

DYHA BOARD OF DIRECTORS
Meeting: November 16, 2020

Location: Virtual Meeting

Attendance BOD Members: John O'Brien, Dan Toland, Ben Grigas, Josh Hersey, Ryan Gilpatrick, and Ron Siering

Not Present: John Swartzendruber

Other People Present: Mike Young

Start Time: 6:35 pm

End Time: 9:23 pm

Agenda For Board Meeting 11-16-20

1. Financial Review

- AR Update-John said one parent stated she never received anything and all of a sudden got a pay now statement.
- The board talked about the parent getting the right email. Josh asked if parent needed to reach out. John said the parents claimed they paid it.
- The board discussed having changes for alternates and payment next year. The board discussed Tia helping with the process. Maryann said it's not that easy.
- We have a bank balance of \$207, 000.
- BINGO is netting \$7-10, 000.
- Projected bills-Stride Envy, Refs, Ice Cost, payroll and possible a Collins cost
- We could be saving \$90, 000 for ice because of 1 surface and \$25, 000 on tournaments because there are no tournaments.
- The board discussed the cost of ice and whether Dover Arena will use a second sheet because of Covid 19 cases rising.
- Hannu Expense- Josh said it is every Tuesday, but we're not sure. Josh said he'll have a better projection after November.
- 32 Uncashed checks-Dover Arena Bill and Adam's November Invoice
- We could end up with a surplus of \$106,000 if we make it through February.
- BINGO-Kathy reached out to Josh about Sue getting ahead of being safer at Dover Bowl.

- Poker-Josh signed 3 games. On Friday and Saturday, the tables were full. We have 7 more games this month.
- Refunds-John asked Mike about how many ice touches each team has had. Mike said he's got to clean it up because of cancellations and changes.
- Game count was discussed. 30 games is our target
- PPP Forgiveness-Josh has worked with Maryann. It's due by the end of November.
- Cash Calendars-Surplus-May not be the right year to do it. The board discussed that families might not be able to do the calendars. Ben asked about the current proposal: prizes and how many we need to sell?
- The board discussed the potential for calendars.
- John can ask Ray about sponsors for the golf tournament.
- John-Is it worth it to push for \$13,000 when we have possible \$100,000 surplus?
- Ben wants to sell 10 calendars @ \$10 versus 20 @ \$5.
- John motioned to wait until 2021 for cash calendars.
- Josh seconded the motion to move it to next year
- The board agreed to wait on the calendars until next year.

2. House Update

- Updates for House-Dan said it kicked off well.
- Dan talked about coaches and the fact that it was a good practice. Communication will be important for all House coaches.
- The U12 Boys and Girls team have started, as well.
- We are over 70 players for House.

3. Additional Player(s) Request

- The board discussed players moving from a select team to an elite team if they moved into the organization late.
- The board discussed if there was a policy for players to play up out of the age group. There is no policy, but PHL may have some requirements.

4. Requests for Adam/Stride Envy (Mites Practice Plans)

- Do we know how many less touches for this year versus last year?
- Dan said outside of shut down stuff it is going to be comparable.
- Adam is here every week with the same number of people.
- It is good if we stick to the plan and don't wing it for Stride Envy.
- Coaches need to be on the same plan that is presented by Adam.

5. Help with PW2 - Update - Reach out for coaches

- John has helped at practices. We could use some help on this team. Ari's team needs 2 additional coaches.
- Need help on Thursdays for Ari's team.
- Coaches-Need? We may need additional support if any coaches change their mind because of Covid.

6. Pictures

- They are covered.
- Head coaches-Sent out picture notices for this week? John had PW 2 team covered.

7. Parent Survey and Mid-Year Parent Meetings

- According to John we usually do this by now.
- Tia said we can do one for our survey.
- Ben asked if we have to send one. Do we have to send them out? Dan said we do it to improve the program. We send it out and don't get a ton of feedback.
- The board decided to skip the survey and mid-year parent meetings.

9. Cancel Night at Whitt and The Heyliger Tournament

- John-Should we send something out to make sure parents know this is not going to happen?
- John thinks we should at least communicate about Heyliger.

10. Open Discussion

- Josh-Intermediate Nets-John said we have to vote on it because it is over \$500. Ben added that we looked into last year. John said we were also going to do the little scoreboards. Mike said storage wouldn't be an issue this year. Dan asked if we could use grant money for this. Josh made a motion to purchase 4 intermediate nets for cross ice games. It was seconded. All the board was in favor.
- Ron-Should we email about wearing masks on the ice during practices and games? Do we make it a mandate to wear masks? The board discussed it. John will send a note about masks to the state. What about refs?
- Ryan- He asked about communications with other rinks when there are cases. There was an issue with Laconia.