

ACYHA Board Of Director Annual Membership Meeting Notes May 2020

Meeting Type: Monthly Meeting
Date: May 11, 2020
Time: 6:30 pm

Location: New Hope Ice Arena - Meeting Room

Attendees:

Р	Jeff Pappas - Chair	Ε	Dawn Speltz- Vice Chair	Р	Scott Allen- Treasure	Р	Mike Melsha - D3
Р	Bridget Rodine- Sec	Р	Brian Thul - BTT	Р	Brennan Riley- GTT	Р	Judd Thomas- ACE
Р	Natasha LeVoir - CD	Р	Kim Nau -MitePrgDir	Р	Derrick Raymond-Ice Sch	Р	Allison Riestenberg SFD
Р	Mite Director (TBD)-	Р	Gina Swanson - CMD	Р	Dave Essen- At Large	Р	Susie Melynchuk - TD
	Matt Just						
Р	Sasha Alle- VPD		- SS				

Add'l Reps:

Р	(NV) – Web- Matt	Р	(NV) Tracee deNeui –	Р	(NV) Paul Swanson –	Р	(NV) Hans Skulstad- HDC
	Rappaport		GM		Asst. ACE		Chair
Р	(NB) Eval		(NB) Tim Rausch	Р	(NV) Stacey Grochowski	Р	(NV) Level Coordinators:
	Coordinator- Kris		(Equipment)		- Reg		Bantam- Tim Cassidy
	Murphy						Peewee- Jim Majkozak
							Squirt- Anthony Pangarakis
							Girls (TBD)
							Goalie- Andrew Cooper
Α	Absent	F	Excused	Р	Present		

17 Current voting members; 9 required for quorum

Topics: Presenter(s):

6:30 pm Call to Order Jeff Pappas

Roll Call Bridget Rodine
Approval of Minutes Jeff Pappas

Motion to approve by Bridget, Mike second, APPROVED!

Standing:

1. Tracee- Gambling update

Approval for expenses for June (acting like we are opening June 1) \$34,728

- Checkbook balance end of APRIL 2020 \$32,955.21 2-
- Profit for APRIL 2020: -\$32,131 3
- -Wicked Wort is already asking how soon we can start after we get the go ahead. I told them Probably a couple of days after they get the go ahead. I want to make sure I can get into all of The sites to do a deep cleaning and get set up. I also have to get the start banks back from the The bank and make sure I have staff ready. Everyone is very anxious to get back to work but I Still will need time to plan accordingly. The WICKED WORT has also already asked about setting up another Purse Bingo date. That is not something I will be very comfortable doing in the near future. I may need some BOARD help with talking to them about that if it comes to that.
- - I have already purchased plexiglass and wood and my husband is making those guard things for each of our booths.

- I have been in contact with several of our employees. Everyone is anxious to get back at it.
- If you haven't heard, The Sunshine Factory started Curbside service. Pub 42 has been doing curbside All along. WW has curbside for growlers, New Hope Bowl Pizza is open for takeout as well. Please **Give our Gambling Partners business if you can! Forecasting profits and plans for gambling money**
- Current running total of City taxes owed for 2020 estimate \$4,400.
 - Jeff Motion to approve June gambling report, Scott second. APPROVED!

2. Jeff: Exec Update

- a. Update on open board positions
 - i. Vice Chair got an application
 - ii. Sales and Fundraising Director- Allison reached out to Jodi Voelker and she is not interested in taking on Fundraising. Allison does not have a lot of networking contacts as oldest is U15. Open to do another email blast to broadcast opening. Matt Just and Gina, look to some mite families.
 - iii. Girls event Coordinator
 - iv. Mite recruiting Coordinator

Old Business- None New Business

1. Treasurer (Scott) (see attached financial packet and proposed budget)

- a. Projected loss for 2020-2021 is \$92k, which is based on normal expected income and expenses, Austere loss is \$162k from cash flow (we need to keep \$100,000).
 - i. Scott: Follow up with Tracee on start up cash.
- b. Cash surplus can accommodate net loss for next year based on the normal budget; after that, any future losses will greatly stress any cash reserves;
- c. Once cash reserves are drained below emergency levels (~\$100k), we will be forced to balance the budget, increase registrations, find alternate sources of income (think wreath fundraiser times (would need to work on that for May/June planning)___3), or some combination of all those;
- d. Going into next season, I would ask that board members be even more diligent on maintaining their expenses to the budget that will be voted on at the May 2020 board meeting. Once expenses for a budget line exceed 100% of the budgeted amount, I may hold off paying an expense until the next board meeting when the board can discuss the ramifications
- e. I expect that we will have a few checkpoints starting just before the next season, to level set the board on the income & expense to budget ratio. Those discussions may alter the budget as appropriate.
 - VOTE: Scott Motion to approve the presented budget with projected loss for 2020-2021 is \$92k, which is based on normal expected income and expenses, Austere loss is \$162k, Jeff second. APPROVED.

2. District 3 Updates (Mike)

- a. Jr gold- calendar out, tryouts start in Mid November
- b. HP was cancelled
- c. Tier 1 will start in fall
- d. Next meeting this second Wednesday of the month

a. No update, check for applications for manager

4. Registrar (Stacy)

a. Question: Can she offer early bird discount (\$100), Scott approves it.

5. Marketing/Communications (Gina)

- a. Motion to change the Marketing and Communications position term currently scheduled to end at the completion of the 2019-20 season (move to year 1) to instead end at the completion of the 2020-21 hockey season. This would be done to avoid having the Sales and Fundraising position end at the same time going forward.
- b. Jeff second, APPROVED

6. ACE director (Judd)

 a. ACE director must email all the coaches about returning next season. Started year end meetings this past weekend with unpaid coaches, paid coaches is next weekend. Meeting are ongoing.

7. Boys Travel Coordinator (Brian)

- a. U16 Team/Jr gold- Sending email regarding interest.
- b. Team levels info survey will be going out to get feedback on leveling, coming from level coordinators. Reminder to verify children with June birthdays understand level for next year.

8. Girls Level Coordinator Update (Brennan)

a. Sent a Happy Mother's day email thanking moms and encouraging the 10,000 puck challenge

9. Mite Update (Tina/Matt)

- a. Thanks for joining Tina!
- b. Matt to send massage for new families and how they can get involved. He would like direction on when to start Thomas on season (revisit with Hans in August but keep planning).
- c. Sunday night mites are on-hold

10. Tournaments (Susie)

- a. Dec 4-6 New Hope Classic
- b. Jan 15-17 Knock down at New Hope
- c. Feb 12-14 New Hope Invitational- reviewing levels for boys side with level coordinators

11. Sales and Fundraising director (Allison)

- a. Contract with city for advertising, we need to pay them $6/30 \sim 2200$, may need to delay the payment due to rink closure. Allison to work with Jeff.
- b. 2 existing contracts expired, and one more (Wicked wart) on 5/31. Looking for dates with city to delay renewal. One contract has not paid full contract and want to make an adjustment to payment schedule of 2x a year. Do we need to make a concession to the advertisers, we will need to check with city on next steps. Allison to work with Jeff.

12. HDC Update(Hans)

a. Would like to support our gambling partners and sponsors, add something to social media or email to promote them

13. Volunteer Program Director (Stephanie/Sasha)

- a. Director does not want to cash checks at the end of this month due to current circumstances. We are requesting that we need response from the families, so they can work with them for next season.
- b. GC will be given to all SKATE participants

14. Member at Large (Dave)

a. No Update

15. Equipment Director (Tim R)

a. Update on jersey return- one team still needs to return

16. Ice Scheduler (Derrick)

a. Rinks are still closed

17. Other

Bridget motion to adjourn, everyone second... 7:51pm