

**BYHA Monthly Meeting Minutes**  
**When: October 17<sup>th</sup>, 2022, at 7:00 pm**  
**Where: Fogerty Conference Room and Online via Microsoft Teams**

**Present:** Brad Keogh, Jed Rohlf, Lindsay Axelrod, Chris Pahl, Ron Leathers, Neal Verhulst, Jason Kacures, Rick Japor, Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 6:59 pm by Jeff Meister

**Motion made (Lindsay Axelrod) second (Chris Pahl) to approve the agenda for tonight's meeting. Motion passed.**

**Secretary's Report:** Lindsay A – Fundraising night at Cane's tonight from 4-7pm tonight. Thank you to all the volunteers during tryouts, almost all hours were covered! Volunteer credits are being given to the Treasurer in batches so that he can process accordingly, please be patient as he goes through all of them.

The following motions were made between the September and October meetings:

- Motion made by Lindsay Axelrod to assist with the fees associated with High School Hockey for one former girls' player, seconded by Jason Kacures, motion passed.
- Motion made by Brad Keogh for BYHA to give up 4 hours of unneeded ice allocation on Monday Jan 2<sup>nd</sup> for Bengal Elite tryouts, seconded by Jason Kacures, motion passed.
- Motion made by Lindsay Axelrod to cover the cost of the \$5/ticket for our girls' teams to go to the University of MN Womens hockey game on 02/10/2023. If all 106 girls and 2 family members went to the game, the cost would not exceed \$2000, seconded by Jason Kacures, motion passed.
- Motion made by Lindsay Axelrod to cover \$20 of the cost of each ticket for the U of M Men's Hockey game on January 8th, 2023, against St. Cloud, with a cost not to exceed \$10,000. To level set, last year, the association bought 308 tickets for a total of \$6180, motion seconded by Jason Kacures, motion passed.
- Motion made by Brad Keogh to donate \$20,000 to the Blaine High School Girls Hockey Team, seconded by Neal Verhulst, motion passed.
- Motion made by Jason Kacures to donate \$500 to The Katie Fischer Benefit, seconded by Chris Pahl, motion passed.
- Motion made by Ron Leathers to cover some of the costs for a multi-player family experiencing an economic hardship, seconded by Brad Keogh, motion passed.
- Motion made by Brad Keogh for 1500 BYHA car stickers for the 2022-23 season. Budget not to exceed \$1650, seconded by Ron Leathers, motion passed.

**Motion made (Lindsay Axelrod) second (Brad Keogh) to approve the September 19<sup>th</sup>, 2022, meeting minutes. Motion passed.**

**Treasurer's Report:** Ron Leathers – No update – Traveling

**Vice President's Report:** Brad Keogh reported that tryouts are over, we had 121 sessions, with 130+hours of ice, 244 boys, 78 girls, 217 mites, and 82 cubs. Thank you to all the families and volunteers, we couldn't have got through it without everyone's support.

**President's Report:** Jeff Meister reported that tryouts are done, we have a few issues to work through. Thank you to all volunteers and families.

**Open Forum:** The month of October has the following donation requests:

- **PACT Dance Team**– Donation request \$4,000
- **Blaine High School Dance Team** – Donation Request \$5000
- **Blaine High School Marching Band** – Donation Request \$5000 (no representative – discuss during ops)

**Ice Scheduler:** Kathy Brodzinski – Ice last week was tough, there wasn't much with tryouts still ongoing. Now, however, all teams have plenty of ice. Tonight, there was a weird thing that happened with some weird games and ice time, but it is resolved. In-house you can't use ice on the 29<sup>th</sup> and 30<sup>th</sup> of November, so it is up for sale. Pictures are on the team sites. No Bantam games after 11am, so some had to be adjusted. All games are with D10, so once approved those will be posted as well.

**Girls Traveling Coordinator:** Katie Van Asch – No Update

**Boys Traveling Coordinator:** Bryan Guse, TJ Brown, Chris Fore. – No Update

**In-House Coordinator:** Nick Jacoby and Nicki Barry – No Update

**Academic Coordinators:** Shannon Shutte. reported - No Update

**Goalie Coordinator:** Jermaine Davis reported - No update

**Coaching Coordinator:** Jon Jonassen – No report

**Volunteer Coordinator:** Christy Resop – No Update

**Registrar:** Nancy M - No Update

**Recruitment & Retention Coordinator:** Greg Schutte – last taste of hockey session is complete. Greg is planning to look at the cubs and mite rosters to see how many participants converted to players with BYHA. Planning to add a question to registration for next year asking if mites and cubs participated in Taste of Hockey.

**High School Coordinator:** Jesse Sullivan – No Update

**Fundraising Coordinator:** Cami Mertz. - No update

**Sponsorship Coordinator:** Tim C. - No Update

**Boys & Girls Tournament Coordinators:** Heather Feroni – No Report

**Concussion Coordinator:** Laura Zachman – No Report

**Apparel Coordinator:** Jody Dahlk reported – ordering Window #2 now is open now through October 23<sup>rd</sup>.

**Tournament Coordinator (hosted)** - Chris Fore - Girl's tournament is full, looking for peewee C and Squirt B2 teams on the boy's side. Shannon is working on apparel from Dave's. The guide for Blaine is almost done, signs are done, and refs are scheduled.

**Girls Traveling Director:** Neal V. reported – Tryouts are done!! One girls' team that can't get a hotel for a tournament.

**Boys Traveling Director:** Jason K. reported – Tryouts are over, teams are picked, and all kids are rostered.

**In-House Director:** Jed Rohlf reported that initiations concluded yesterday, and all teams were rostered. Thank you to everyone that helped with the process. 20 total teams and we have 19 of the 20 teams with a sponsor.

**Equipment Director:** Chris Pahl reported – picture schedules are out. Chris is working on an email to send out to all teams. Most teams have all their equipment, just a few squirt teams that he still needs to connect with.

**Hockey Director:** Rick J. reported that – few complaints on scheduling around Football. Working on ice for next year now, so that we can get the days that we want. Training has started, Pursuit had nothing but good things to say about the teams. There are a lot of goalies, so we may need to add an hour as we have 30 goalies. Jermaine and Rick will talk with Hartzey. Now that all is in progress, we will start working on the training for next year!

**Charitable Gambling Report:** Suzanne S. reported that the contribution from September is \$120,000. We had a good quarter, we had a 30K payment to the city. Filed our annual audit, still waiting on that. We got a 5-star rating again from the gambling board. We contribute more than 50% (67%) of our income back to the community. Moe's is working with the city to try to become our fifth gambling site.

**Motion made (Rick Japor) second (Lindsay Axelrod) to approve the September 2022 charitable gambling report. Motion passed.**

**Motion made (Neal Verhulst) second (Chris Pahl) to approve the November 2022 proposed Gambling expenditures as shown in the attached report. Motion passed.**

**Old Business:** No old business.

**New Business:** No new business.

**Motion made by (Lindsay Axelrod) seconded by (Brad Keogh) to close the session. Motion passed.**

Session closed at 7:42 pm.

# Exhibit A: Charitable Gambling Report

## BLAINE YOUTH HOCKEY ASSOCIATION STATEMENT OF REVENUES AND EXPENSES - REGULATORY BASIS FOR THE PERIOD THEN ENDED September 30, 2022 and 2021

### CONSOLIDATED

	1 Month Ended Sep. 30, 2022		1 Month Ended Sep. 30, 2021		6 Months Ended Sep. 30, 2022		6 Months Ended Sep. 30, 2021	
		Pct		Pct		Pct		Pct
<b>RECEIPTS</b>								
INTEREST INCOME	\$ 10.05	0.00	\$ 9.51	0.00	\$ 56.40	0.00	\$ 54.07	0.00
PULL TAB RECEIPTS	1,147,851.00	49.94	1,295,551.00	65.17	7,425,689.00	53.47	7,691,432.00	62.85
E-TAB RECEIPTS	1,107,301.75	48.18	639,150.75	32.15	6,160,639.00	44.36	4,307,788.00	35.20
B-BINGO RECEIPTS	11,843.25	0.52	15,322.00	0.77	86,099.25	0.62	57,744.75	0.47
PADDLETICKET RECEIPTS	2,460.00	0.11	2,880.00	0.14	15,180.00	0.11	15,420.00	0.13
BINGO RECEIPTS	28,907.00	1.26	35,072.00	1.76	199,014.00	1.43	165,196.00	1.35
<b>TOTAL RECEIPTS</b>	<b>2,298,373.05</b>	<b>100.00</b>	<b>1,987,985.26</b>	<b>100.00</b>	<b>13,886,677.65</b>	<b>100.00</b>	<b>12,237,634.82</b>	<b>100.00</b>
<b>COST OF SALES</b>								
PULL TAB PRIZES	982,262.00	42.74	1,112,988.00	55.99	6,310,420.00	45.44	6,543,922.00	53.47
E-TAB PRIZES	970,366.20	42.22	539,848.40	27.16	5,378,729.95	38.73	3,771,112.95	30.82
E-BINGO PRIZES	10,066.75	0.44	13,023.69	0.66	73,184.28	0.53	49,082.96	0.40
PADDLETICKET PRIZES	1,560.00	0.07	1,920.00	0.10	9,320.00	0.07	9,960.00	0.08
BINGO PRIZES	24,244.72	1.05	27,967.65	1.41	161,322.28	1.16	131,868.65	1.08
PULL TAB EXPENSE	16,442.92	0.72	15,834.16	0.80	97,214.58	0.70	87,739.74	0.72
PADDLETICKET EXPENSE	0.00	0.00	65.88	0.00	131.77	0.00	263.52	0.00
BINGO PAPER SUPPLY	0.00	0.00	137.12	0.01	1,087.34	0.01	1,782.56	0.01
<b>TOTAL COST OF SALES</b>	<b>2,004,942.59</b>	<b>87.23</b>	<b>1,711,784.90</b>	<b>86.11</b>	<b>12,031,410.20</b>	<b>86.64</b>	<b>10,595,732.38</b>	<b>86.58</b>
<b>GROSS PROFIT</b>	<b>293,430.46</b>	<b>12.77</b>	<b>276,200.36</b>	<b>13.89</b>	<b>1,855,267.45</b>	<b>13.36</b>	<b>1,641,902.44</b>	<b>13.42</b>
<b>OPERATING EXPENSES</b>								
WAGES & PAYROLL TAXES	22,678.86	0.99	22,364.72	1.12	151,569.56	1.09	139,449.78	1.14
ACCOUNTING EXPENSE	0.00	0.00	1,068.55	0.05	5,450.00	0.04	6,161.05	0.05
CASH SHORT/OVER	(33.25)	(0.00)	260.90	0.01	1,979.99	0.01	(10.61)	(0.00)
CASH SHORT REIMBURSED	0.00	0.00	0.00	0.00	(170.51)	(0.00)	0.00	0.00
E-TAB REVENUE SHARING	49,660.03	2.16	28,958.49	1.46	257,605.71	1.86	175,441.40	1.43
B-BINGO PROVIDER FEE	332.65	0.01	172.53	0.01	2,009.45	0.01	1,254.63	0.01
ADVERTISING EXPENSE	260.00	0.01	520.00	0.03	1,820.00	0.01	1,040.00	0.01
INSURANCE EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	129.00	0.00
OFFICE & POSTAGE	8,797.98	0.38	1,706.72	0.09	21,331.15	0.15	13,153.27	0.11
GAMBLING EQUIPMENT	0.00	0.00	0.00	0.00	0.00	0.00	521.38	0.00
LOCAL GAMB TAX -10%	0.00	0.00	0.00	0.00	61,929.59	0.45	64,870.37	0.53
MN COMB REC TAX	119,494.39	5.20	101,931.38	5.13	668,927.43	4.82	576,712.72	4.71
MN 8.5% TAX	852.41	0.04	453.22	0.02	4,004.46	0.03	4,007.00	0.03
REGULATORY FEE	3,042.20	0.13	2,605.40	0.13	17,475.11	0.13	15,389.28	0.13
RENT EXPENSE	22,045.55	0.96	11,568.97	0.58	129,566.63	0.93	99,094.58	0.81
<b>TOTAL EXPENSES</b>	<b>227,130.82</b>	<b>9.88</b>	<b>171,610.88</b>	<b>8.63</b>	<b>1,323,498.57</b>	<b>9.53</b>	<b>1,097,213.85</b>	<b>8.97</b>
<b>OPERATING INCOME</b>	<b>66,299.64</b>	<b>2.88</b>	<b>104,589.48</b>	<b>5.26</b>	<b>531,768.88</b>	<b>3.83</b>	<b>544,688.59</b>	<b>4.45</b>
<b>LAWFUL PURPOSE EXPENSES</b>								
DONATION	120,000.00	5.22	100,000.00	5.03	580,000.00	4.18	540,000.00	4.41
ORG LICENSE / FEES	0.00	0.00	0.00	0.00	1,050.00	0.01	0.00	0.00
<b>TOTAL LAWFUL PURPOSE EX</b>	<b>120,000.00</b>	<b>5.22</b>	<b>100,000.00</b>	<b>5.03</b>	<b>581,050.00</b>	<b>4.18</b>	<b>540,000.00</b>	<b>4.41</b>
<b>NET INCOME (LOSS)</b>	<b>\$ (53,700.36)</b>	<b>(2.34)</b>	<b>\$ 4,589.48</b>	<b>0.23</b>	<b>\$ (49,281.12)</b>	<b>(0.35)</b>	<b>\$ 4,688.59</b>	<b>0.04</b>

SEE INDEPENDENT ACCOUNTANTS' COMPILATION REPORT

## Exhibit B: Next Months Estimated Expenditures

### MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$35,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,000,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$60,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$5000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$20,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

**MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!**

Updated August 2022

# Exhibit C: Gambling Report Summary

## BLAINE YOUTH HOCKEY ASSOCIATION GAMBLING REPORT SUMMARY

September-22

REVENUES	309,873
EXPENSES	(363,674)
NET INCOME	<u>(53,700)</u>

BEGINNING PROFIT CARRYOVER	249,926.61
PROFIT CARRY OVER +/-	<u>(53,700.36)</u>
ENDING PROFIT CARRYOVER	<u>196,226.25</u>

		Percentage of Income
<b>Pulltabs (Net)</b>		
OLE PIPER INN	75,288	
BROADWAY PIZZA	5,940	
WILD BILLS	66,263	
CLIVE'S	<u>18,098</u>	
	165,589	53.44%
<b>Etabs</b>		
OLE PIPER INN	38,691	
BROADWAY PIZZA	48,046	
WILD BILLS	36,853	
CLIVE'S	<u>16,346</u>	
	136,936	44.19%
<b>E-Bingo</b>		
OLE PIPER INN	194	
BROADWAY PIZZA	590	
WILD BILLS	793	
CLIVE'S	<u>199</u>	
	1,777	0.57%
<b>Sports Tipboard</b>		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
<b>Paddlewheel</b>		
OLE PIPER INN	900	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	900	0.29%
<b>Bingo</b>		
OLE PIPER INN	1,851	
BROADWAY PIZZA	(336)	
WILD BILLS	2,882	
CLIVE'S	<u>164</u>	
	4,662	1.60%
<b>Raffle</b>		
OLE PIPER INN	-	
BROADWAY PIZZA	-	
WILD BILLS	-	
CLIVE'S	<u>-</u>	
	-	0.00%
<b>Interest</b>	10	

Taxes	
MN COMBINED RECEIPTS	119,494
MN 8.6%	652
REGULATORY BOARD FEE	3,042
LICENSE & PERMITS	-
LOCAL 10%	-
FEDERAL UBIT	-
STATE UBIT	<u>-</u>
	123,389
<b>Total allowable expenses</b>	
GAMES PURCHASED	16,443
COMPENSATION & TAXES	22,679
PENALTIES & INTEREST	-
ACCOUNTING	-
BOND	-
ETAB REV SHARING	49,660
EBINGO PROVIDER FEE	333
RENT	22,046
OFFICE & SUPPLIES	9,058
CASH SHORT	(33)
CASH SHORT REIMB	-
REPAIRS & MAINTENANCE	<u>-</u>
	120,186
<b>Donations</b>	
Donation	<u>120,000</u>
	120,000

Net Revenues 309,873

Expenses 363,674

**BLAINE YOUTH HOCKEY ASSOCIATION  
GAMBLING REPORT SUMMARY**

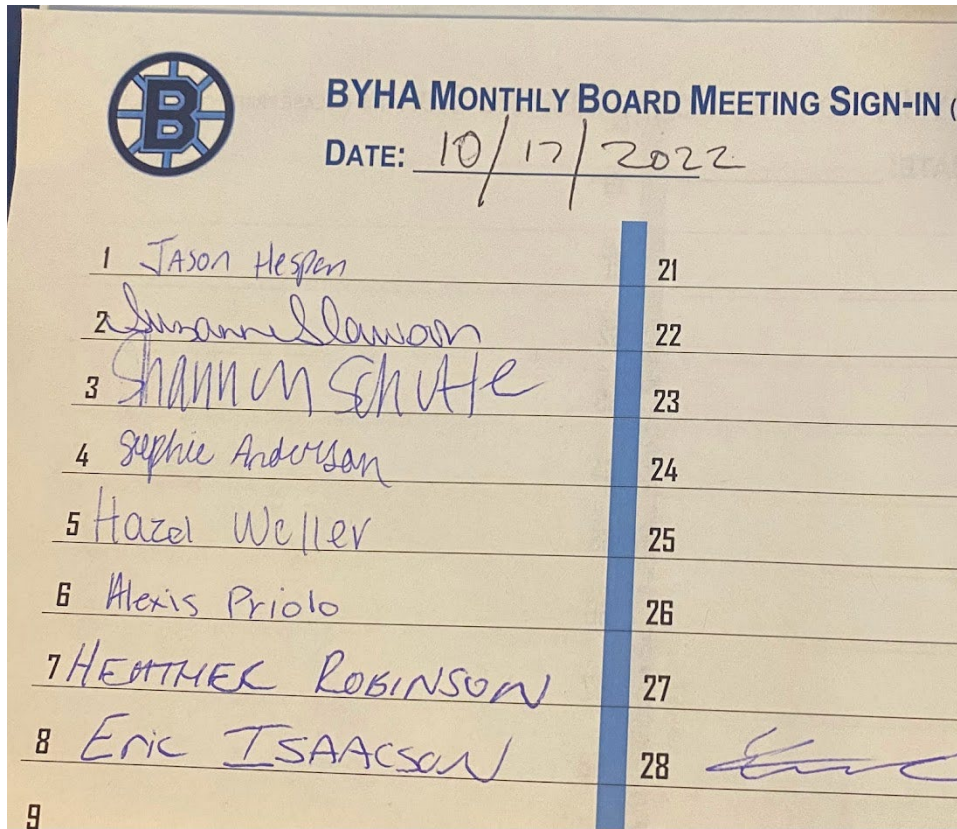
September-22

	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLIVE'S</u>	<u>TOTAL</u>
GROSS RECEIPTS	817,702.00	436,783.50	828,387.25	215,490.25	2,298,363.00
PRIZES PAID	702,677.82	382,542.78	722,596.20	180,682.87	1,988,499.67
NET RECEIPTS	115,024.18	54,240.72	105,791.05	34,807.38	309,863.33
PRIZE PAYOUT %	86%	88%	87%	84%	87%
GAME CLOSED	97	7	78	33	215
INTEREST EARNED	3.72	2.31	2.71	1.31	10.05
EXPENSES	36,047.75	28,126.97	40,329.11	15,680.91	120,184.74
TAXES PAID	49,454.93	19,934.20	38,623.46	15,376.41	123,389.00
NET PROFIT	29,525.22	6,181.86	26,841.19	3,751.37	66,299.64
			YTD NET PROFIT	(49,281.12)	
			YTD CONTRIBUTIONS	580,000.00	

**Exhibit D - Attendees: See Attached**

Online attendees:

- Kathy Brodzinski
- Greg Schutte
- Nancy Manthis



The image shows a sign-in sheet for a BYHA Monthly Board Meeting. At the top left is the BYHA logo, a blue circle with a white 'B' inside. To the right of the logo, the text reads "BYHA MONTHLY BOARD MEETING SIGN-IN (P" and "DATE: 10/17/2022". Below this, there is a table with 9 rows. Each row has a number in the first column, a name in the second column, and a number in the third column. A vertical blue line is drawn between the second and third columns. The names are written in blue ink. The numbers in the third column are 21, 22, 23, 24, 25, 26, 27, 28, and 29. There is a signature in the bottom right corner of the sheet.

Number	Name	Number
1	JASON HESPER	21
2	Suzanne Lawson	22
3	SHANNON SCHUTTE	23
4	Sophie Anderson	24
5	Hazel Weller	25
6	Alexis Priolo	26
7	HEATHER ROBINSON	27
8	ERIC ISAACSON	28
9		29