

Ingraham Athletic Booster Club
Profit & Loss
July 2019 through June 2020

	<u>Jul '19 - Jun 20</u>	<u>Jul '18 - Jun 19</u>	<u>\$ Change</u>	<u>% Change</u>
Ordinary Income/Expense				
Income				
Concession-Football	3,120.58	4,618.30	-1,497.72	-32.43%
Concession-Ram Shack	4,419.00	8,002.51	-3,583.51	-44.78%
Donations				
Team Designated	24,825.80	30,284.75	-5,458.95	-18.03%
Donations - Other	2,745.10	1,644.98	1,100.12	66.88%
Total Donations	<u>27,570.90</u>	<u>31,929.73</u>	<u>-4,358.83</u>	<u>-13.65%</u>
Event Revenues				
Clinics/Youth Camps	2,416.00	17,962.66	-15,546.66	-86.55%
Parent Events				
Champions Breakfast				
Donations	23,696.50	29,173.00	-5,476.50	-18.77%
Ingy	190.00	170.00	20.00	11.77%
Tickets	8,428.00	10,010.00	-1,582.00	-15.8%
Total Champions Breakfast	<u>32,314.50</u>	<u>39,353.00</u>	<u>-7,038.50</u>	<u>-17.89%</u>
Total Parent Events	<u>32,314.50</u>	<u>39,353.00</u>	<u>-7,038.50</u>	<u>-17.89%</u>
Total Event Revenues	<u>34,730.50</u>	<u>57,315.66</u>	<u>-22,585.16</u>	<u>-39.41%</u>
Fundraiser Income	9,145.22	6,875.80	2,269.42	33.01%
Swag Donations	1,159.65	986.00	173.65	17.61%
Team Fees				
Activity/Camp Fee	15,115.00	13,237.67	1,877.33	14.18%
Clothing/Uniform	840.00	3,605.63	-2,765.63	-76.7%
Tournament/League Fees	0.00	19,782.33	-19,782.33	-100.0%
Transportation/Travel	3,237.63	4,771.47	-1,533.84	-32.15%
Team Fees - Other	0.00	15.00	-15.00	-100.0%
Total Team Fees	<u>19,192.63</u>	<u>41,412.10</u>	<u>-22,219.47</u>	<u>-53.66%</u>
Total Income	<u>99,338.48</u>	<u>151,140.10</u>	<u>-51,801.62</u>	<u>-34.27%</u>
Cost of Goods Sold				
Concession Cost-Football	0.00	1,765.68	-1,765.68	-100.0%
Concession Cost-Ram Shack	0.00	8,364.11	-8,364.11	-100.0%
Event Cost				
Champions Breakfast	4,669.67	6,342.23	-1,672.56	-26.37%

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Clinic/Youth Camp Costs	0.00	1,229.83	-1,229.83	-100.0%
Tournament Costs	730.00	200.00	530.00	265.0%
Event Cost - Other	706.35	199.74	506.61	253.64%
Total Event Cost	6,106.02	7,971.80	-1,865.78	-23.41%
Fundraiser Cost	5,069.74	4,935.44	134.30	2.72%
Swag Cost	369.84	1,935.55	-1,565.71	-80.89%
Total COGS	11,545.60	24,972.58	-13,426.98	-53.77%
Gross Profit	87,792.88	126,167.52	-38,374.64	-30.42%
Expense				
Operations				
Bank Fees	274.00	606.42	-332.42	-54.82%
Credit Card Fees	291.90	829.72	-537.82	-64.82%
Insurance	355.00	355.00	0.00	0.0%
Licenses & Permits	417.00	390.00	27.00	6.92%
Postage & Shipping	33.00	7.00	26.00	371.43%
Professional Fees	23.00	600.00	-577.00	-96.17%
Supplies	402.24	524.80	-122.56	-23.35%
Website	959.93	720.00	239.93	33.32%
Total Operations	2,756.07	4,032.94	-1,276.87	-31.66%
Team Support				
Banquet Celebrations	3,373.85	3,420.31	-46.46	-1.36%
Camps/Conditioning	10,280.53	27,282.82	-17,002.29	-62.32%
Coaching	0.00	5,000.00	-5,000.00	-100.0%
Equipment Costs	11,803.72	15,966.90	-4,163.18	-26.07%
Field/Facility Cost	874.93	8,340.03	-7,465.10	-89.51%
Other Team Expenses	13,254.29	10,503.54	2,750.75	26.19%
Tournament/League Fees	3,257.50	9,086.52	-5,829.02	-64.15%
Transportation/Travel	12,206.68	23,189.39	-10,982.71	-47.36%
Uniforms/Clothing	25,921.60	30,127.84	-4,206.24	-13.96%
Total Team Support	80,973.10	132,917.35	-51,944.25	-39.08%
Total Expense	83,729.17	136,950.29	-53,221.12	-38.86%
Net Ordinary Income	4,063.71	-10,782.77	14,846.48	137.69%
Net Income	4,063.71	-10,782.77	14,846.48	137.69%