

ISWA Monthly Meeting

November 11, 2018

Call to Order: Keith Davison called meeting to order at 12:01 pm

Attendance:

Board Members: Keith Davison, Tina Fouts, Jim Tonte, Pat Culp, Jason DeLois, Brady Eppert, Mary Friedt, Michelle Kaster, Jason Miller, Jake O'Neill, Ryan Parrish, Jennifer Pierson, Linda Robinson, Lou Silverman

Staff: Tina Tonte, JD Minch

Consultant: Chris Pruitt, IT Consultant

Guests: Kandy Miller, Hospitality; Chad Fauber, River City WC

Secretary: Tina Fouts

- Presented October minutes, which were sent in advance by the office, to review and provide updates
- Ryan Parrish made a motion to accept the minutes
- Jason Miller seconded the motion
- No discussions
- Motion passed unanimously

Treasurer: Jeff Strueder

- Pat Culp presented report
- Reported total assets and expenditures
- Keith Davison has asked Jeff Strueder to speak to an investment professional in regards to investing in a safe investment as opposed to all in checking/savings accounts
- Mary Friedt made a motion to accept the treasurer's report
- Ryan Parrish seconded the motion
- No additional discussions
- Motion passed unanimously

Old Business

Safe Sport

- Keith Davison reported that he has been in contact with Dan Prochnow, USA Wrestling Safe Sport representative, and we need to have someone from the board to take on responsibility of Safe Sport Coordinator for the ISWA
- If anyone comes to any of us regarding a leader within the ISWA, involving sexual inappropriateness our only process is to go to law enforcement.
- If not reported to law enforcement you are complicit.
- Once reported, the process is to come back to the board to start the process through Safe Sport.
- Safe Sport protects against sexual, physical, and verbal abuse.
- Copy of new flowchart for Safe Sport situations will be forwarded to board members and placed on the website.

New Age Divisions/Weight Classes

- Discussions around confusion of USAW age divisions (U12 being 12 and under but is actually under 12).
- Board members should make sure to frame it to help our members understand
- Keith Davison will post a clarification
- Have been questions posed from parents about athletes who are outside of the stated weight classes listed by USAW
- Pat Culp reported that this is already addressed on our website on the listing of weight classes
- Will communicate that weights will be added as needed
- Pat Culp will assist Tina Tonte with verbiage for the website.
- When setting up state tournaments, weight classes are looked at from the prior year, as a starting point.

Annual Publication

- Chris Pruitt and Tina Tonte have been leading the research and discussions with vendors
- Chris Pruitt reported that they sent out proposals to several companies and Red Pen was able to provide us with efficiencies and were able to come back with information to assist us in hitting goals from a budgetary perspective to reduce our expenditures by \$5000.
- Provided quotes for the project
- Discussed the two most favorable options
- Report is available showing production costs from Red Pen
- Tina Tonte reported that she is extremely happy with the customer service provided by Red Pen and the assistance with duplication identification.
- Chris Pruitt recommended we move forward and enter into a contract with Red Pen services and move forward with completion of the publication.
- Ryan Parrish seconded the motion
- Keith Davison discussed the initial goal was to save costs but this will enable us to move forward and with digitizing will allow us to make changes
- Discussed possibility of selling extra copies
- One will be provided per household and addition copy can be purchased
- Will print 300-500 extra copies to sell.
- Motion passed unanimously

New Business

Conflict of Interest and Whistleblower forms

- Asked that all board members review forms and initial for this fiscal year
- Clarified that each board member needs to initial each season

Directors' Contact Information Form

- Asked board members to double check form to make sure information is correct
- Clarified the information is for office use and all will not be published on the website

Consultant & Staff Reports

- **Law & Legislation – Steve Pugliese**
 - Not present – Keith Davison reported that he has been in contact with him regarding Safe Sport
- **Sports Medicine – Nicole Moss**
 - Not present – JD Minch reported that he has been in contact with her

- Will be at State Duals, Elementary State Duals, and Middle School State
- Keith Davison reported that he met with Shelbourne asking if they wanted to be the sponsor of the trainers' tent.
- **Technology – Chris Pruitt**
 - Stated that he would like to re-engage with board members for IT needs
 - Will research office needs as far as office machines, etc.
 - Pat Culp asked about the new computers we budgeted for and stated we will need them by March
 - Pat Culp also reported that we have 20 interfaces that need to be loaded onto our computers and we will need to make sure that they work with every clock.
 - Would like to have the new computers as soon as possible so we can have the interfaces downloaded
 - We are purchasing 10 new computers and the budget that was approved is \$10,000.
 - Chris Pruitt will help with this.
- **Membership Staff – JD Minch**
 - Current athletes: 2440, up 5% from last year; Wrestling Leaders: 653, down 7% from last year; Clubs: 131 up 15% from last year; Sanctioned events: 86, up 30% from last year.
 - Coaches' certifications: 1 Gold, 3 Silver, 179 Bronze, 344 Copper
- **Director of Services - Staff – Tina Tonte**
 - Office staff training still ongoing
 - ISWA club charters and age verifications arriving daily
 - Website updates continue along with clubs chartering and sanctioning events
 - Office staff in good communication with section directors on current renewals.
 - John Hurtle Nomination mailings are prepared and will be mailed next week. Board members nomination forms are in the back of the room for pick up.
 - Deadline January 1, 2019
 - Sports Engine – Elementary Duals Team online registration opened November 1st and was a success
 - Pat Culp and Ryan Parrish were able to see registration forms arrive via email notifications.
 - Spots nearly filled for large and small teams within 24 hours.
 - 15 large teams registered: Hobart, Avon, Brownsburg, Center Grove, Columbus North, Dragon WC, Franklin Community, Jay Co, Mater Dei, Noblesville, Penn, Perry Meridian, Plainfield, Rebel WF, Warren Central.
 - Teams not returning – Seymour, Columbus East, Terre Haute S/Prodigy, Mishawaka, Chesterton, and Franklin Central.
 - 8 small teams registered: Wawasee, Columbia City, Green Tiger, Jet, Monrovia, Mt Vernon PAWS, Rochester, Indian Creek.
 - Teams not returning – S. Adams Gold, Delta, Madison and Edgewood
 - Preparing checklist for event
 - 12 letters mailed on behalf of the Disciplinary Committee
 - Pat Culp has stayed connected on this.
 - Evo-Committee/Publication update – met last month with Chris Pruitt and Brittany Paris (Red Pen). Office will begin sending information to Red Pen to ensure December deadline for ISWA book mailing will be met.
 - Notified board members in need of background checks and safe sport certification

Directors Reports

Vice Chair– Administration – Pat Culp

▪ Tournament Director - Vacant

- Pat Culp reported tournament committee meeting prior to this meeting.
- Teams on waiting list for elementary duals.
- Would like to discuss (not full discussion today) for next year the possibility of opening up to more teams.
- Doing this could potentially needing to move to a larger facility.
- Ryan Parrish will be working on the letter that is sent to team leaders listing new rules. Coaches have to be listed on the team roster to get in free.
- Franklin is able to take credit cards this year for spectator entry fees.
- Discussed setting specific weigh in times for teams. Talked about 7-7:30 for large teams and 7:30-8 for small teams.
- Reaching out to Bart Welch to make sure there are enough officials to handle weigh ins.
- Will be using one truck (initially talked about 2). Will load for Franklin first and deliver and unload.
- Franklin hosting girls' regionals on Friday night.
- Truck will then come back to the office and load for Ft. Wayne to go up for Team State Duals.
- Will then be loaded Saturday night after completion of duals and driven to Franklin.
- We have a huge issue in needing assistance for set-up at Franklin.
- Cannot set up until 7 or so on Saturday due to events going on at the high school.
- Need as many board members as possible to be on hand Saturday for set-up.
- Would like names of those able to assist to be submitted to Pat Culp so she knows who is setting up.
- Will send an email.
- Tina Tonte will be doing coaches' bands.
- Lunches for hospitality will be going up from \$5 each to \$8 each.
- Was able to add to roster registration, a place to add the school the athlete attends.
- 3X gear did t-shirts last year. Pat Culp will reach out to them regarding volunteer shirts.
- At annual meeting someone brought up adding Pee Wee division to state Greco tournament.
- After discussions, Ryan Parrish motioned to continue Greco state without adding Pee Wee.
- Jennifer Pierson seconded the motion.
- Motion passed unanimously.
- Jason DeLois stated that it was previously discussed adding women's division in Greco state. Several states have added this.
- Will encourage local tournaments and look at this again next year.
- Want to make sure to add information to the website about no cell phones in weigh ins.
- Coaches' clinic (both) will be held at Folkstyle State
- Worship service will be held on Sunday (for flyer)
- Determined we will be holding a teleconference in December to make sure we are all set for Elementary Duals in January.
- Normal meeting to be held on February 10th

▪ Tournament Staff Director – Randy Amos

- Not present. No report
- Pat Culp will check with him regarding set-up for elementary duals.

- Will also check about using old volunteer shirts and coming in to count.
- **Hospitality Director – Linda Robinson**
 - Kandace asked about whether we would be having schoolboy duals. Confirmed we are hosting again this year.
- **Pairing Officials Developmental Director – Vacant**
 - Pat Culp has assigned pairers to tournaments.
 - Is talking to 2 individuals about possibility of filling this position.
- **Indiana Representative to National Pairings – Jean Whetstone**
 - Not present – no report.
 - Pat Culp has kept her very busy
 - Assisting with pairings clinic and official's clinic.
- **Equipment Director – Thomas Johnson**
 - Not present – no report
 - Keith Davison reported that we executed a 2-year contract for 3X Gear for our state tournaments.
 - They made an exceptional offer.
 - Blue Chip was competitive but no free singlets or t-shirts.
 - 3X has done a great job and dropped their requirement for hotel rooms.
- **Mat Officials Developmental Director – Mark Mundy**
 - Not present. Report provided via email.
 - Has been working to get all officials background checks and licenses renewed.
 - Will be working to get officials coordinated to cover sanctioned events.
 - Will be recruiting through high school season to increase our numbers.
- **Folkstyle Referees Developmental Director – Bart Welch**
 - Not present. Report provided via email.
 - Pre-season nationals' officials had a good report.
 - Sent a couple of new officials this year.
 - Working on getting officials for elementary duals along with upcoming tournaments later in the season.
 - Will send the office a new registration link this week.
- **Section 1 – Mark Galka**
 - Not present. Report provided via email.
 - Working with club representatives in section 1.
 - 26 clubs that are now current for the 2019 season.
 - New Prairie and One on One have recently completed their charter and memberships.
 - Bronco, Culver Academies, Dunes, Gladiator and LaPorte Wrestling clubs are working on completing all their paperwork and memberships for club charters.
 - One club has merged with Elite WC out of Lake Station.
 - Will continue to work with clubs to make sure all their coaching staffs and athletes have USA membership cards and the importance to do so.
- **Section 2– Mary Friedt**
 - Updates from the office on clubs that have not yet renewed.
 - Decatur/Belmont had to change dates because of gym destruction.

- Switched back to February date.
- Had to cancel elementary duals.

- **Section 3 – Jennifer Pierson**
 - Contacting section 3 clubs, encouraging the ones that support high school to try to get them to renew early.
 - Fielding questions and comments regarding changes in elementary duals.

- **Section 4– Mark Stevenson**
 - Not present. Report provided via email.
 - Went over section report that was provided by JD Minch and called some of the people that have not yet renewed. They stated they have not yet started or have new people taking care of club business.
 - Talked to Pat Culp about having a driver for elementary state at Franklin.

- **Section 5 – Michelle Kaster**
 - Has a club that chartered but then the parks & recreation department said they were going to run it.
 - Asked what our rules are with regards to this.
 - Discussions about how the USA membership and chartered club work together as to secondary insurance.
 - They may have their own insurance.
 - Reaching out to cubs regarding charter renewals.
 - Asked about maybe looking at adding cost to charters for those who register later in the season.

- **Vice Chair – Jim Tonte - Programs**
 - **State Coaches Director – Danny Struck**
 - Wanted to thank Pat Culp and Keith Davison for stopping by the IHSWCA clinic.
 - Growth in the local ISWA clubs start with the community leader – the coach – this is a great venue to connect the two.
 - Maybe we could do a workshop with coaches who don't have clubs to work on trying to encourage them to start one?
 - Discussed the focus of a club (Folkstyle, Greco, Freestyle, etc.) is a direct reflection of what the coach of that club emphasizes.
 - Sometimes this is a direct result of what education the coach has regarding the different styles.
 - We need to continually educate ourselves and feed that to our local coaches.
 - On November 15th, Gary Mayabb (Greco Director of USA Wrestling) will be doing a Skype Greco clinic with our age group directors (and a few more) on what he would like to see our state doing to promote.
 - Has set up another Skype conference with Terry Steiner (women's national team coach) on December 20th to help educate us in the strategies he would like to see us implementing.
 - Will be doing the same on a date with Joe Russell (Freestyle) on a date in January.
 - When we stop learning and trashing our teams – we fail.
 - We should all be able to pick something up on these calls and help push out to local clubs.
 - Invitations have been sent, if email addresses were available.
 - ISWA sent 3 coaches to the OTC for training.

- IHSWCA sent 1 coach
 - 3 other coaches paid their own way recently to the silver clinic at the OTC
 - Go to ISWA.com to see what they learned at this valuable conference.
 - Each coach wrote a write up of their favorite learning experiences to share with all.
 - Indiana had the most coaches attend.
 - Survey was sent to IHSWCA members asking them what they would like to see at spring clinic.
 - Other than program building ideas – the technique they want to see is Freestyle and Greco moves that will help them in Folkstyle.
 - Will be bringing in someone to help who works specifically on that transition.
 - Getting lots of calls and emails on the age group changes – we all have to work to understand them and help area clubs and coaches understand them.
- **Cadet Director –Jake O’Neill**
 - Communicated via email, text message, and verbally with Thomas Johnson about team gear selections.
 - Communicated with Keith Davison about efforts to improve Freestyle and Greco Roman wrestling in the state. Has a few suggestions:
 - Move FS/GR State back a week or two. Allows two benefits; more local tournaments and it bridges the gap between state and regionals
 - Invite all of the state’s college programs and RTC’s to the University age group at FS/GR State. Promote and showcase their participation. (Has already stated the conversations with the college coaches at IU, Purdue, Indiana Tech, Marian, and Manchester)
 - Promote Central Regionals and fund the trip when it is out of state.
 - Fund a trip to another regional other than our own. (Northern Plains, Southern Plains, Southeast)
 - Fund and promote Kids FS/GR Nationals.
 - Don’t sanction a Folkstyle tournament after Folkstyle State.
 - Continue to recruit and train FS/GR Officials, and find ways to ramp up and improve those efforts.
 - Continue to organize and cooperate the FS/GR Tournament schedule to optimize participation (athletes, officials, and tournament directors) in respective sections, and find ways to ramp up and improve these efforts.
 - Continue to promote and recruit for our National Team trips, and find ways to ramp up and improve these efforts.
- **Junior Director –Brady Eppert**
 - Still working with Thomas Pompei on team leader for Junior Duals. Hopefully will have resolved by next meeting.
- **Kid’s Director – Jason Miller**
 - Nothing additional to report
- **Folkstyle Developmental Director – Ryan Parrish**
 - Elementary duals filled up in a day or a day and a half.
 - Online registration seemed to go very well.
 - Was able to answer questions in real time.
 - Ready to go after tournament meeting today.
 - Looking to up the numbers next year.

- Pat Culp talked about maybe adding another tournament, doing middle school state duals.
- Ryan Parrish to do a survey as to how they feel about the changes, taking a poll.
- Will add question about middle school state duals.

- **Regional Training Center Director – Leroy Vega**
 - Not Present. No Report.

- **Greco Director – Josh Curry**
 - Not Present. No Report.
 - Was inadvertently not notified of meeting. Will be added to group email.

- **Team Leader Director – Thomas Pompei**
 - Not Present. Report provided via email.
 - Was noted that a team leader guide was sent to the office that has a PowerPoint to be uploaded showing how to use Sports Engine.
 - Hoping to get more specific trip information for certain trips.
 - Looking for Junior Duals team leader, working with Brady Eppert.
 - Josh Holden is unable to do again this year.

- **Women's Director – Jason DeLois**
 - Providing training for girls around the state in girl friendly rooms.
 - 5 around the state: River City, Dragon, Beast mode in Albion, Wes Del in Muncie and Northeastern WC in Richmond. Generally, have 5-10 girls every week.
 - Calling clubs to see if they will add all girls' divisions to their tournaments.
 - Going to and talking to coaches at local tournaments.
 - Composing a comprehensive list of colleges, close to 50 that offer girls' wrestling.
 - New ones popping up frequently.
 - Will be doing a one-stop shop for colleges, coach, email address and college major that the college is known for.
 - Would like it on the women's page on the website.
 - Would like to get the word out to affiliated clubs that girls wrestle too.
 - Wants to put together a letter or email to clubs, maybe a girls' day or something similar.
 - Would like to provide at least 2 girls' camps to train girls. Feels we are not training them currently.
 - Would like to utilize USA Wrestling by bringing in a clinician.
 - Would like to get more girls in Indiana gear.
 - March 21-24, pre-season nationals pushes days up to approve gear for a particular style.
 - 26 girls participated last year and think we could have 30 this year.
 - Was told to work with Thomas Johnson about getting national gear early for the women.
 - JD Minch said IHSAA is looking to add a women's sport because they want to add men's lacrosse.
 - Jim Tonte would like to see a coaching base developed. Need more women coaches for supervision purposes.
 - Would like to get more clubs to add women's division – help with Madison blocking.
 - Pat Culp will help with that
 - Extra cost would be helping with this, and for adding extra awards.
 - Keith Davison said we are able to market at this point, if it will help grow women's wrestling.

- Promoting wrestling in tournaments at beginner's level. Would like us to look at a bigger version of beginner's tournaments.
- Would like to form an advisory counsel to help build girls' wrestling at the grass roots level.
- **Fundraising Director – Nancy Campbell**
 - Not Present. Report via email
 - Has confirmed with flexink.mi (in-house wrestling posters, based out of Michigan). This partnership will take place during the ISWA State Final Tournaments (Folkstyle and Freestyle/Greco).
 - Still monitoring a possible partnership with Hoosier Realtors, the ISWA State Chair has taken lead on this effort. Waiting to hear the results of this partnership from the State Chair.
 - Still following up by communication with KT Tape was made in order to discuss a possible partnership and/or sponsorship.
 - Has also reached out to Battle Skin, at this time they had to decline due to numbers of interest in their product for sponsorships.
 - Has also completed a grant form with Smithville (thank you to Mark Mundy for the connection), is still waiting to hear from Smithville.
 - Continues to use social media to make contacts and network for possible sponsorships.
 - Communication about possible in-kind and financial supporters should be made to her in order to establish a list and to maintain follow-up.
 - Keith Davison reported the Marine Corps is engaged. They have a new contact and will be sponsoring at least \$5000.
 - Nick Mello is interested in using us again.
 - Shelbourne meeting was a good meeting. They are currently trying to become the preferred knee doctor nationally. Has been a great partnership.
 - Jennifer Pierson asked if we can have commercials on our page for more money. We will need to look into Sports Engine's ability to do something like this.
- **Cultural Exchange Director – Lou Silverman**
 - 3 trips for next year. 2 away and 1 we are hosting.
 - Purchasing airline tickets for Peru trip (12 athletes). 6/22 – 7/2 tentatively scheduled.
 - Hawaii trip in early stages. Middle school – 8 boys and 6 girls in late July.
 - Hasn't heard anything from New Zealand recently.
 - 2 options were provided. April was chosen so as to wrestle in some Freestyle tournaments. Will be reaching out.
- **Transportation Director – Sarah Frisz**
 - Not present. Report provided via email.
 - Has been in contact with two representatives. Amy Eicher and Carson Weimer, from SiteSearch.
 - Never received a call back from the representative at TBD Travel.
 - SiteSearch representative walked her through tutorial of an example website, similar to what ours would be if we choose to partner with them.
 - Site allows tournament attendees to view the tournament information and hotel information for locations of host hotels.
 - Contains a map on the home page with drop pin showing the venue as well as drop pins for each host hotel option.

- Below the map, the hotel options appear in a hotels.com kind of format: name of the hotel, price, and customers can click on each one for more information about amenities.
- SiteSearch does the hotel research and sends contracts out to hotels which would best meet our needs, from distance from the venue to accommodations.
- We simply let them know our dates, number of rooms needed, and specific needs that we have (will come in handy especially for the SB Duals social).
- Offer a room rebate, which allows us as the ISWA to get some money back. We can choose to do it, or we don't have to.
- Attendees can book their own rooms on website. They can even book a block of rooms for their team, or individual rooms.
- We can get access to the back side of the website with a login that SiteSearch will provide, and that will allow us to see who is booking, when they booked, and how many rooms, on a day-to-day basis.
- All of this comes at no expense to us as an organization, as the SiteSearch pays on commission and through contracts with hotels.
- This this is a great option that will make arranging our hotels for any of our events (Folkstyle State, FS/GR State, and SB Duals).
- Noticed on USAW Event Schedule that Indianapolis is listed as the host city for SB Duals. Wanted to make sure we can assume this is confirmation that we are hosting. If not, when will be notified and by whom?
- Has a list started for anyone who may need a hotel room for Elementary Duals in Franklin on the night of January 5th. If you need a room, please email her and let her know.
- Thinking ahead: Cadet Duals are in Spokane, WA again for 2019. Are we planning on sending a team? If so, will get those plane tickets no later than January. Likes the process we used last year of diligently recruiting Cadets early, so she is more able to add correct names to the tickets. She'd like the names of the coaching staff as soon as determined.

Motion to Adjourn

- Michelle Kaster made a motion to adjourn
- Jennifer Pierson seconded the motion
- Motion passed unanimously.

Meeting Adjourned @2:49pm

Next Board Meeting, Sunday, December 9th at 3:00 pm via teleconference with dial-in information to be provided in advance of the meeting

Respectfully submitted,

Tina Fouts
ISWA Secretary