided to the board members.
- These are uniform across the board to make things more streamlined.
- Forms updated with a field for date received for contracts.
- Pat Culp explained that there was no structure in the past and no consistency. We are trying to be fair to each of the venues.
- Roby Webster made motion to accept the bid process and how we will be paying the fees.
- Mary Friedt seconded the motion
- Motion passed unanimously.

Elementary Duals

- Ryan Parrish reported that small team division was set at 8 teams and we had 14 teams registered in the first 12 minutes. Will bump to 16.
- Large team filled within the hour. 18 registered (2 on wait list).
- Wants to look at how to handle if we don't fill small teams and we have 2 on the wait list, what do we want to do?

Committee Reporting

Coaches' Council

- Jake O'Neill reported they haven't gotten together in a year.
- Discussion around the fact that this committee needs to be revamped.
- Committee has not met as organized as they had been meeting because of a couple of positions on the council.

Disciplinary Committee

- Hasn't had to meet recently. Pat Culp will be replaced by Ben Nicely on the committee.

Scholarship committee

- Linda Robinson reported that next year we will receive every application online and the link will be in the book. We will only accept applications in this fashion.

Tournament Committee

- Nothing to report.
- Will have a tournament meeting on the December meeting.
- Will be meeting after the board meeting to complete a few things.
- Ben Nicely will facilitate next tournament meeting in December due to Roby Webster's absence.

Women's Advisory Council

- Jason DeLois discussed new girl's high school tournaments (not just duals) that have been added this year.
- Communicating this information out to the girls as well as talking to different high schools and coaches.
- Has flyers for these.
- Pat Culp mentioned that Jake O'Neill can maybe put the flyers on the coaches' association website.
- Jason DeLois reported that there were 168 girls in girls' state last year and he anticipates 200 next year.
- Wants to do one run of gear for girls.
- Hopes we can have a gear committee so that we can talk about how much they will save on trips.

New Business

Website

- Pat Culp reminded board of the director's resource page on the website.
- Will be adding Job Descriptions to that section.
- Will add to the agenda for next board meeting to have a refresher demonstration of the director's resource page.

Consultant & Staff Reports

- Pat Culp stated that we have 2 presenters coming at 2pm.
 - Dr. Robert Hoffman
 - Matt Behling – Culver Academies
- **Law & Legislation – Steve Pugliese**
 - Not present, no report
- **Sports Medicine – Nicole Moss**
 - Not present – no report
- **Technology – Chris Pruitt**
 - Has received the quote from Red Pen, they have been approved and signed and delivered to them.
 - Looking at numbers from this year compared to last year provided \$4000 for shipping will see an increase from last year.
 - Breakdown of costs will be passed around at the board meeting.

- Will reduce the extra books from 500 extra to 100.
- **Membership Staff – JD Minch**
 - Membership Report
 - 2,695 athletes, up 12% (32% new athletes)
 - 701 wrestling leaders, up 8% (6% new leaders)
 - 126 clubs chartered, down 4% (10% new clubs)
 - 76 sanctions paid for, down 12%
 - Certified coaches
 - Gold – 1
 - Silver – 4
 - Bronze – 212
 - Copper – 380
 - Displayed the new storage boxes for the clock stands and 2 dollies
- **Director of Services - Staff – Tina Tonte**
 - Wanted to thank everyone and extended wrestling family for thoughts and prayers.
 - Reported that whistle blower forms were incorrect, new ones will be available next board meeting for signing.
 - JD Minch and she are working on priority information for publication.
 - 2020 age groups will be emailed out and on the website.
 - Has been communicating with Red Pen about publication. Has been working on duplicates/identifying these to save us money.
 - Director membership – contact ISWA office for renewals, saves us money.
 - Will show resource page on December 8 at board meeting.
 - Had discussed luggage tag at the September meeting as an incentive to parents to voluntarily complete safe sport. Do we want to order luggage tags? They are \$4.95 each (we could promote at our state events).
 - Pat Culp asked if we want to spend money to get parents to voluntarily take safe sport.
 - Ryan Parrish made a motion for taking down misconduct, ordering the tags for distribution.
 - Tina asked how many we want to order.
 - Roby Webster added to the motion to spend \$4.95 and order 100.
 - Mark Stevenson seconded the motion.
 - Motion passed.
 - Tina Tonte stated that athletes that are 17 will need to take safe sport course.
 - Would like this discussed at section meetings.
 - Also, for the parents, explaining that the safe sport costs money and we are offering it for free.
 - There was a discussion about camps and clinics – clubs want to host are reaching out to the office, asking how does ISWA communicate on social media; office communicates these things on a tab on our website and not on social media.
 - Important that the board understands that when ISWA gets information about camps and clinics/ has to be a current club and this information is not put on social media.
 - Pat Culp thinks anything that is wanted on social media needs to be taken through the office.

Directors Reports

Vice Chair– Administration – Ben Nicely

- Has worked with tournament committee to work on bids and policies and procedures for tournament bidding, punishment for violations, hospitality for central regionals.
- Contracts for major events and walk throughs of 14U possible venues.

- **Tournament Director – Roby Webster**
 - No additional items to report.
 - Meeting after the board meeting to finish up.

- **Tournament Staff Director – Vacant**

- **Hospitality Director – Linda Robinson**
 - Last month reached out to food guys and sent them all tournaments to maybe have them assist with hospitality. Has not heard back from him.
 - Will continue to get quotes to see what can be provided. At this point she will continue following her normal pattern until she hears differently.
 - Working on central regionals.
 - Also working with Jeff Strueder on rates for investing some of our money. Looked at several different banks and mutual funds.
 - Looked at 1 – year to 3 – year rates.
 - Finance center credit union ranged from 1.7% to 1.98% where average bank 0.1%.
 - Mutual funds year-to-date and 1-year and 3-year avg 2.00%, 1 year – 12% and 3-year – 9%.
 - Will continue working with Jeff Strueder and Pat Culp told her to work with stagger the funds.

- **Pairing Officials Developmental Director – Vacant**

- **Indiana Representative to National Pairings – Jean Whetstone**
 - Not Present.
 - Was reported that she is working on flyers for publications.
 - She is going to work on Trackwrestling stuff regarding new rules.

- **Equipment Director – David Boone**
 - Since last meeting has reached out to vendors, received current pricing.
 - Has all information in a spreadsheet and sent out to equipment committee.
 - Narrowing down (2 or 3 right now), following up on questions.
 - Will provide answers back on email.
 - About a day or 2 off of selecting a preferred vendor.
 - Will start working on design and get back to committee before next meeting.
 - Pricing was fairly close.

- **Mat Officials Developmental Director – Mark Mundy**
 - Ben Nicely reported that he is working on recruiting officials for local tournaments.

- **Folkstyle Referees Developmental Director – Bart Welch**

- Pre-Season Nationals was 2 weeks ago. 8 officials went. There was 1 issue with 1 official and it was dealt with. This official will not be officiating for ISWA for a while.
- Event link working well.
- Getting tournaments setup; event link has been set up and has some officials already contracted.
- Will be much more efficient this year.
- Working with officials for handling sportsmanship issues
- Recruiting officials

▪ **Section 1 – Mark Galka**

- 18 clubs chartered in his section.
- Working with 12-15 more to get paperwork in.
- Talking with clubs.
- Response back for section meeting – Lake Station. Looks like 11/20 is the best date and Pat Culp is available.
- Clubs are still getting their memberships.

▪ **Section 2– Mary Friedt**

- Section meeting is set for 11/17 at Columbia City – only 1 positive response.
- Two others potentially to attend
- Will send another email about the meeting and remind them about renewing their charter, tournaments, and 17-year-olds needing safe sport.
- Working on getting things rolling.

▪ **Section 3 – Jennifer Pierson**

- 37 of their 56 clubs from last year renewed. Working on others.
- Looking at 11/24 at 2pm section meeting at Warren Central.
- Had talked to another club about setting up their 17 and older athletes and setting them up in a computer lab and having it instructor led for the safe sport course.
- She is going to recommend and try it at Warren Central.
- Sees big issue with high school and team sports, we might want to get on board with is education of athletes and parents regarding vaping.
- She said it has been occurring at our state events, kids going into the hallways. Is going to pull together bullet points as to what to look for.

▪ **Section 4– Mark Stevenson**

- Has been working with a couple of groups to try to figure out if it would make sense to go to Columbus – Rashaad Trapp can get a space – he just needs to get a date.
- Loading will occur at 3:30 for tournaments.

▪ **Section 5 – Michelle Kaster**

- Touching base with clubs, working on charters, 26 currently complete.
- Section 5 meeting email was sent out letting know how things went and offered information.

▪ **Vice Chair – Jim Tonte – Programs**

- **State Coaches Director – Danny Struck**
 - Coaches’ applications – 17 turned in already for trips.
 - RTCs – 23 schools showing interest.
 - Revamping – not all locations will be the same every week.
 - Texting Fargo kids from last year, weekly or monthly to get them involved with RTCs.
 - Guest appearance for state tournaments – budget changed so they will just be sending one this year so he has asked for them to be at Freestyle/Greco State.
 - Social media – won’t put things out there for a specific club but send to him if you have something to post.
- **Cadet Director –Jake O’Neill**
 - Fargo camp has been narrowed down to 2 dates.
 - Looking at Marian or UIndy.
 - Duals camp – June 4-5.
 - Looking at training opportunities over moratorium for national teams.
 - Gear committee working. Do we want to go cheap or spend some money on the kids?
 - Doesn’t want to jack the price of the trips up.
 - Pat Culp reminded him that gear budget is listed in the annual budget.
- **Junior Director –Brady Eppert**
 - Not present. Reported by Jake O’Neill
 - Talking about trying to incentivize regionals
 - Looking at coming up with a discount for regional registration for nationals.
 - Fargo/duals camp discussions. Narrowing down dates and venues.
- **Kid’s Director – Jason Miller**
 - Since first meeting, Kids National Trip information was blasted out.
 - Has had 10 text messages from parents wanting to sign up.
 - Messages from 3-4 coaches who want to be coaches for the trip, provided Danny Struck’s information.
 - Talked about qualification process. Need to have further discussions as to whether or not we need to have qualifications.
 - Ryan Parrish feels we need to look at qualifying at a later date since this is a new trip and possibly implement it later if the trip becomes hugely popular.
 - Discussed qualifications and still requiring 2 qualifiers for Central Regionals (for those that don’t wrestle at state).
 - Pat Culp has access to Trackwrestling to review.
 - Pat Culp stated we need to look at the rooming situation for the younger kids. Will need to review once we have a full team list.
- **Folkstyle Developmental Director – Ryan Parrish**
 - Filled up extremely fast for elementary duals.
 - Under an hour for large team and way over on small teams.
 - Expanding to 16 for small.
 - Working with Bart Welch to provide officials.
 - Patt Van Horn to figure out mat specifics.
 - Starting to get questions for middle school duals as well.
 - Has received a bit of interest as well. If only 14 teams we can make it work there will be some byes in the brackets.
- **Regional Training Center Director – Vacant**

- **Greco Director – Josh Curry**
 - Not present. No Report.

- **Team Leader Director – Thomas Pompei**
 - Not Present.
 - Pat Culp reported he plans to have all leaders by the holidays.
 - Provided new Leader Guides and they are on the website.
 - Talks about how to be a team leader and a PowerPoint on how to put your teams out there.

- **Women’s Director – Jason DeLois**
 - Girls numbers are going up due to opportunities being offered.
 - Discussed girls; high school opportunities, after Christmas break
 - Middle School state will have an all girls’ division this year. Had 38 competing last year.
 - Coming into Folkstyle state there will be local tournaments with all girls’ divisions.
 - Weights –would like to add a lower weight class. Pat Culp explained that we already do that. He wants to adjust a bit. Would like to work on it before the state flyer comes out.

- **Fundraising Director – Nancy Campbell**
 - Not Present. Reported via email.
 - Has made contact with Red Pen... working on details for the publication and getting advertisements. They have sent us pricing information.
 - I have established a relationship with the Indiana National Guard... they would like to sponsor with the ISWA in some way(s)... finalizing our needs to present to the Guard.
 - I have again reached out to Game On, a company based in Kentucky that specializes in protective mouth gear. I am hoping we can have a partnership with them in some way.
 - I have reached out to continue a “partnership” with Tanita Scales... I spoke to the main rep... he is going to get back to me on continuing... he seemed to think they do a lot for our coaches? I am not sure of that.
 - I have emailed flexink.mi (in-house wrestling posters, based out of Michigan). I am hoping to continue the partnership which would take place during the ISWA State Final Tournaments (Folkstyle and Freestyle /Greco). I am waiting to hear back from them.
 - I am still following up by communication with KT Tape was made in order to discuss a possible partnership and/or sponsorship. I have also completed a grant form with Smithville (thank you to Mark Mundy for the connection), I am still waiting to hear from Smithville, I still have not heard a result from Smithville.
 - I have again had communication with Suples Training System. Holly Jones from Suples is still reviewing the sponsorship information.
 - I have reached out to the Walker Career Center in regards to getting student interns from the MIC Network to help with promotional materials to give to potential sponsors and also, they would give help with gathering Central Indiana information.
 - I am hoping to develop a form to give sponsors which details our needs and levels of sponsorship.
 - I have contacted Johnson and Melloh to see if they too would like to continue their sponsorships.
 - The Foot Trainer, product by Isaac Knable, will be a sponsor and table holder at state events... I am working on the deal with him at this time.

- I continue to use social media to make contacts and network for possible sponsorships.
 - As mentioned, communication about possible in-kind and financial supporters should be made to me in order to establish a list and to maintain follow-up.
- **Cultural Exchange Director – Lou Silverman**
 - Not Present. No Report
 - **Logistics Director – Darby Nicely**
 - We used Site Search last year, will be using them again for Freestyle and Folkstyle State and Central Regionals.
 - Working with Jeff Strueder and will get information out to clubs when finalized.
 - If parents get hotels through link, we get money from that reservation.

Guests were given an opportunity to share. Rashaad Trapp from Columbus East just introduced himself and said that he wants to get more involved in the board meetings.

Mary Friedt motioned to adjourn the meeting. Mark Galka seconded the motion. Motion passed unanimously.

Meeting Adjourned @ 3:41pm

Next Board Meeting December 8 at noon in office.

Respectfully submitted,

Tina Fouts
ISWA Secretary