

ISWA Monthly Meeting

June 24, 2018

Call to Order:

Keith Davison called the meeting to order at 10:00 am and explained the premise of the June meeting is to rehash the past years' state tournament series.

Roll Call:

Board Members: Keith Davison, Tina Fouts, Jeff Strueder, Brady Eppert, Pat Culp, Patt Van Horn, Jean Whetstone, Bart Welch, Nancy Campbell, Mark Stevenson, Jake O'Neil, Jason DeLois, Lou Silverman, Mark Mundy, Linda Robinson, Michelle Kaster, Jason Miller

Staff: JD Minch

Secretary: Tina Fouts

- Presented April minutes
- Jean Whetstone made motion to accept the minutes
- Mark Stevenson seconded the motion.
- No further discussions
- Motion passed unanimously

Treasurer: Jeff Strueder

- Report presented via spreadsheets on overhead projector
 - Changes that could possibly happen – current PayPal possibly moving to Sports Engine, trying to streamline for the office. Reporting can be easily downloaded from Sports Engine
 - Current process is to manually pull information from PayPal and then be organized by the Treasurer
 - Fees are mostly equal
 - Tina Tonte is working with her contact to digitize a lot of the reporting
 - Balance sheet, as requested from previous meeting
 - Provided numbers
 - Reported that we had overpaid the withholding taxes over the last nine years to the total of around \$1000 and refund has been requested.
 - Statement of Activity
 - Where we are getting money from and where we are spending money
 - Provided income by category
 - Broke financials down by individual state tournament
 - Numbers will grow from the duals that are still coming in
 - Women's trips – had questions. Listing women's nationals as Fargo because there are other trips that are listed as nationals.
 - Trying to clean up reporting
 - One more camp, hosted by Warren Central, still to be paid.
 - Reporting by tournament as to income and expenses
 - Fargo – Juniors/Cadets are lumped together because they are on same bus, but can be split out if needed.
 - Keith Davison asked for comparison to last year's numbers.
 - Reported that it was pretty close to last year's but we still have some expenditures to pay.
 - Another bus is being added to Fargo, Fargo gear, etc.
 - Provided sample spreadsheet showing how items will be shown at budget meeting.
 - Should be easier to compare year over year for budgeting.
 - Still needs scholarship information from Linda – only outlying issue.

- Mark Mundy made motion to accept
- Pat Culp seconded the motion
- Motion passed unanimously to accept report

Old Business

Annual Meeting

- Annual Meeting
 - Tournament scheduling – requested to send email from office telling tournament directors to go to the website under event schedule, request tournament date, fill out form for timing.
 - This will allow us to have the information in advance
 - Attendance is still required to bid a tournament.
- Patt Van Horn made a motion to move the Triple Crown Award presentations to the beginning of the meeting

Michelle Kaster seconded the motion

Motion passed

Annual Budget Meeting

- August 4, 2018 at Hilton Garden Inn in Edinburg
 - Jeff Strueder is working on the schedule. Possibly eating dinner on Saturday night outside of the hotel
 - Has had lots of tournament director questions. Such as how much can we spend? Has directed them to previous budget
 - Is awaiting USA Wrestling breakdown
 - In preparation for meeting, listed out the different trips, example for Heartland Duals – Jason/Ryan will receive the report in advance that shows income/expenses.
 - Will email income/expenses to them prior to budget meeting for ease in processing budget.
 - Went through the income and expense reports for each state tournament

Review of State Series 2018

Elementary Duals

- Patt Van Horn felt Elementary State went off without any hitches
- Still sagas with some teams and coaches. Thinks Ryan Parrish has thoughts of how to change some things as people feel that the tournament has lost the feeling of original intent.

Folkstyle State

- Patt Van Horn stated there were some glitches, such as needing athlete cards and no cell phones.
- Someone took a picture in our weigh in room when no phones were to be in the area.
 - Pat Culp stated a person was arrested in a non-related incident and they found pictures in on their computer from our weigh-in rooms stressing the need for no phones in the room.
 - Patt Van Horn had an issue with weigh-ins, it was announced on the website that wrestlers not be on the property until 4pm because of school requirements. This did go a little better Avon.
 - Issue at Warren Central as to what we will do with weigh-ins. This is definitely an item we need to resolve.

- Weigh-ins on Saturday went better by not using upstairs rooms. She felt it went fairly smoothly
- Awards were acceptable to the masses.
- Saturday went a little log but went pretty well.

Freestyle State

- Patt Van Horn reported that Freestyle went well. Tried to get the stage. Looking for anyone who would be interested in building a stage.
- A stage for 2-day event would be around \$7,000.
- Keith Davison feels this needs to be evaluated.
- Timewise we got out pretty well. Streaming went well.
- IT Issues were on Avon's end – dropping ports, etc.

Overall State Tournaments

- Overall state tournaments went well, looking to improve on Folkstyle state.
- One thing need to look at is tournament directors are not following state guidelines? Need to determine what our response is going to be.
- There were some IT issues that we need to improve upon.
- Pat Culp discussed this issue with Ohio's State Chair at Schoolboy Duals and he recommended that a letter needs to go to the club, outlining the issue, with a copy to Tony Black at USA Wrestling, and they could be told they can no longer sanction tournaments. He feels that is a very serious issue because insurance is voided for facility and volunteers, kids are covered by USA cards.
 - Can have a ripple effect if a facility is sued.
 - His recommendations - First offense, first notification should let them know rules cannot be violated.
 - Exhibitions are considered a practice, not part of the tournament.
 - Many tournaments are not requiring USA wrestling card number. Registration can be set-up to require and verify USA card numbers. Grade is automatically included in registration and should not be removed.
 - Head gear requirement is not always being followed.
 - Need to talk about head pairers and head officials, making sure they are adhering to the rules.
 - Many people think that since tournaments are run on trackwrestling they don't need head official or head pairer, so the rules aren't necessarily being followed.
 - Some events have gotten away from having trainers, security is recommended and not all are having these. Waivers are not being obtained.
- Patt Van Horn said there have been lots of questions about last chance qualifiers.
 - Those should count if approved.
- Patt Van Horn feels a form would be nice to receive from tournament directors, providing the names of the head pairer, tournament director, head official and trainer for their tournament.
- Pat Culp brought up that in the past clubs have been hosting Hiway/Myway/USA Wrestling combined tournaments. There have been a couple of tournaments in the state say they will accept both cards as long as sanctioned with both organizations. Nothing can be done to discourage this if it is sanctioned with both organizations.
 - Ohio has tiered membership for those only wanting to do Folkstyle.
 - Discussions about northern Indiana clubs and working on getting them onboard with USA wrestling, Ft Wayne Carroll had reached out to Pat C asking to coordinate dates due to their low numbers.

Bylaws

- Pat Culp and Tina Fouts presented proposed changes to the bylaws, after review and consultation with Sharon Dowden
- A listing of the proposed changes will be included in the Annual Meeting packets for distribution and review prior to the vote at the Annual Meeting in September

Safe Sport

- Discussions were held around Safe Sport. We have received word that USA Wrestling is reviewing the Safe Sport program. More information to come at the State Leaders Summit in August

New Business

- **Audit Committee**
 - Members – Linda Robinson, Jean Whetstone, Bart Welch, Jake O’Neil and Jason Miller
- **Nominating Committee**
 - Jennifer Pierson to chair
 - Members – Section Directors, Jeff Strueder, Brady Eppert, Eriq Fuqua
- **Team Leader Training at Annual Meeting**
 - JD Minch and Tina Tonte would like to streamline how the team leaders get their information to the office
 - There is a manual in the office that outlines best practices. Might also be a good topic for training at the Annual Meeting

Board Vacancies

- Keith Davison discussed the open vice chair position.
- Discussions were held around recently vacated position and whether we have the right people in place.
- Recommended the board put some thought into possibilities to replace vacancies

Other Open Items

- We need to figure out what we are doing with Greco Roman wrestling. How do we as a board promote?

Tournament IT Equipment

- Pat Culp wanted to mention that we were completely self-sufficient for Freestyle/Greco. We had our own equipment and IT needs met from our own supplies/equipment.
- Showed the converter that she has been testing, that plugs into a computer and the clock and runs both Trackwrestling and the Clock. This reduces the needed table workers by one. Asked about the cost and she doesn’t believe that it will be more than \$250 or \$300 per converter. She is working on obtaining the quotes now.

Dates for State Tournaments

- Tentative Dates
 - Elementary Duals – January 6, 2019
 - Folkstyle State – March 9– 10, 2019
 - Freestyle/Greco State – May 4 – 5, 2019
 - Central Regionals – May 25 – 26, 2019 (Ada, OH)
 - Schoolboy Duals – June 13 – 16, 2019

Directors Reports (Reports were solicited to be submitted via email due to the anticipated length of the meeting)

Consultant & Staff Reports

- **Law & Legislation – Steve Pugliese**
 - Not present. No Report
- **Sports Medicine – Nicole Moss**
 - Not present – no report
- **Membership Staff – JD Minch**
 - 8,474 athletes, coaches – 1316, officials 132, clubs 192, sanctioned events – 129
- **Director of Services - Staff – Tina Tonte**
 - Has communicated with team leaders about getting payment details confirmed for both trips
 - Has secured Lawrence North for September 9th meeting and begun prep for both budget meeting and annual meeting
 - Schoolboy Duals was a big success – thank you to all who helped.
 - Jay Dowden has names of Triple Crown winners to prepare awards.
 - Award letters are being completed for mailing
 - Annual meeting notice being completed for mailing
 - Gifts have been ordered and bags for official/referees have been given to Jim's wrestling supply for embroidery
 - Requested directors to submit names of nominees to prepare mailing invite to recipient to annual meeting and prepare awards.
 - Freestyle and Greco awards have been mailed out
 - Attended Sports Engine Seminar along with Tina Fouts, Jeff Strueder and Michelle Kaster. Jeff Strueder is currently reviewing PayPal credit card fees vs Sports Engine card processing features for next year
 - Discussing postal meter machine to save ISWA money on postage expenses such as annual mailings: annual meeting, scholarship, publication, triple/double crown notices, club packet mailings, etc.
 - Had a conference call with Keith Davison and Red Pen about getting assistance and price point for digitizing publication and adding more of a modern/professional touch to our mailings
 - Committee forming for discussions: Suggested interested board members: Thomas Pompei, Ryan Parrish, Bart Welch, JD Minch and Tina Tonte
 - Preparing for budget meeting in August
 - Communicating with team leaders – duals used google forms this year as a means of coordinating and it went well. Thanks to Steve Livingston for setting the forms up for the teams
 - Tina Tonte and Thomas Pompei set up Sports Engine Registration forms for Fargo trip through our website.
 - Making suggestions for this year's team leaders and Thomas Pompei to discuss pros/cons of google/Sports Engine to make a decision for next year's Team Indiana trips. Hopefully to discuss at annual meeting during breakout sessions
 - Working to inventory Team Indiana gear for sale at Annual Meeting as done last year – need volunteer
 - Squad Locker is set up currently for ISWA gear 24/7 under "about Us" tab – ISWA Store. Sports Engine suggested opening specific dates instead of around the clock to promote limited sales and specific logo. (Example – online stores around holidays and Team IN reg teams for proud Team IN parents)
 - Reminder to sign up for budget meeting overnight stay/meal

Directors Reports

Vice Chair– vacant

- **Tournament Director – Patt Van Horn**
 - Discussed during tournament recap discussions
- **Tournament Staff Director – Randy Amos**
 - Not present. No Report

- **Hospitality Director – Linda Robinson**
 - Present - Was part of discussions of tournament recaps
- **Pairing Officials Developmental Director – Pat Culp**
 - Present - Was part of discussions of tournament recaps
- **Indiana Representative to National Pairings – Jean Whetstone**
 - Not present. Had accident on the way to meeting
- **Equipment Director – Thomas Johnson**
 - Not Present. No report
- **Mat Officials Developmental Director – Mark Mundy**
 - Present - Was part of discussions of tournament recaps
- **Folkstyle Referees Developmental Director – Bart Welch**
 - Present - Was part of discussions of tournament recaps
- **Section 1 – Mark Galka**
 - Not present. No Report.
- **Section 2– Mary Friedt**
 - Not Present. Report via email.
 - Contacting local clubs to remind them of the annual meeting in September and stress the importance of attending so that each club feels more involved in the decisions and requirement of attending if bidding a tournament
 - Working with clubs in her section to assist in coordinating potential dates and expressing the need to assist at los
 - Will be soliciting comments regarding concerns with state tournaments and suggestions for improvements
 - Feels the new website is a step in the right direction to getting information out to the masses. Expressed her appreciation for the office's efforts
- **Section 3 – Jennifer Pierson**
 - Not present. No Report
- **Section 4– Mark Stevenson**
 - Present – Was part of discussions of tournament recaps
- **Section 5 – Michelle Kaster**
 - Present – Was part of discussions of tournament recaps
- **Vice Chair – Jim Tonte**
 - **State Coaches Director – Danny Struck**
 - Not Present. No Report
 - **Cadet Director –Jake O'Neill**
 - Present – Was part of discussions of tournament recaps
 - **Junior Director –Brady Eppert**
 - Present – Was part of discussions of tournament recaps
 - **Kid's Director – Jason Miller**
 - Present – Was part of discussions of tournament recaps
 - **Folkstyle Developmental Director – Ryan Parrish**
 - Not present. No Report.
 - **Regional Training Center Director – Leroy Vega**
 - Not Present. No Report.

- **Greco Director – Gary Myers**
 - Submitted resignation via email
- **Team Leader Director – Thomas Pompei**
 - Not Present. Report Submitted via email
 - Junior and Cadet team leaders did a great job of filling the team and compiling a competitive squad
 - Will be reminding team leaders to start their duals report
 - Fargo team leaders are doing a great job. 90+ cadet and juniors are signed up to attend. 6 girls are signed up.
 - Working with Tina Tonte to insure online website forms are easy to access and use.
 - Next year all trips should be through Sports Engine now that this has all been set up. Wrestlers will be able to access paperwork and pay online.
 - Camp is all set for next Friday. About 92 boys, 5 girls and 16 coaches are anticipated to be attending camp.
 - Communicating with team leaders directly and Brady Eppert is reaching out to coaches.
- **Women's Director – Jason DeLois**
 - Present – Was part of discussions of tournament recaps
- **Fundraising Director – Nancy Campbell**
 - Present – Was part of discussions of tournament recaps
- **Cultural Exchange Director – Lou Silverman**
 - Present – Was part of discussions of tournament recaps
- **Transportation Director – Sarah Frisz**
 - Not Present. Report via email
 - Thanked Jeff Strueder and Tina Tonte for assistance in arranging hotels for Schoolboy duals
 - Cadet Duals was a success despite the bumps in the road in getting them there. Looks forward to improving the process next year
 - Junior Duals – asked for comments or suggestions from those in attendance to assist with planning for next year
 - Still attempting to reach her contact at Cavallo to pay for the two busses we have contracted for and will be requesting a 3rd bus.
 - Cavallo only has 56 passenger busses, is waiting on a quote from Miller on a 26-passenger shuttle bus
 - Booking hotel for the bus drivers for Fargo within the week; 3 king rooms (1 for each driver)
 - One driver to stay July 13-17 and the other two will remain in Fargo until July 20
 - Trying to stay under \$100/night per room (under \$100 if possible)

Motion to Adjourn

- Mark Mundy motioned to adjourn
- Brady Eppert seconded the motion.
- Motion passed unanimously.

Meeting Adjourned @ 2:35 pm

Budget Meeting, Saturday, August 4th at Hilton Gardens in Edinburgh at 9:00 am – Trip Budget Meeting and 1:00 pm – Fiscal Budget Meeting

Next board meeting Sunday, August 5th at 9:00 am at Hilton Gardens in Edinburgh

Respectfully submitted,

Tina Fouts
ISWA Secretary