

ISWA Monthly Meeting

December 9, 2018

Call to Order: Keith Davison called meeting to order at 3:10 pm, via teleconference

Attendance:

Board Members: Keith Davison, Pat Culp, Tina Fouts, Jeff Strueder, Jim Tonte, Nancy Campbell, Josh Curry, Jason DeLois, Mary Friedt, Thomas Johnson, Jason Miller, Mark Mundy, Jake O'Neill, Jennifer Pierson, Linda Robinson, Lou Silverman, Danny Struck

Staff: Tina Tonte, JD Minch

Consultant: Chris Pruitt, IT Consultant

Secretary: Tina Fouts

- Presented November minutes, which were sent in advance by the office, to review and provide updates
- Mark Mundy made a motion to accept the minutes
- Linda Robinson seconded the motion
- No discussions
- Motion passed unanimously

Treasurer: Jeff Strueder

- Financials were sent to the office.
- Nothing earth shattering. Profit & Loss report reflects we are taking in a lot in memberships
- We got another deposit from USA Wrestling at the end of the week.
- Expenses - computers we budgeted for (only thing beyond day-to-day expenses).
- Will try to send to all as the office didn't receive the report.

Old Business

Elementary Duals

- Pat Culp reported that we need all hands on deck for the State Elementary Duals
- An email was sent to all volunteers that have been previously confirmed, providing assignments
- Only 6 people confirmed to help with set-up and will take as many on Saturday night as possible. Should report to Franklin at around 7pm for set-up
- Jason DeLois asked about the timing on Friday for loading the truck for Franklin.
- We need to know as soon as possible what time he can be there to take the truck to Franklin and unload
- JD Minch would like to leave for Ft. Wayne by 3pm, was thinking we could load the truck and deliver to Franklin around 11am
- JD Minch will get with Jason DeLois to finalize
- Randy Amos will help with set-up on Saturday night at 7pm per Pat Culp.
- Anyone else that can assist with set-up would help tremendously.
- Within the next week to week and a half, will be sending coaches login for trackwrestling to enter their rosters.
- Will email list of all kids to 3x gear to be printed on the back of t-shirts.
- Pat Culp met with Jay Dowden and the awards are under control.
- Logo for shirts has already been worked out with 3x gear

- Everything else is all laid out

New Age Divisions/Weight Classes

- We need to clarify and unite on age group name and a few weight class changes as there seems to be a lot of confusion.
- The birth years are the same as were previously used. We need to treat as if we are in the 2019 year and subtract the year of birth and then the name (16U) will totally make sense.
- Suggest anyone involved in tournament planning use example 18U/Juniors to help all get used to the new names.

New Equipment Purchase - computers

- We are in the process of purchasing the computers. Chris Pruitt has them in a cart so as soon as they are paid for, they will be on the way.
- Pat Culp went to the office to install the interface and found that they will not work on the old computers at this time because windows was removed by our former IT director and the interface has to have windows to work.
- Pat Culp is currently loading the software onto her computers so that we will have enough to run 20 of so computers with the interface.
- Chris Pruitt stated we will have to have the licenses loaded on the old computers. For the new computers we are getting bulk discount and by using our tax-exempt status we are getting a great deal.

Central Regionals

- Keith Davison reported that John Carr from Kentucky has indicated that they plan to host 2020 and 2021.
- Pat Culp feels we should be ready to host just in case, as they haven't hosted in a number of years.

2019 Schoolboy Duals Planning

- Keith Davison reported that we have not gotten any official communications from USA Wrestling indicating that we will be hosting however he has received verbal confirmation from Christina Hargrove and Pete Isaacs indicating such.
- Currently waiting on the contract to arrive.
- Linda Robinson asked for the dates of the tournament. Jason DeLois indicated that it is June 12 – June 16.
- Jeff Strueder spoke about SiteSearch and a contract that they will be sending us.
 - SiteSearch will coordinate the reservations and we will receive a commission.
- Trying to locate a hotel that doesn't tie us to using their catering and their alcohol service.
- USA Wrestling requires 40 rooms this year and with ours, we may be able to book the entire hotel and if we can do that it may give us more flexibility.
 - The old Castleton location wasn't a problem in the past and we would be able to use our catering.
 - Appears to be the direction we are heading if no objections.
- Linda Robinson asked Jim Tonte about the kitchen at Warren, she received a bit of push back this year. Wanted to know if she will get push back again this year.
 - Jim Tonte asked her to put together a list of what issues he needs to address

2019 Schoolboy Duals Planning

- Freestyle State 2-meet pre-requisition 18U and 16U amendment details –
 - Posted on Facebook that it was to everyone but alluded to discussions and was passed for 18U Juniors, 16U Cadets.

- Keith Davison stated he needs to go out and clarify that it only applies to juniors and cadets.
- Thomas Johnson asked if the waiver form needs to be updated to say Cadets and Juniors.
- Keith Davison asked if trackwrestling can check these items.
- Jason Miller stated that Heartland is on flow wrestling and wasn't sure that it would track
- Pat Culp stated she can take care of setting up for tracking this.
 - She will work with Justin on determining the kids that are using flow tournaments. Drop down field on registration will take care of it.
 - Jason Miller can send spreadsheet to Pat Culp for Heartland Duals.
- Keith Davison will send out an updated/revised notice of how this works.
 - Wants to explain how our numbers have been affected by the two tournament qualifiers. This will help people understand how this has driven our numbers.
- Pat Culp has numbers going back to before we re-implemented qualifiers. She can send those out. She has them by local tournaments and state tournaments.
- Keith Davison asked to have these sent by the new year.

New Business

Safe Sport Coordinator

- Keith Davison reported that Steve Pugliese has been named as our coordinator
- Bruce Baumgartner, President of USA Wrestling sent a letter mandating that all states designate a director for Safe Sport for the state.
- There have been some changes with regards to the flow of Safe Sport investigations.
- Will wait for an email to come out with the rules, regulations, flow, etc.
- Will forward to directors as soon as we receive official flow information.

Consultant & Staff Reports

- **Law & Legislation – Steve Pugliese**
 - Not present, no report
- **Sports Medicine – Nicole Moss**
 - Not present – no report
- **Technology – Chris Pruitt**
 - Discussing publication as well as technology.
 - Moved forward with selection of redesign and disbursement of the publication – going with broker version of publication. Additional services will be available.
 - Sometime next week for initial proofs and will present to digital committee for review.
 - JD Minch reported that Tina Tonte and he had meeting with Red Pen publisher and they have a lot of great ideas and they will fancy-up our ideas.
 - Tina Tonte stated a meeting occurred on 12/3 in which they reviewed page by page and gave suggestions and dialog so that they can provide a better product.
 - Discussed layout to condense but still give all information that we have provided in past years.
 - Discussed center page being color to highlight important information that we provide.
 - Will also use pictures from amateur parents. About half finished.
 - Communicating daily with Red Pen and with Pat Culp to make sure we have all the information that we need on the state flyers.
 - We are looking at printing 8,000 with 500 extra for the office. Early stages of discussing costs.

- Keith Davison asked how the numbers compare to last year. We printed 11,600 last year. Eliminating duplicates going to one address will help us stay more to budget and produce a better-quality book.
 - Number of pages will determine all prices, so we hope to know that by January.
 - Tina Tonte wanted to thank team leaders. Red Pen asked for original photos for quality in the books and they were able to provide as well as names of each athlete in the pictures.
 - Spoke to the broker and she discussed process. Goal is to have all files to Red Pen by 12/14...hoping to ship 1/1. Proof should be ready to share with Evo committee after 12/14.
 - Keith Davison would like to put a teaser out on social media to let people know that we will be putting publication out on the website as well as mailing hard copy.
 - IT – Tina Tonte getting together with Chris Pruitt to renew office 365 license and will work on the issues with the old computers that Pat Culp brought up.
- **Membership Staff – JD Minch**
 - Current athletes: 4928, up 9% from last year; Wrestling Leaders: 831, down 1% from last year; Clubs: 158 up 15% from last year; Sanctioned events: 99, up 15% from last year.
 - Coaches' certifications: 1 Gold, 4 Silver, 210 Bronze, 431 Copper
- **Director of Services - Staff – Tina Tonte**
 - Charters and sanctions have been very busy. Updating website daily
 - Emailed Pat Culp anything that needs to go to the committee for review and sending letters.
 - Promoting sanctions and promo codes for squad locker and tournament pages updated.
 - All team Indiana trips will have online registration.
 - Scholarship letters and John Hurtle letters have been mailed.
 - Contacted all elementary duals team coaches making sure registration will run smoothly at coaches' bands.
 - Got a referral from Indiana sports network and shared it with Keith Davison
 - Landlord installed LED lights in the office to help with lighting and being more energy efficient.

Directors Reports

Vice Chair– Administration – Pat Culp

- **Tournament Director - Vacant**
 - Pat Culp reported walk-through was completed at Warren Central
 - Sending out links for elementary duals
 - Building brackets
- **Tournament Staff Director – Randy Amos**
 - Not present. No report
 - Was reported that t-shirts are ready to go for Elementary Duals
- **Hospitality Director – Linda Robinson**
 - Should be ready for Elementary Duals – Kandace Miller will be there
 - Email sent to Pat Culp regarding what is needed on Friday.

- Scholarships – time for the scholarship process to start. Wanted to know if there is a way to optimize electronics – on the high school coaches’ list – do we have their email list. She would like to email about the scholarship process.
 - Pat Culp said that emails are included in trackwrestling and emails could be sent through trackwrestling. She can help with this.
 - JD Minch indicated that the paper letter is better to send to the high school because coaches can change each year.
 - Tina Tonte confirmed the letters have been sent.
- **Pairing Officials Developmental Director – Vacant**
 - Pat Culp reported that she is busy setting up open and other tournaments.
- **Indiana Representative to National Pairings – Jean Whetstone**
 - Not present – report received via email.
 - Has been setting up and working high school tournaments and working with Pat Culp to make sure we’re doing our best to cover all the tournaments.
- **Equipment Director – Thomas Johnson**
 - Was on the call but no longer present
- **Mat Officials Developmental Director – Mark Mundy**
 - Working a lot of high school stuff and recruiting for Freestyle and Folkstyle
 - Working a lot of women’s college events
 - Assigning for several colleges
 - Working our guys at different parts of the country
 - Making sure they get registered/renewed
 - Has been working to get all officials background checks and licenses renewed.
- **Folkstyle Referees Developmental Director – Bart Welch**
 - Not present. Report provided via text to JD Minch
 - Currently getting officials for both Elementary Duals State and Middle School State
- **Section 1 – Mark Galka**
 - Not present. No report.
- **Section 2– Mary Friedt**
 - Working on clubs who have not renewed
 - Trying to get everyone to commit to work to support each other
 - Promoting Gladiator series
- **Section 3 – Jennifer Pierson**
 - Not present – report provided via email
 - Section 3 has 42 renewed clubs. Working with the last 10 to get them renewed
 - Worked with Franklin Central to add a Folkstyle tournament for Feb 10th.
 - John Hurrle committee – currently has 7 nominations – reminder of deadline – January 1st
- **Section 4– Mark Stevenson**
 - Not present. Currently dealing with his section

- **Section 5 – Michelle Kaster**

- Not present – calling clubs to sanction and helping at tournaments

- **Vice Chair – Jim Tonte - Programs**

- **State Coaches Director – Danny Struck**

- Report via email
 - Sending another round of applications out – directors of all ages, please push people you target to fill this out before you assign or tell them they are in. we must double check their background checks, etc.
 - Would love to get a conversation started at some point about pushing girls in the spring instead of during high school season – not growing fast and adds stress to high school coaches (think whistle blower, it adds more pressure than they need)
 - Tennis and golf DO NOT make their coaches do both in the same season – they put it in opposite seasons, so they can do both
 - Would like to ask other directors to get with Josh Curry and help him formulate a job description for Greco Director – we all did this when Keith Davison came in and it's time to update that job description – if you have your job description please forward over
 - Would like to challenge Josh Curry to be able to report his vision for the position at our next meeting.
 - We put a plan in for RTC \$ - would like to challenge Leroy Vega to make a plan for that money
 - Wants clarification as to who is getting state clinicians – is that me? Somehow became his job to do that in the past.

- **Cadet Director –Jake O'Neill**

- Had recent coaches' council meeting – nothing much to report

- **Junior Director –Brady Eppert**

- Not present – report provided via email
 - Has been in contact with Thomas Pompei to lock down a Junior Duals team leader
 - Spoke with Alex Johns, New Palestine head coach, and he is interested
 - Will touch base with him in the coming week

- **Kid's Director – Jason Miller**

- Gearing up for Elementary Team State.
 - Heartland Duals – wrestle-offs are all set.
 - Has touched base with Tina Tonte to update flyer for trip cost, as it was not included on the original flyer.
 - Need as much help as we can get for team state.
 - Anyone available Saturday night or early Sunday morning please show up as we need everyone's help.

- **Folkstyle Developmental Director – Ryan Parrish**

- Not present. No Report
 - Pat Culp reported they have been working together on Elementary Duals State

- **Regional Training Center Director – Leroy Vega**

- Not Present. Report provided via email
 - Working on setting up guest technicians for RTC's and finalizing locations

- **Greco Director – Josh Curry**
 - Working on getting Greco established – would like to try to get with Gary Myers to talk about things that he had started.
 - Keith Davison had a call with Gary Myers and has some ideas about what works around the country.
 - We should benchmark from some of the best in the country – need to make it fun.
 - Has some ideas to build common curriculums.
 - Also talked about needing a really strong Greco leader and need to leverage other groups of people who are hosting Greco tournaments – Mayabb and Gary Myers.
- **Team Leader Director – Thomas Pompei**
 - Not Present. No report
- **Women’s Director – Jason DeLois**
 - Working on list of colleges for women’s wrestling programs. Tweaking the list, working on college majors and contacts; head coaches name, email, phone number.
 - Quick reference guide so that people can click on the link and will be helpful to parents of girls who are graduating.
 - Currently there are 5 girls’ rooms going on around the state.
 - Encouraging “bring a friend”. Has had 4-5 new girls come onboard.
 - Maconaquah - girls’ open tournament, need school’s AD to contact their AD and will provide information as to how to get your girls registered.
 - Penn – shooting for 75 girls, had around 30 last year. Procedures are on the website. Have to have the school’s AD contact Penn’s assistant AD.
 - Looking to find out how many girls are wrestling high school in the state.
 - Still talking to clubs to have them add all girls’ divisions to their tournaments.
 - Looking forward to adding a girl’s division to middle school team state, had spoken to Jake O’Neill about it. Will reach out to him later.
 - The more opportunities we can get out there for girls to wrestle other girls, the more participation will grow.
 - Gary Myers told him it will take about 350 girls in the state to get girls wrestling as a separate sport for IHSAA. Believes it will happen within the next 2 – 3 years.
 - Has spoken to Sarah Hildebrand about coming to Girls’ state to talk about Freestyle wrestling, since this is what they wrestle in college.
 - Calling clubs to see if they will add all girls’ divisions to their tournaments.
- **Fundraising Director – Nancy Campbell**
 - Turned in her report via email as well as reporting on the call.
 - Has reached out to a couple of companies.
 - GAME ON Mount guards/ Delta Dental seems very interested - hoping to have a face to face soon.
 - Simpson is looking to get into wrestling, currently only football.
 - Suplay’s are very interested. Sent them information regarding who we are and looking at partnership/sponsorship opportunities.
 - Keith Davison has been working on a few things as well.
 - Will welcome any referrals.
 - Tanita scales, bronze level sponsor (\$2000 level) donating product and advertising. Will also donate a more expensive scale/body scanner.
 - On a smaller scale – looking at putting together ideas for raffle or giveaways.

- Will also have a promo code given out if found from our website. Will give them a discount and a kickback for us if purchased through the website.
 - USMC – last year was main sponsor. New guy is still interested in continuing sponsorship.
 - Shelbourne has offered to reduce the cash but have offered water bottles with their branding and are ok with co-branding with ISWA.
 - Johnson Melloh wants to re-up.
 - An individual sponsor has stated that he is sending money that can give us some wiggle room for spending on national trips.
 - Keith Davison asked what we budgeted for fundraising.
 - She will look into it and get back with us.
 - Jeff Strueder indicated we budgeted \$25,000
- **Cultural Exchange Director – Lou Silverman**
 - Trip to Peru has been finalized and tickets purchased
 - Having a little more trouble with Hawaii – having someone respond. Will continue to work on that.
 - Should have a final price within the next week.
 - Will have to purchase another round of tickets for an in-country trip.
 - Working with Jason DeLois who has a contact in Hawaii
 - Mark Mundy asked for contact information as he has a contact in Hawaii as well.
- **Transportation Director – Sarah Frisz**
 - Not present. No report
 - Follow up call to SiteSearch – Tina Tonte thought Sarah was following up – sending email to Sarah with officers who need rooms at Franklin.

Keith Davison feels like there are a lot of duties that he does and is trying to add value. Is there anything he can do to help us make wrestling better? Asked all to keep him on speed dial. Looking for things we can do to make the experience better for our kids and better for the association.

Tina Tonte will be sending email for RSVP for Coaches' Association Luncheon that takes place after state finals.

Motion to Adjourn

- Mary Friedt made a motion to adjourn
- Danny Struck seconded the motion
- Motion passed unanimously.

Meeting Adjourned @5:30pm

Next Board Meeting to be determined. Later scheduled for Sunday, February 3rd at 12:00 pm via teleconference with dial-in information to be provided in advance of the meeting

Respectfully submitted,

Tina Fouts
ISWA Secretary