

Osseo Maple Grove Hockey Association Annual Meeting Minutes – April 20, 2020, 7:00pm Virtual Meeting held via Zoom due to COVID-19

The entire OMGHA 2020 Annual Meeting PowerPoint presentation is available for view in a separate document.

Voting Members Present:

Nicole Kustermann, Colin Steen, Brian Grant, Rich Dean, Chuck Sawicky, Andy Hedlund, Mike Hueller, Adam Reiter, Chad Wieneke, Jeff Allen, Scott Poska, Matt Margeneau, Bret Caywood, Lisa Albers, Erik Kukkonen, Jason Rogowski, Brian LaFleur, Cathy Cheatham

Non-Voting Members Present:

Harry Kennedy, Jan Plaude, Andy Beissel, Erin Smith, Becky Thoreson, Brian Pfannenstein, Rochelle Guiliani, Vic Nelson, Heidi Hagel Braid

1. Meeting Called to Order

The meeting was called to order by Adam Reiter at 7:03 pm.

2. Consent Business

Approval of the 2019 Annual Meeting Minutes.



Nicole Kustermann moved to approve Consent Business, Chad Wieneke second; motion unanimously approved; motion passes.

3. Committee Reports

Treasurer Report presented by Chuck Sawicky

Treasurer Philosophy



OMGHA is a non-profit organization with the financial goals of:

- o Keeping the cost of hockey low, while investing in our hockey players
- o Charging current players for the current cost of hockey
- $_{\circ}\;$ Investing in OMGHA assets to ensure viability into future
- Providing financial transparency
- o Creating operational efficiencies where possible

Assistant Treasurers: Brian Pfannenstein, Jason Price Gambling Manager: Cathy Cheatham Concessions: Dan Lindberg, Kelly Edlund

2019 - 2020 Highlights



- New Registration & Budgeting Process
- Goal to simplify process & provide transparency
- Budget accountability is important since no true-up
- Continued investment in OMGHA Assets
 - \$80K grant approved to replace Osseo East boards
 - Bench improvements, new boarders, shooter tutors
- Voucher program revamp
- $_{\circ}$ Concession stand profitability of ${\sim}\$30K$
- $_{\circ}$ Collection of past due amounts of ${\sim}\$30K$

Financial Performance



\$"s in thousands				
Hockey P&L	19-20 Budget	19-20 Forecast	H/(L)	Notes
Revenues	1,909	1,913	4	COVID-19 impact ~\$70K in loss revenue
Expenses	1,909	1,954	45	
Total Profits	\$0	(\$41)	(\$41)	Prior to COVID-19, expected budget beat of ~\$30K
Charitable Gamb	ling Program			
		\$12.	6M	
Gambling Gross R	Revenues	\$12. \$38		
Charitable Gamb Gambling Gross R Gambling Net Pro Donations	Revenues		OK	
Gambling Gross F Gambling Net Pro	Revenues	\$38	OK 6K	

Revenue Breakout



Hockey P&L	19-20 Budget	19-20 Forecast	H/(L)	Notes
Revenues	\$1,909	\$1,913	\$4	
Registration	1,174	1,167	(7)	In line with projections
Gambling	400	330	(70)	Mar/Apr/May Closures
Tournaments	128	141	13	
Schools	53	46	(7)	No Spring 3v3
Candy	48	46	(2)	
Concessions	31	55	23	
Ice Rental	9	45	36	Collection of past fees
Other/Admin	66	83	17	

Expense Breakout



Hockey P&L	19-20 Budget	19-20 Forecast	H/(L)	Notes
Expenses	\$1,909	\$1,954	\$45	
Ice Expense	710	713	3	O \$253, MG \$280, V \$149
Tournaments	200	196	(4)	
Arena Loans	196	196	-	MG \$85, OE \$111
Equipment	142	144	2	Unis \$100, Coaches \$27
Skill Development	116	126	10	Off-Ice \$62, Goalies \$40
Projects	80	105	25	Boards, Benches, Dividers
District 3 Expense	75	112	37	Prior year payment
Coaches	71	65	(6)	
Tryouts	47	40	(7)	
Other	272	257	(15)	

Looking to next year



- o No expected changes to registration process
- Understand impacts of COVID-19 on budget and registration fees

Secretary Report presented by Nicole Kustermann

Secretary's Report

- □ Registrars—Deanna Henry (Travel), Erin Smith (House)
 - 645 Travel, 500 House players registered 2019/20 Season
 - 211 Travel, 250 House coaches registered and tracked to make sure requirements were met to be on ice with players
 - 403 Travel players registered for Pre Season Skating Sessions
 - □ 56 Travel, 46 House Managers trained communicated with throughout the season
 - 41 Travel, 38 House teams created and rostered with USA Hockey
 - 30 waivers processed in and out of OMGHA
 - Assisted with Try Hockey for Free Events, New Skater Skills, HEP Evals, voucher and Tshirt pick-ups
 - Looking to Next Year
 - Background Checks- cost rising from \$10 to \$30 next year
 - Birth range changes for 2020/2021. June 1 May 31 (Previously July 1 June 30). This change will make some players eligible for a 3rd year in the same level. If anyone has questions, contact Deanna Herry at registrar(@omgha.com

Secretary's Report

- OMGHA A
- □ Volunteer Coordinators—Rochelle Giuliani & Tricia Leafblad
 - These two work with every volunteer aspect of the Association- including tryouts, team pictures, coaches/ managers and tournaments. They managed over 11,000 hours this season.
 - Buyout of Volunteer hours raised to \$750 from \$500
 - Still had difficulty getting people to sign up for hours. Will explore alternatives for next season
 - Policy: 14 hours of volunteer time for one player and 20 hours/credits for two or more
 - Remember to "like" OMGHA on Facebook and "follow" on Twitter for DIBs updates
- □ Scholastic Achievement— Bridget Erickson and Kristina Kampa
- Was scheduled for April 27- POSTPONED
- Terry Gallagher Scholarship deadline to apply extended until May 16. Seniors who have been involved with OMGHA are encouraged to apply.
- Thanks to Leah Barber for work with Clix! Pictures and to Laurel Bot and Becky Thoreson for work on Marketing and Public Relations

Vice President of House Report by Brian Grant

VP House Report



House Committee Supermite Director - Dan Eveland VP House — Brian Grant Mite Director - Jason Rogowski Girls House Director - Scott Poska Mini-Mite Directors - Mike Possin/Peter McMullen Goalie Director – Joe Faust Recruiting — Jason Bauerly Register — Erin Smith Scheduler - Brian Grant Level Leaders – Dustin Brooks/Nick Rice House Mission - Hockey Culture Grow the Game Grow the Passion Retention rates ~89% Retention rates ~89% Leverage ADM model/provide traveling with skilled players who love hockey Included in all aspects of program Develop Hockey Players Promote Safety Growth Total 402 451 499 530 543 542 521 502

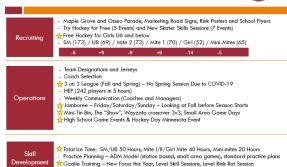
Secretary's Report



- □ Focus for Next year
 - Working with Marketing Team to design options for Team / Association Fundraising
 - Strengthen / solidify relationships with key community partners (Charitable Gaming establishments, Velocity, Sniper's Edge & Letterman's)
 - Exploring solutions to insure adequate volunteers for OMGHA events and to decrease need for administrative follow-up by volunteer coordinators
 - Succession planning for administrative roles at OMGHA

VP House Report





VP House Report



2020-2021 Initiatives

- Grow The Game Grass Roots Recruiting
 Goal of 5% Growth = 525 kids for 2020-2021
 Goalie Recruitment and Development
 New leg pads SM & UBs
 Focused Skill Training
 Coach Training Coach the Coaches
 Reformat Coaches Meeting
 Work with Skills Committee
 Coach Clinics and Training

Thank you for a Great Season!

- 11 House Committee Members
 257 Coaches
 44 Managers
 Parents!

Vice President Girls Report by Chad Wieneke

VP Girls Traveling Report

- □ Girls Travel Committee
 - VP Chad Wieneke
 - Level Directors
 - Lisa Albers U10
 - Jeff Allen U12/Girls Goalie Director
 - Mike <u>Hueller</u> U15
 - Andy Beissel Girls Skills Director
 - Involved in the following:
 - Tournament selection
 - Pre-tryout camps
 - Tryouts/team formation
 - Communication and oversight throughout the season

VP Girls Traveling Report



□ 2019-2020 Recap

- > Major accomplishments for this year
 - □ We had 317 girls playing hockey in OMGHA this past year!
 - 158 girls at the OMGHA traveling levels
 - □ "Hockey Day Minnesota Event" at MG/OPC high school game
 - Overall the season went well with very few significant issues, which is a credit to our coaches, players and parents
- Region/State Tournaments
 - U15A Qualified for State Tournament

 - U15B Participated in Region Tournament
 U12A Qualified for State Tournament (Region Champion)
 - □ U12B- Participated in Region Tournament

VP Girls Traveling Report

- Priorities for next year
 - Continue to grow the girls program
 - Continue to partner with D3 with focus on team formation appropriate for competitive balance (with focus on the B2 level) $\,$
 - Focus on recruiting goalies
- □ Looking ahead to 2020-2021
 - Projected teams at each level
 - U10 − ~4 teams
 - U12 $-\sim$ 4 teams
 - U15 \sim 3 teams



Vice President Boys Traveling by Colin Steen

VP Boys Traveling Report

□ Travel Committee

■ Level Directors — Bret Caywood/Squirts, Rich Dean Steen/Peewees, Brian <u>LaFleur</u>/Bantams, Dan Pfeffer/Jr Gold)

	# of Players	# of Teams
Squirts	149	10
PeeWees .	158	10
Bantams	114	7
Junior Gold/U16	46	3

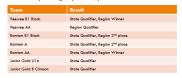
Gods for 2019-2020

Close feedback loop for coaches
Competitive team formation
Invest in our coaches
Emphasize player/parent code
of conduct
Build on Jr Gold program



VP Boys Traveling Report

- Re-cap of 2019-2020 Season
 - Continued success at all levels of play this season
 - Multiple tournament wins
 - All three Squirt C teams finished #1-3 in District play!
 - Junior Gold program grew in numbers, still work to do!
 - $\hfill \blacksquare$ Work continues on code of conduct and reducing number of incidents
 - Multiple Region/State qualifiers





VP Boys Traveling Report

- □ A Look Ahead to 2020-2021
 - Work closely with the Skills committee on tryouts, coach development and team formation
 - Player skill improvement, team success critical for all levels
 - Continued improvement for the Junior Gold program
 - Continue to improve based on feedback and expected increase in number of players for 2020-2021
 - Parent/Player Code of Conduct enforcement
 - Respect the game, the coaches, teammates, and officials will continue to be a core message

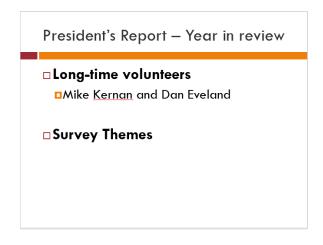
Transparency and openness underpins our actions



Vice President Skills by Matt Margeneau



President Report presented by Adam Reiter



President's Report – Year in review

OMGHA's notable successes
 8 Teams to State
 Competitive balance of teams across levels
 Junior Gold Program
 Investment in coaching and skills
 Player Development
 5 U10 Girls teams!
 Collaboration with OMGHA's core partners.

Malones, Duffy's, Maple Tavern, Velocity, Sniper's

Edge, Letterman's

Financial Accountability

President's Report — Looking ahead COVID planning and management Fiscal competence Jr Gold Program Goal → Top 3 program in state within 2 years House Program OMGHA Community Culture Health and Safety Sponsorships/Marketing

4. Old Business

No old business.

5. New Business

Elections

There were no contested seats on the slate of candidates for the annual meeting election. The Election Committee, led by Chad Wieneke and Andy Hedlund presented the election results:

- Treasurer Chuck Sawicky
- Secretary Nicole Kustermann
- VP of Boys Traveling Colin Steen
- o ACE Coordinator/VP of Coaching and Development Matt Margeneau
- Boys Level Directors (3) Jay Picconatto, Brian LaFleur, Tyler Martin
- o SuperMite Director Dustin Brooks
- o Girls Level Directors (2) Jeff Allen, Lisa Albers
- o Girls House Director Scott Poska

Chad Wieneke moved to approve the results of the election; Andy Hedlund second; motion unanimously approved; motion passes.

6. Meeting Adjourned

Colin Steen moved to adjourn meeting; Mike Hueller second; the meeting adjourned at 8:17 pm.