

- - I have been in contact with several of our employees. Everyone is anxious to get back at it.
- If you haven't heard, The Sunshine Factory started Curbside service. Pub 42 has been doing curbside All along. WW has curbside for growlers, New Hope Bowl Pizza is open for takeout as well. Please **Give our Gambling Partners business if you can! Forecasting profits and plans for gambling money**
- Current running total of City taxes owed for 2020 - estimate \$4,400.
 - **Jeff Motion to approve June gambling report, Scott second. APPROVED!**

2. **Jeff: Exec Update**

- a. Update on open board positions
 - i. Vice Chair – got an application
 - ii. Sales and Fundraising Director- Allison reached out to Jodi Voelker and she is not interested in taking on Fundraising. Allison does not have a lot of networking contacts as oldest is U15. Open to do another email blast to broadcast opening. Matt Just and Gina, look to some mite families.
 - iii. Girls event Coordinator
 - iv. Mite recruiting Coordinator

Old Business- None

New Business

1. **Treasurer (Scott) (see attached financial packet and proposed budget)**

- a. Projected loss for 2020-2021 is \$92k, which is based on normal expected income and expenses, Austere loss is \$162k from cash flow (we need to keep \$100,000).
 - i. Scott: Follow up with Tracee on start up cash.
- b. Cash surplus can accommodate net loss for next year based on the normal budget; after that, any future losses will greatly stress any cash reserves;
- c. Once cash reserves are drained below emergency levels (~\$100k), we will be forced to balance the budget, increase registrations, find alternate sources of income (think wreath fundraiser times (would need to work on that for May/June planning)___ 3), or some combination of all those;
- d. Going into next season, I would ask that board members be even more diligent on maintaining their expenses to the budget that will be voted on at the May 2020 board meeting. Once expenses for a budget line exceed 100% of the budgeted amount, I may hold off paying an expense until the next board meeting when the board can discuss the ramifications
- e. I expect that we will have a few checkpoints starting just before the next season, to level set the board on the income & expense to budget ratio. Those discussions may alter the budget as appropriate.
 - i. **VOTE: Scott Motion to approve the presented budget with projected loss for 2020-2021 is \$92k, which is based on normal expected income and expenses, Austere loss is \$162k, Jeff second. APPROVED.**

2. **District 3 Updates (Mike)**

- a. Jr gold- calendar out, tryouts start in Mid November
- b. HP was cancelled
- c. Tier 1 will start in fall
- d. Next meeting this second Wednesday of the month

- a. No update, check for applications for manager
- 4. Registrar (Stacy)**
- a. Question: Can she offer early bird discount (\$100), Scott approves it.
- 5. Marketing/Communications (Gina)**
- a. Motion to change the Marketing and Communications position term currently scheduled to end at the completion of the 2019-20 season (move to year 1) to instead end at the completion of the 2020-21 hockey season. This would be done to avoid having the Sales and Fundraising position end at the same time going forward.
 - b. Jeff second, APPROVED
- 6. ACE director (Judd)**
- a. ACE director must email all the coaches about returning next season. Started year end meetings this past weekend with unpaid coaches, paid coaches is next weekend. Meeting are ongoing.
- 7. Boys Travel Coordinator (Brian)**
- a. U16 Team/Jr gold- Sending email regarding interest.
 - b. Team levels info survey will be going out to get feedback on leveling, coming from level coordinators. Reminder to verify children with June birthdays understand level for next year.
- 8. Girls Level Coordinator Update (Brennan)**
- a. Sent a Happy Mother's day email thanking moms and encouraging the 10,000 puck challenge
- 9. Mite Update (Tina/Matt)**
- a. Thanks for joining Tina!
 - b. Matt to send message for new families and how they can get involved. He would like direction on when to start Thomas on season (revisit with Hans in August but keep planning).
 - c. Sunday night mites are on-hold
- 10. Tournaments (Susie)**
- a. Dec 4-6 New Hope Classic
 - b. Jan 15-17 Knock down at New Hope
 - c. Feb 12-14 New Hope Invitational- reviewing levels for boys side with level coordinators
- 11. Sales and Fundraising director (Allison)**
- a. Contract with city for advertising, we need to pay them 6/30 ~\$2200, may need to delay the payment due to rink closure. Allison to work with Jeff.
 - b. 2 existing contracts expired, and one more (Wicked wart) on 5/31. Looking for dates with city to delay renewal. One contract has not paid full contract and want to make an adjustment to payment schedule of 2x a year. Do we need to make a concession to the advertisers, we will need to check with city on next steps. Allison to work with Jeff.
- 12. HDC Update(Hans)**
- a. Would like to support our gambling partners and sponsors, add something to social media or email to promote them

13. Volunteer Program Director (Stephanie/Sasha)

- a. Director does not want to cash checks at the end of this month due to current circumstances. We are requesting that we need response from the families, so they can work with them for next season.
- b. GC will be given to all SKATE participants

14. Member at Large (Dave)

- a. No Update

15. Equipment Director (Tim R)

- a. Update on jersey return- one team still needs to return

16. Ice Scheduler (Derrick)

- a. Rinks are still closed

17. Other

Bridget motion to adjourn, everyone second... 7:51pm