

White Bear Lake Hockey Association
Monthly Gambling Membership Meeting
(Open to All Membership)
July 11, 2018

1. The following members were present: Kevin McFarlane, Joel Cessna, Brian Griffin, Sarah Smith, John Ghilardi, Chad Marquardt, Alisha Kennedy, Brian Cunningham, Chris Olson, Tim Fletcher
2. Meeting called to order at 7:05 by Kevin McFarlane
3. Joel Cessna approved June's gambling minutes. Brian Griffin seconded. Motion carried.

6/18 Monthly statistics

Pull-tab sales were down \$150,895 from May	Net Profit	\$180,631
Paddlewheel Sales were down \$5725 from May	Net Profit	\$4082
Bingo Sales were down \$23,538 from May	Net Profit	\$7045
E-Gaming Sales were down \$13,478 from May	Net Profit	\$55212
Tipboard Sales were down \$2850 from May	Net Profit	\$600
	Total	\$247,426

Payout Percentage: 85%
Balance as of today: \$349,986

Allowable Expenses August 2018)

- Routine

Lawful Purpose Expenditures (August 2018)

- Routine (City of WBL taxes)
- Routine (City of Vadnais Heights taxes)
- Routine (City of Maplewood taxes)

Kevin McFarlane stated that we should fight for 4 locations.

Annual Audit

The yearly annual is underway. Abdo, Eick and Meyer will receive the requested documents next week from me. It should take about 3 months to complete the audit.

New Location

In the past few months I've been in contact with the owner of Jake's City Grille in Maplewood. He is interested in having White Bear Lake Hockey conduct charitable gambling within his place of business. We've worked out the details and it looks like we should be able to present the packet of information to the city of Maplewood sometime in August. If things go as planned we could be and running around September/October. We would be operating a pull tab booth, bingo, raffles and e-gaming at this location.

Manitou Station

We were approached by the owner and manager of the Manitou Station about 2 months ago regarding White Bear Lake Hockey conducting charitable gambling within their place of business. Because WBL Hockey already has 3 locations within the city of WBL, Kevin and I explained that in order to conduct business together, we would need to ask the City Council to approve a change to the City Ordinance allowing each charity to have up to 4 locations vs. 3.

As we were moving along the WBL Lions Club stated they were against having WBL Hockey adding anymore locations. Just as they were when WBL Hockey was approached by Carbones owners. The Lions Club is now operating out of Carbones.

I met with Jim, the gambling manager for the Lions and was as honest and open with him as I could be. I explained that WBL Hockey would like to work with the Lions Club as a team and ask the City Council to let us expand to 4 locations, as the Lions Club is also at 3. We would both benefit from this change. When the meeting ended, I believed we were on the same page only to find out weeks later that in fact that was not the case. Jim had gone to the manager and owner of the Manitou Station and tried to work out a deal with them. Giving up the 617 location they currently have and giving that to WB Basketball. Then the Lions Club would have an opening and could then operate charitable gambling at the Manitou Station. The owner and manager made it clear that they would not do this.

At the City Council meeting last night 7/10/18 the Council voted against considering to change the city ordinance.

The membership will need to decide how to proceed.

Adjournment

Joel Cessna motioned to adjourn meeting. Brian Griffin seconded. Motion carried.

Meeting adjourned at 7:17 pm.

White Bear Lake Area Hockey Association
Monthly Board Meeting
(Open to All Membership)
July 11, 2018

1. The following members were present: Kevin McFarlane, Joel Cessna, Brian Griffin, Sarah Smith, John Ghilardi, Chad Marquardt, Alisha Kennedy, Brian Cunningham, Chris Olson, Tim Fletcher
2. Meeting called to order at 7:17 Kevin McFarlane
3. Approval of agenda: Joel Cessna motioned to approve the agenda. Brian Griffin seconded. Motion carried. Joel Cessna approved June's meeting minutes. Brian Griffin seconded. Motion Carried.

Open Forum: None

4. Treasurer's Report: Brian Cunningham
 - Brian emailed budgets to the board and were approved via email. Brian Griffin seconded email. Motion carried. Budgets passed
 - Brian will be unable to attend most meetings due to work. He will stay in contact with the board via email and Alisha Kennedy will attend the meetings and be "the voice" for Brian. All votes that take place, Brian's vote will be "NO".....
5. Vice President of Business Operations report: Rob Thilmany
 - Not present
6. Vice President of Hockey Report: Chris Gist
 - Cabin 61 volunteers
 - Spoke with the Wild for fundraising opportunities
7. President's Report: Kevin McFarlane
 - Going to sell the treadmill at WBSC. Will be talking with Kirk at Acceleration, hoping for \$10,000.00 for the treadmill.

D2 Representative: John Ghilardi

- D2 has asked if we would host the PW C tournament again this year. Board has agreed to host. John will notify D2 and will look into ice and dates. Looking at end of February.

- Board also stated to put the tournament hours into DIBS

8. Boys Hockey Director report- Joel Cessna

- Scott and Joel met on Monday to go over the coach's handbook.
- Working with the coaches on guidelines for each level.
- Little bit of a hiccup on squirt tryouts. 5th graders have a school trip and will need to move tryouts back.

9. Girls Hockey Director report- Sarah Smith

- WB girls invited to join Brandt sisters in parade.

10. Player Development Report- Scott Ide – Player Development

- Not present

11. Coordinators Report – Brian Griffin

- Ordered jerseys, socks and pucks for next year

12. Junior Gold Coordinator – Tim Fletcher

- All Junior Gold coaches from last season are returning for this season. No additional coach's applications were sent in.
- Will have all coaches in the room together during player draft. Hoping for 3 teams again this season.
- Would like to do fall camp again.
- Would like to improve on player/coach behavior and standards
- May need to have a separate policy for Junior Gold

13. Old Business

None

14. New Business: None

15. Meeting Adjournment

Joel Cessna motioned to adjourn meeting. Brian Griffin seconded.
Motion carried

Meeting adjourned at 8:02 pm