

BYHA Monthly Meeting Minutes
When: September 19th, 2022 at 7:00 pm
Where: Fogerty Conference Room and Online via Microsoft Teams

Present: Brad Keogh, Jed Rohlf, Lindsay Axelrod, Chris Pahl, Ron Leathers, Neal Verhulst, Jason Kacures, Rick Japor, Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 6:59 pm by Jeff Meister

Motion made (Lindsay Axelrod) second (Jason Kacures) to approve the agenda for tonight's meeting. Motion passed.

Secretary's Report: Lindsay A –

The following motions were made between the August and September meetings:

- Motion made by Jason Kacures to donate \$20,000 to Blaine High School Boys Hockey, seconded by Lindsay Axelrod, motion passed.
- Motion made by Jed Rohlf to donate \$1000 to Blaine Police Federation, seconded by Brad Keogh, motion passed.
- Motion made by Lindsay Axelrod to donate \$750 to Success Beyond the Classroom, seconded by Jason Kacures, motion passed.
- Motion made by Brad Keogh to donate \$2000 to the Blaine High School Hall of Fame, seconded by Jason Kacures, motion passed.
- Motion made by Ron Leathers to provide 50% hardship coverage of a peewee players fees for the season, seconded by Brad Keogh, motion passed.
- Motion made by Neal Verhulst to name the following Girls coaches for the 2022-23 season:
 - 15A - Sarah Moy and Ellie Frosig (Co-Head) - Ellie on USA Hockey Roster as HC
 - 12A - Sam Auman (HC) and Sloane Taylor
 - 12B - Paige Reckard (HC) and Hailey Lachinski
 - 10A - Courtney Moser (HC) and Carol Chrastka

The motion was seconded by Lindsay Axelrod, motion passed.

Motion made (Jason Kacures) second (Chris Pahl) to approve the August 15th, 2022 meeting minutes. Motion passed.

Treasurer's Report: Ron Leathers reported that the Primary expenditures during the month were community donations totaling \$30,262, equipment totaling \$14,073.50, and tournament registrations totaling \$13,316.73. Registration revenue was the primary income source for the month totaling \$205,537.77. Charitable gambling had another solid month bringing in \$100,000. Overall, revenue exceeded expenses by \$241,446 for the month

Vice President's Report: Brad Keogh reported that we are getting ready for tryouts that will start this week, so busy with that.

President's Report: Jeff Meister reported that there was a lot at the D10 meeting:

- D10 is raising costs (minor) due to increasing costs for everything.
- Game Sheet costs will be again covered by MNH and D10 for this season. Next year will be charged to the associations in D10 team fee. (approx. \$110 per team)
- All Associations are required to have a Game Sheet Coordinator – Thanks Lindsay!

- All D10 Rules Changes are posted in current handbook on website and all changes are highlighted in **RED**. Read over and get familiar. <https://district10hockey.org/wp-content/uploads/2022/09/2022-23-D10-Handbook-08.27.22.pdf>
- All CEP requirements must be completed, no exceptions this season.
 - Must provide proof of class signup is scheduling issues prevent completion on time.
- CEP Classes are planned for Brooklyn Park, Blaine, and on Zoom.
 - Mite Coaches training on Oct 29.
- Mandatory Traveling Coaches meetings are at Fogerty on the following dates;
 - Oct 26, 6pm / 7:30pm
 - Nov 2, 6pm / 7:30pm
 - \$500 fine for each team if no-show **AND they will be suspended for first 3 league games.**
- Managers meeting dates are on the D10 Website.
 - Fogerty one is on Oct 18.
- SQ/10U **Exhibition Games** outside of D10 will **not** count against game count.
 - All MNH and D10 rules must be followed for Controlled Scrimmages and Exhibition Games.
 - Notify your hosting opponent to correct any rule conflicts or do not participate.
 - Must keep book. These can be added to Game Sheet by request.
- All associations with more than 1 team at a level must declare an A team.
- Bantam B2 games will be 75 min with no resurface.
 - 90 min ice sessions will be scheduled so coaches may utilize the extra 15 min for team use after the games.
- D10 will host a 10U B2 league if they have a minimum of 5 teams.
 - Currently 3 but a few others are considering changing to B2.

Mite/8U

- Mite teams that are attending Jamborees before Dec 3 will need early signoff.
 - Anyone attending the ER Barn Burner will need early signoff.
 - Limit of 3 Jamborees, Limit of 1 out of District.
- All out of District Mite/8U games must be approved in advance by the D10 Director.
- D10 is only hosting/managing the A Mite Schedules – goal is to facilitate student referee training and have adult refs at each to mentor.
- Nov 10 is Mite Scheduling meeting for all remaining teams - Isanti.
- Squirts are allowed to play in tournaments after the D10 tourney.

Mike M

- Ref complaints must be delivered to Mike Mannin ONLY. Do not bother anyone else with these.
 - Head Coach must be reporting person. Anyone else submitting complaints will be dismissed.
- Video review will ONLY be used for match penalties.
 - Only the Head coach (or Association board) can request review and video must be clear and conclusive.
- All player mouth guards must be attached/tethered or players will not play.
 - Goalies must have mouth guard but it does not need to be tethered.
- Puck will not be allowed on ice until nets are set. Refs have been hit by pucks while setting nets.
- “Scrimmages” are now called “**Exhibition Games**” which aligns to USA Hockey terms.
 - Refs are required and book must be recorded.
 - Game sheet can be used and is preferred.
 - Request Refs with online form. See instructions on D10 website.
- Coach ran scrimmages will be called “**Controlled Scrimmages**” which aligns to USA Hockey terms.
 - 1 coach from each team must be in the ice.

- Scoreboard CANNOT be used. Can set session timer but that is it.
- **All Controlled Scrimmages must now be reported** via new form on D10/Referee website. See instructions that are posted.
 - Confirmations will be sent via email.
 - <https://district10hockey.org/referees/>

Jeff Z (Game Sheet)

- Remember to get all games uploaded after the Refs have signed off and within 48hours.
- Game Sheet online training is now being offered 2 days per week.
 - Mondays are training for Managers and Tuesdays are for scorekeepers or parents.
- Once Rosters are locked, player edits cannot be done. Contact Jeff Z if anything needs to be changed.
- Make sure to upload the new version of the Game Sheet app.

Open Forum: The month of September has the following donation requests:

- **Katie Fisher Donation Request** – No amount given (no representative)
- **Girls High School Hockey** – Donation Request \$20,000
- Nicki Barry's brother, Matt Reynolds, came to thank us for our donation to his team in Kuwait and shared pictures, a flag, and a letter.

Ice Scheduler: Kathy Brodzinski reported that she is working on getting the Monday night trainings to schedule now that we have the different event types. Asking when we will have teams declared so that she can get things in. Once she has that, she will post up to games for all teams.

Girls Traveling Coordinator: Katie Van Asch – No Update

Boys Traveling Coordinator: Bryan Guse, TJ Brown, Chris Fore. – No Update

In-House Coordinator: Nick Jacoby and Nicki Barry – Nicki reported that we are just starting to get going and ready to go for the season.

Academic Banquet Coordinators: Shannon Shutte. reported -

Goalie Coordinator: Jermaine Davis reported - No update

Coaching Coordinator: Jon Jonassen – No report

Volunteer Coordinator: Christy Resop – all hours posted thru 10/14 and currently only 7 spots are open. Mites will be added as soon as we get a little bit through the season. Then after Mites, she will get the tournaments.

Registrar: Nancy M waiting to get 25-30 people set up for the board and training people. There are a few teams that need early roster sign off for tournaments, so we need to get those ASAP. Also, for coaches, if your CEP training isn't renewed before roster sign off, the coach must provide proof that they are registered for the CEP class.

Recruitment & Retention Coordinator: Greg Schutte – Taste of Hockey had 30 kids for the first one, 51 for the second one, and he is in need of really small sizes for skates. Numbers are still down from last year even though we did a lot more advertising than any previous years.

High School Coordinator: Jesse Sullivan – No Update

Fundraising Coordinator: Cami Mertz. - No update

Sponsorship Coordinator: Tim C. - No Update

Boys & Girls Tournament Coordinators: Heather Feroni reported still making a few adjustments, but almost done.

Concussion Coordinator: Laura Zachman– is in contact with Roosevelt and Tria, waiting for final dates.

Apparel Coordinator: Jody Dahlk reported – No Update

Tournament Coordinator (hosted) - Chris Fore - hotels are posted to the site and we are approved by D10. We are 50% of the way for sponsors and Shannon is working on the silent auction. Pee wee C filled today, 3 of the 4 tournaments are full, just waiting on 2 more for 12UA. Everything is moving forward in the tight direction.

Girls Traveling Director: Neal V. reported – that coaches have been named for the season: 15A - Sarah Moy and Ellie Frosig (Co-Head) - Ellie on USA Hockey Roster as HC, 12A - Sam Auman (HC)and Sloane Taylor, 12B - Paige Reckard (HC)and Hailey Lachinski, 10A - Courtney Moser (HC)and Carol Chrastka. We are partnering with Cahmplin/Coon Rapids, we will host the A's and Champlin will host the B's. All tryouts will be at Blaine.

Boys Traveling Director: Jason K. reported – 4 evaluators for each group are all set, and tryouts start on Saturday! EMT's are set for all traveling and in-house sessions. Full Steam ahead!

In-House Director: Jed Rohlf reported that 147 in house and cubs is at 46, cubs look good, but may need to blast in house again on social media. 3 academy sessions are left heading into initiations skates. The bantam AA coach has volunteered the team to help with initiation skates. Evaluators and on ice help are set for initiations

Equipment Director: Chris Pahl reported – we got all of the shells and socks in for the year, so we are good to go there. We are waiting for a few supplies to come in and then we will be set. Tryout jersey's are ready to go for Pee wees and Bantams, just need to get them in the system. Jed asked the Chris follow up on the pull over jersey's to see if we will have them by initiation skates.

Hockey Director: Rick J. reported that – pre-tryout camp is just about done. We made our quota to get our \$ back, but there seemed to be poor attendance. Attended the hockey director meeting last weekend, there was a big focus on Goalies to get them interested and fully engaged. Last minute adjustments for tryouts and getting on trainers that still need to get up to date with Nancy and then working with Kathy on Monday night development.

Charitable Gambling Report: Suzanne S. reported that the contribution from August is \$100,000. Allied Charities is coming up in November and Suzanne and Kathy would like to go, need the boards approval. Scales are working out well now, but they were sent to us not programmed.

Jed Rohlf made the motion to cover the cost of Suzanne and Kathy to go to the Allied Charities Conference in November, cost will include registration, hotel, meals, and mileage, this was seconded by Jason Kacures, motion passed.

Motion made (Jason Kacures) second (Lindsay Axelrod) to approve the August 2022 charitable gambling report. Motion passed.

Motion made (Jason Kacures) second (Lindsay Axelrod) to approve the October 2022 proposed Gambling expenditures as shown in the attached report. Motion passed.

Old Business: No old business.

New Business: No new business.

Motion made by (Rick Japor) seconded by (Brad Keogh) to close the session. Motion passed.

Session closed at 7:57 pm.

Exhibit A: Charitable Gambling Report

**BLAINE YOUTH HOCKEY ASSOCIATION
STATEMENT OF REVENUES
AND EXPENSES - REGULATORY BASIS
FOR THE PERIOD THEN ENDED
August 31, 2022 and 2021**

CONSOLIDATED

	1 Month Ended Aug. 31, 2022	Pct	1 Month Ended Aug. 31, 2021	Pct	5 Months Ended Aug. 31, 2022	Pct	5 Months Ended Aug. 31, 2021	Pct
RECEIPTS								
INTEREST INCOME	\$ 10.59	0.00	\$ 8.96	0.00	\$ 46.35	0.00	\$ 44.56	0.00
PULL TAB RECEIPTS	1,235,997.00	50.79	1,295,831.00	62.17	6,277,838.00	54.17	6,395,881.00	62.40
E-TAB RECEIPTS	1,141,928.00	46.92	748,670.25	35.92	5,053,337.25	43.61	3,668,637.25	35.79
E-BINGO RECEIPTS	14,785.75	0.61	7,668.25	0.37	74,256.00	0.64	42,422.75	0.41
PADDLETICKET RECEIPTS	2,640.00	0.11	3,090.00	0.15	12,720.00	0.11	12,540.00	0.12
BINGO RECEIPTS	<u>38,404.00</u>	<u>1.58</u>	<u>29,054.00</u>	<u>1.39</u>	<u>170,107.00</u>	<u>1.47</u>	<u>130,124.00</u>	<u>1.27</u>
TOTAL RECEIPTS	2,433,765.34	100.00	2,084,322.46	100.00	11,588,304.60	100.00	10,249,649.56	100.00
COST OF SALES								
PULL TAB PRIZES	1,055,837.00	43.38	1,101,046.00	52.83	5,328,158.00	45.98	5,430,934.00	52.99
E-TAB PRIZES	992,388.95	40.78	661,468.80	31.74	4,408,363.75	38.04	3,231,264.55	31.53
E-BINGO PRIZES	12,567.88	0.52	6,518.00	0.31	63,117.53	0.54	36,059.27	0.35
PADDLETICKET PRIZES	1,760.00	0.07	2,060.00	0.10	7,760.00	0.07	8,040.00	0.08
BINGO PRIZES	29,255.66	1.20	24,752.00	1.19	137,077.56	1.18	103,901.00	1.01
PULL TAB EXPENSE	15,508.05	0.64	14,074.43	0.68	80,771.66	0.70	71,905.58	0.70
PADDLETICKET EXPENSE	0.00	0.00	65.88	0.00	131.77	0.00	197.64	0.00
BINGO PAPER SUPPLY	<u>0.00</u>	<u>0.00</u>	<u>514.20</u>	<u>0.02</u>	<u>1,087.34</u>	<u>0.01</u>	<u>1,645.44</u>	<u>0.02</u>
TOTAL COST OF SALES	2,107,317.54	86.59	1,810,499.31	86.86	10,026,467.61	86.52	8,883,947.48	86.68
GROSS PROFIT	326,447.80	13.41	273,823.15	13.14	1,561,836.99	13.48	1,365,702.08	13.32
OPERATING EXPENSES								
WAGES & PAYROLL TAXES	23,057.34	0.95	21,855.33	1.05	128,890.70	1.11	117,085.06	1.14
ACCOUNTING EXPENSE	1,090.00	0.04	1,060.00	0.05	5,450.00	0.05	5,092.50	0.05
CASH SHORT/OVER	180.03	0.01	(232.21)	(0.01)	2,013.24	0.02	(271.51)	(0.00)
CASH SHORT REIMBURSED	0.00	0.00	0.00	0.00	(170.51)	(0.00)	0.00	0.00
E-TAB REVENUE SHARING	46,576.07	1.91	30,650.81	1.47	207,945.68	1.79	146,482.91	1.43
E-BINGO PROVIDER FEE	331.55	0.01	163.75	0.01	1,676.80	0.01	1,082.10	0.01
ADVERTISING EXPENSE	260.00	0.01	272.50	0.01	1,560.00	0.01	520.00	0.01
INSURANCE EXPENSE	0.00	0.00	0.00	0.00	0.00	0.00	129.00	0.00
OFFICE & POSTAGE	903.95	0.04	1,263.07	0.06	12,533.17	0.11	11,446.55	0.11
GAMBLING EQUIPMENT	0.00	0.00	0.00	0.00	0.00	0.00	521.38	0.01
LOCAL GAMB TAX -10%	0.00	0.00	0.00	0.00	61,929.59	0.53	64,870.37	0.63
MN COMB REC TAX	85,081.02	3.50	74,564.70	3.58	549,433.04	4.74	474,781.34	4.63
MN 8.5% TAX	615.64	0.03	428.57	0.02	3,152.05	0.03	3,553.78	0.03
REGULATORY FEE	3,074.34	0.13	2,641.73	0.13	14,432.91	0.12	12,783.88	0.12
RENT EXPENSE	<u>22,515.76</u>	<u>0.93</u>	<u>20,711.96</u>	<u>0.99</u>	<u>107,521.08</u>	<u>0.93</u>	<u>87,525.61</u>	<u>0.85</u>
TOTAL EXPENSES	183,685.70	7.55	153,380.21	7.36	1,096,367.75	9.46	925,602.97	9.03
OPERATING INCOME	142,762.10	5.87	120,442.94	5.78	465,469.24	4.02	440,099.11	4.29
LAWFUL PURPOSE EXPENSES								
DONATION	100,000.00	4.11	100,000.00	4.80	460,000.00	3.97	440,000.00	4.29
ORG LICENSE / FEES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,050.00</u>	<u>0.01</u>	<u>0.00</u>	<u>0.00</u>
TOTAL LAWFUL PURPOSE EX	100,000.00	4.11	100,000.00	4.80	461,050.00	3.98	440,000.00	4.29
NET INCOME (LOSS)	\$ 42,762.10	1.76	\$ 20,442.94	0.98	\$ 4,419.24	0.04	\$ 99.11	0.00

Exhibit B: Next Months Estimated Expenditures

MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$35,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,000,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$60,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$5000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$20,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

Updated August 2022

Exhibit C: Gambling Report Summary

BLAINE YOUTH HOCKEY ASSOCIATION GAMBLING REPORT SUMMARY

August-22

REVENUES	341,956		BEGINNING PROFIT CARRYOVER	207,164.51
EXPENSES	(299,194)		PROFIT CARRY OVER +/-	<u>42,762.10</u>
NET INCOME	<u>42,762</u>		ENDING PROFIT CARRYOVER	<u>249,926.61</u>
Pulltabs (Net)		Percentage of Income		
OLE PIPER INN	82,728			
BROADWAY PIZZA	8,283			
WILD BILLS	61,539			
CLIVE'S	<u>27,610</u>			
	180,160	52.89%		
Etabs				
OLE PIPER INN	50,416			
BROADWAY PIZZA	44,559			
WILD BILLS	41,030			
CLIVE'S	<u>13,534</u>			
	149,539	43.73%		
E-Bingo				
OLE PIPER INN	414			
BROADWAY PIZZA	792			
WILD BILLS	807			
CLIVE'S	<u>204</u>			
	2,218	0.65%		
Sports Tipboard				
OLE PIPER INN	-			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	<u>-</u>			
	-	0.00%		
Paddlewheel				
OLE PIPER INN	880			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	<u>-</u>			
	880	0.26%		
Bingo				
OLE PIPER INN	1,368			
BROADWAY PIZZA	1,513			
WILD BILLS	4,384			
CLIVE'S	<u>1,863</u>			
	9,148	2.68%		
Raffle				
OLE PIPER INN	-			
BROADWAY PIZZA	-			
WILD BILLS	-			
CLIVE'S	<u>-</u>			
	-	0.00%		
Interest	11			
Net Revenues	341,956		Expenses	299,194

**BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY**

August-22

	<u>OLE PIPER INN</u>	<u>BROADWAY PIZZA</u>	<u>WILD BILLS</u>	<u>CLIVE'S</u>	<u>TOTAL</u>
GROSS RECEIPTS	944,742.25	397,119.75	827,616.00	264,276.75	2,433,754.75
PRIZES PAID	808,935.70	341,972.60	719,856.32	221,044.87	2,091,809.49
NET RECEIPTS	135,806.55	55,147.15	107,759.68	43,231.88	341,945.26
PRIZE PAYOUT %	86%	86%	87%	84%	86%
GAME CLOSED	105	8	78	40	231
INTEREST EARNED	3.92	2.44	2.86	1.37	10.59
EXPENSES	27,621.70	34,378.65	37,927.50	10,494.90	110,422.75
TAXES PAID	32,658.39	18,559.02	29,301.14	8,252.45	88,771.00
NET PROFIT	75,530.38	2,211.92	40,533.90	24,485.90	142,762.10
		YTD NET PROFIT	4,419.24		
		YTD CONTRIBUTIONS	460,000.00		

Exhibit D - Attendees: See Attached

ONLINE ATTENDEES:

Greg Schutte
Shannon Schutte
Kathy Brodzinski



BYHA MONTHLY BOARD MEETING SIGN-IN (PLEASE PRINT YOUR NAME)

DATE: 09-19-2022

FRIDAY, SEPTEMBER 23

1	FORE	21	Isabella Brady
2	Jeanne Slawson	22	Keyla Shaffer
3	Sandy Hansen	23	Jason Herpen
4	Sarah Brady	24	
5	Nicki Reynolds Barn	25	
6	Matt Reynolds	26	
7	Kate Wille	27	
8	Kendal Dean	28	
9	Jessica McClaren	29	
10	Ellie Thompson	30	
11	Megan Wallin	31	
12	Grace Chapman	32	
13	Mivah Gunter	33	
14	Bella Slawson	34	
15	Taylor Olson	35	
16	Bella Hunter	36	
17	Jessan Hunter	37	
18	Macy Janssen	38	
19	Morgan Zerk	39	
20	Hailey Hansen	40	