

Quality Guidelines

General Rule: We do not accept anything that appears unsafe or filthy.

- Over 10 years old? It will likely not sell. Ski equipment technology changes rapidly.
- Broken? Not safe or unusable.
- Very dirty, rusty, smelly - Clean them up or don't try to sell.

Pricing Recommendations

General rule: Do you want it back if it does not sell for a specific price? If not, price lower. Used gear - even great used gear is worth less than you think it should be.

- Set it to 10-15% less than you would be willing to pay.
- Skis, boots, snowboards lose 1/2 of its value **each year**.
- Clothing loses approximately 3/4 of its value **the first year**.
- When you price it, remember that the Swap consignment fee is **20%**

In general, we see items sell within these price ranges:

Skis

FIS/Adult Race: \$200-300

Junior Race: \$100-200

Adult High Performance: \$75-200

Adult Recreation: \$25-150

Junior Recreation: \$25-75

Clothing:

Race Suit: \$25-200

Training Pants/Shorts: \$20-60

Jackets: \$20-50

Snow pants: \$10-\$50

Poles

Adult Race: \$50

Junior Race: \$20-50

Adult Recreation: \$10-40

Junior Recreation: \$10-20

Boots

Adult Race: \$40-100

Junior Race: \$20-\$50

Adult High Performance: \$40-100

Adult Recreation: \$20-50

Junior Recreation: \$20-40