

## RRVLA Polars Board of Directors Monthly Meeting

October 22, 2024 | Location: Local - 701

**Board Present:** Chris Giese, Mike Cole, Sara Gjerdevig, Kory Jacobson, Samantha Jacobson, Cody Werlinger, Eric Whitehill, Jake Elseth, Justin Radel,

**Not in Attendance:** Ben Gurney, Grace Voeller, Jay Ysteboe, Josh Weibye,

### Board Minutes

- Financial Report - Chris
  - Total Income: \$63,753.11
  - Total Expenses: \$65,294.44
  - Net: \$-1,541.33
  - Total Assets \$45,855.77 (First International Bank Account)
    - Some golf money due for hole sponsorships
- Boo at the Zoo Status - Mike
  - Oct 12, 19, 26
    - Good attendance (lots of good feedback first weekend not the second)
- TryLAX - Chris and Grace
  - Nov 3 and Dec 1, 4:00-5:00 at Fargo Sports Center
  - Action: Registration on website - Jake
- Advertising
  - Fargo Force – Cody
    - Game Sponsorship \$2500
    - Pocket Schedule \$1000, Dasher board options \$3500 & \$5500, Penalty Box \$8000, Concourse Wall signs \$4000, and Fascia \$5000 signs.
    - Action: Cody to find out dates for Game Sponsorship
  - Wahpeton – Ben
    - **Sara to send work to Jay - Dasher to be sent (500)**
  - Valley Today – Eric - Samantha will connect
  - Billboards - Josh / Sara **(hold)**
  - Postcards for Boo at Zoo and TryLAX - Sara/Mike don't need
- Storage Shed Cleanup – **Action Justin**
  - Nov 2
  - Day and volunteers (DIBS?) - probably need 4
  - Bring in nets. Fix bad nets.
  - Fix up sticks
  - Backstops back in bags, etc.
- Insurance Renewal – **Action: Sara work with Kory**
- **Action Josh & Jay Collect** - Golf Fundraiser Sponsorship Fees
- 2024 F-M Sports Summit - anybody want to attend?
  - Thursday, November 21 · 4:30 - 6:30pm CST

- Fargo Sports Center
- [https://f1v3ff69.r.us-east-1.awstrack.me/L0/https:%2F%2Fwww.eventbrite.com%2Fe%2F2024-sports-summit-tickets-1028399910817/1/0100019267ca1f60-fa1e4691-892f-4d3e-8aff-7ce712be32de-000000/XXm53mBOqCA\\_SVGMYrnlAy\\_989M=394](https://f1v3ff69.r.us-east-1.awstrack.me/L0/https:%2F%2Fwww.eventbrite.com%2Fe%2F2024-sports-summit-tickets-1028399910817/1/0100019267ca1f60-fa1e4691-892f-4d3e-8aff-7ce712be32de-000000/XXm53mBOqCA_SVGMYrnlAy_989M=394)
- Indoor Spring Practice times are reserved at Fargo Sports Center (4weeks)
  - Mondays 6:00-10:00
  - Thursdays 5:00-9:00
- Outdoor needs to be defined - WF parks again? Continue outdoor in West Fargo and Fargo indoor.
- Fargo Sports Group

#### New Business

- Holiday Apparel– Sara – Second Slide
- Williston – joining NPLL
- Dasher Board in Wahpeton – Proposed- Cory | Second - Chris | Passed
- Dibs
- Instagram – ACTION: Make a post about “Try it Free” (Cody)
- June 6-8 state Fargo – Committee to be formed.
- Add try it fee in 2025 - Action Chris
  - Travel
  - In House

#### Summary of Actions Oct 22, 2024

- **Action: Sara work with Kory** Insurance Renewal
- **Action Josh & Jay Collect** - Golf Fundraiser Sponsorship Fees
- **ACTION: Cody** Make a post about “Try it Free”
- **Action Cody** to see avail dates in Nov/Dec/Jan Force Game Sponsorship \$2500
- **Action Justin** Storage Shed Cleanup Nov 2
- **Action: Chris** Try it Free 2025 dates

# Financials

P&L Sept 2024

6:34 PM Red River Valley Lacrosse Association 10/14/24 Profit & Loss Prev Year Comparison  
 Accrual Basis January through September 2024

	Jan - Sep 24	Jan - Sep 23	\$ Change
Ordinary Income/Expense			
Income			
430 - Direct Public Support			
431 - Corporate Contributions	10,000.00	10,475.00	-475.00
435 - Individ, Business Contributions	4,050.00	0.00	4,050.00
Total 430 - Direct Public Support	14,050.00	10,475.00	3,575.00
440 - Fundraising			
442 - Fundraising Income	12,882.00	24,136.26	-11,254.26
445 - Fundraising Expense	-8,400.90	-12,027.46	3,626.56
440 - Fundraising - Other	0.00	361.50	-361.50
Total 440 - Fundraising	4,481.10	12,470.30	-7,989.20
470 - Program Income			
473 - Membership Dues	45,222.01	50,217.90	-4,995.89
Total 470 - Program Income	45,222.01	50,217.90	-4,995.89
Total Income	63,753.11	73,163.20	-9,410.09
Cost of Goods Sold			
500 - Cost of Goods Sold	0.00	106.52	-106.52
Total COGS	0.00	106.52	-106.52
Gross Profit	63,753.11	73,056.68	-9,303.57
Expense			
620 - Program Expenses			
621 - Coaching Staff	12,600.00	9,290.00	3,310.00
624 - Equipment & Uniforms	16,668.09	7,655.79	9,012.30
625 - Facilities	7,650.00	7,363.53	286.47
626 - Insurance	0.00	859.00	-859.00
627 - Marketing	2,886.50	1,396.25	1,490.25
628 - Member Dues & Registration Fees	9,372.41	10,214.35	-841.94
629 - Officiating	4,305.00	90.00	4,215.00
630 - Other Program Expenses	316.63	1,226.00	-909.37
633 - Staff Apparel	0.00	-129.97	129.97
634 - Storage	715.66	1,624.00	-908.34
635 - Team Events	2,671.72	0.00	2,671.72
636 - Travel	2,651.40	696.41	1,954.99
640 - Video Expenses	2,819.07	3,310.06	-490.99
620 - Program Expenses - Other	805.00	0.00	805.00
Total 620 - Program Expenses	63,461.48	43,595.42	19,866.06
650 - Operations			

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10/14/24  
 Accrual Basis

Red River Valley Lacrosse Association  
 Profit & Loss Prev Year Comparison  
 January through September 2024

	Jan - Sep 24	Jan - Sep 23	\$ Change
	1,832.96	2,641.54	-808.58
	65,294.44	46,236.96	19,057.48
652 - Business Dues & Fees	210.00	85.00	125.00
657 - Processing fees	61.95	85.65	-23.70
662 - Supplies	61.01	825.04	-764.03
665 - Telephone, Telecommunications	0.00	-24.00	24.00
670 - Website	0.00	669.85	-669.85
Total 650 - Operations			
Total Expense			
Net Ordinary Income	-1,541.33	26,819.72	-28,361.05
Other Income/Expense			
Other Expense			
899 - Clearing	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	0.00	0.00	0.00
Net Income	-1,541.33	26,819.72	-28,361.05

# Balance Sheet – Sept 2024

6:34 PM  
10/14/24  
Accrual Basis

## Red River Valley Lacrosse Association Balance Sheet Prev Year Comparison As of September 30, 2024

	Sep 30, 24	Sep 30, 23	\$ Change
	0.00	9,800.00	-9,800.00
	0.00	9,800.00	-9,800.00
	45,855.77	46,991.99	-1,136.22
	45,855.77	46,991.99	-1,136.22
ASSETS			
Current Assets			
Checking/Savings			
100 - 1st International	45,855.77	37,191.99	8,663.78
Total Checking/Savings	45,855.77	37,191.99	8,663.78
Other Current Assets			
120 - Undeposited Funds			
Total Other Current Assets			
Total Current Assets			
TOTAL ASSETS			
	3,960.61	700.00	3,260.61
	3,960.61	700.00	3,260.61
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
20000 - Accounts Payable	3,960.61	700.00	3,260.61
Total Accounts Payable			
Total Current Liabilities			
	41,895.16	46,291.99	-4,396.83
	45,855.77	46,991.99	-1,136.22
Total Liabilities	3,960.61	700.00	3,260.61
Equity			
300 - Opening Balance Equity	23,516.79	23,516.79	0.00
320 - Unrestricted Net Assets	19,919.70	-4,044.52	23,964.22
Net Income	-1,541.33	26,819.72	-28,361.05
Total Equity			
TOTAL LIABILITIES & EQUITY			

# Golf Scramble

10/14/24

## Profit & Loss Detail

Accrual Basis

January through September 2024

Type	Date	Num	Name	Memo	Class	Amount
Ordinary Income/Expense						
Income						
440 - Fundraising						
442 - Fundraising Income						
Sales Receipt	07/16/2024	81	Advanced Business ...	Participation Fees for Golf Tourna...	2024 Golf...	400.00
Sales Receipt	07/29/2024	77	Jtech Mechanical LLC	Participation Fees for Golf Tourna...	2024 Golf...	400.00
Sales Receipt	07/29/2024	77	Jtech Mechanical LLC	Hole Sponsor	2024 Golf...	600.00
Sales Receipt	07/31/2024	83	Mldwest Iron Works	Participation Fees for Golf Tourna...	2024 Golf...	400.00
Sales Receipt	07/31/2024	83	Mldwest Iron Works	Hole Sponsor	2024 Golf...	600.00
Sales Receipt	08/01/2024	80	G&R Controls	Hole Sponsor	2024 Golf...	600.00
Sales Receipt	08/05/2024	85	Aspire Bank	Participation Fees for Golf Tourna...	2024 Golf...	400.00
Sales Receipt	08/05/2024	85	Aspire Bank	Hole Sponsor	2024 Golf...	600.00
Sales Receipt	08/11/2024	84	Bagen Strinden Vision	Participation Fees for Golf Tourna...	2024 Golf...	400.00
Sales Receipt	08/11/2024	84	Bagen Strinden Vision	Participation Fees for Golf Tourna...	2024 Golf...	100.00
Sales Receipt	08/12/2024	76	All American Plbg & ...	Participation Fees for Golf Tourna...	2024 Golf...	1,200.00
Sales Receipt	08/12/2024	78	Corey's Car Care	Participation Fees for Golf Tourna...	2024 Golf...	400.00
Sales Receipt	08/12/2024	82	Bruggeman	Participation Fees for Golf Tourna...	2024 Golf...	400.00
Sales Receipt	08/12/2024	86	Fischer	Participation Fees for Golf Tourna...	2024 Golf...	100.00
Sales Receipt	08/12/2024	87	Misc Cust	Participation Fees for Golf Tourna...	2024 Golf...	900.00
Sales Receipt	08/12/2024	87	Misc Cust	Participation Fees for Golf Tourna...	2024 Golf...	65.00
Sales Receipt	08/12/2024	82	Bruggeman	Participation Fees for Golf Tourna...	2024 Golf...	60.00
Sales Receipt	08/13/2024	79	Gjerdvig	Participation Fees for Golf Tourna...	2024 Golf...	100.00
Sales Receipt	08/13/2024	89	Brown, Denise	Participation Fees for Golf Tourna...	2024 Golf...	200.00
Sales Receipt	08/13/2024	90	Network Center	Participation Fees for Golf Tourna...	2024 Golf...	400.00
Sales Receipt	08/13/2024	90	Network Center	Hole Sponsor	2024 Golf...	600.00
Sales Receipt	08/13/2024	91	Wilcox, Tim (C)	Participation Fees for Golf Tourna...	2024 Golf...	200.00
Sales Receipt	08/13/2024	91	Wilcox, Tim (C)	Participation Fees for Golf Tourna...	2024 Golf...	40.00
Sales Receipt	08/13/2024	92	Brekke, Teri	Participation Fees for Golf Tourna...	2024 Golf...	100.00
Sales Receipt	08/13/2024	93	Jundt, Cheyenne	Participation Fees for Golf Tourna...	2024 Golf...	100.00
Sales Receipt	08/13/2024	94	Great Clips	Hole Sponsor	2024 Golf...	600.00
Sales Receipt	08/13/2024	94	Great Clips	Participation Fees for Golf Tourna...	2024 Golf...	400.00
Sales Receipt	08/13/2024	94	Great Clips	Participation Fees for Golf Tourna...	2024 Golf...	60.00
Sales Receipt	08/13/2024	95	Cole, Mike	Participation Fees for Golf Tourna...	2024 Golf...	200.00
Sales Receipt	08/13/2024	96	Molacek, Ted	Participation Fees for Golf Tourna...	2024 Golf...	400.00
Sales Receipt	08/13/2024	96	Molacek, Ted	Participation Fees for Golf Tourna...	2024 Golf...	55.00
Total 442 - Fundraising Income						11,080.00
445 - Fundraising Expense						
Check	07/24/2024		Bee Seen	giveaways for golf fundraiser	2024 Golf...	-2,126.69
Deposit	08/13/2024			processing fees	2024 Golf...	-88.03
Bill	08/15/2024	Bee S...	Ysteboe, Jay	trophies, giveaways	2024 Golf...	-903.30
Bill	08/21/2024	90559	Hawley Golf & Coun...	golf club rental	2024 Golf...	-3,960.61
Check	08/27/2024	1647	Wilcox, Tim	gift cards for prizes	2024 Golf...	-1,250.00
Total 445 - Fundraising Expense						-8,400.90
Total 440 - Fundraising						2,679.10
Check	09/23/2024		Wilcox, Tim	Sponsorship sign	2024 Golf...	-72.27

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## Red River Valley Lacrosse Association

### Profit & Loss Detail

10/14/24  
Accrual Basis

January through September 2024

Type	Date	Num	Name	Memo	Class	Amount
Total Income						2,679.10
Gross Profit						2,679.10
Net Ordinary Income						2,679.10
Net Income						2,679.10

**Red River Valley Lacrosse Association**  
**Profit & Loss Prev Year Comparison**  
 January through September 2024

	Jan - Sep 24	Jan - Sep 23	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
430 · Direct Public Support			
431 · Corporate Contributions	10,000.00	10,475.00	-475.00
435 · Individ, Business Contributions	4,050.00	0.00	4,050.00
<b>Total 430 · Direct Public Support</b>	<b>14,050.00</b>	<b>10,475.00</b>	<b>3,575.00</b>
440 · Fundraising			
442 · Fundraising Income	12,882.00	24,136.26	-11,254.26
445 · Fundraising Expense	-8,400.90	-12,027.46	3,626.56
440 · Fundraising - Other	0.00	361.50	-361.50
<b>Total 440 · Fundraising</b>	<b>4,481.10</b>	<b>12,470.30</b>	<b>-7,989.20</b>
470 · Program Income			
473 · Membership Dues	45,222.01	50,217.90	-4,995.89
<b>Total 470 · Program Income</b>	<b>45,222.01</b>	<b>50,217.90</b>	<b>-4,995.89</b>
<b>Total Income</b>	<b>63,753.11</b>	<b>73,163.20</b>	<b>-9,410.09</b>
<b>Cost of Goods Sold</b>			
500 · Cost of Goods Sold	0.00	106.52	-106.52
<b>Total COGS</b>	<b>0.00</b>	<b>106.52</b>	<b>-106.52</b>
<b>Gross Profit</b>	<b>63,753.11</b>	<b>73,056.68</b>	<b>-9,303.57</b>
<b>Expense</b>			
620 · Program Expenses			
621 · Coaching Staff	12,600.00	9,290.00	3,310.00
624 · Equipment & Uniforms	16,668.09	7,655.79	9,012.30
625 · Facilities	7,650.00	7,363.53	286.47
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629 · Officiating	4,305.00	90.00	4,215.00
630 · Other Program Expenses	316.63	1,226.00	-909.37
633 · Staff Apparel	0.00	-129.97	129.97
634 · Storage	715.66	1,624.00	-908.34
635 · Team Events	2,671.72	0.00	2,671.72
636 · Travel	2,651.40	696.41	1,954.99
640 · Video Expenses	2,819.07	3,310.06	-490.99
620 · Program Expenses - Other	805.00	0.00	805.00
<b>Total 620 · Program Expenses</b>	<b>63,461.48</b>	<b>43,595.42</b>	<b>19,866.06</b>
650 · Operations			
651 · Accounting & Legal Fees	1,500.00	1,000.00	500.00

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10/14/24

Accrual Basis

**Red River Valley Lacrosse Association**  
**Profit & Loss Prev Year Comparison**  
**January through September 2024**

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	<u>Jan - Sep 24</u>	<u>Jan - Sep 23</u>	<u>\$ Change</u>
652 · Business Dues & Fees	210.00	85.00	125.00
657 · Processing fees	61.95	85.65	-23.70
662 · Supplies	61.01	825.04	-764.03
665 · Telephone, Telecommunications	0.00	-24.00	24.00
670 · Website	0.00	669.85	-669.85
<b>Total 650 · Operations</b>	<u>1,832.96</u>	<u>2,641.54</u>	<u>-808.58</u>
<b>Total Expense</b>	<u>65,294.44</u>	<u>46,236.96</u>	<u>19,057.48</u>
<b>Net Ordinary Income</b>	-1,541.33	26,819.72	-28,361.05
<b>Other Income/Expense</b>			
<b>Other Expense</b>			
899 · Clearing	0.00	0.00	0.00
<b>Total Other Expense</b>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
<b>Net Other Income</b>	0.00	0.00	0.00
<b>Net Income</b>	<u><u>-1,541.33</u></u>	<u><u>26,819.72</u></u>	<u><u>-28,361.05</u></u>

**Red River Valley Lacrosse Association**  
**Balance Sheet Prev Year Comparison**  
As of September 30, 2024

	Sep 30, 24	Sep 30, 23	\$ Change
<b>ASSETS</b>			
Current Assets			
Checking/Savings			
100 · 1st International	45,855.77	37,191.99	8,663.78
<b>Total Checking/Savings</b>	45,855.77	37,191.99	8,663.78
Other Current Assets			
120 · Undeposited Funds	0.00	9,800.00	-9,800.00
<b>Total Other Current Assets</b>	0.00	9,800.00	-9,800.00
<b>Total Current Assets</b>	45,855.77	46,991.99	-1,136.22
<b>TOTAL ASSETS</b>	<b>45,855.77</b>	<b>46,991.99</b>	<b>-1,136.22</b>
<b>LIABILITIES &amp; EQUITY</b>			
Liabilities			
Current Liabilities			
Accounts Payable			
20000 · Accounts Payable	3,960.61	700.00	3,260.61
<b>Total Accounts Payable</b>	3,960.61	700.00	3,260.61
<b>Total Current Liabilities</b>	3,960.61	700.00	3,260.61
<b>Total Liabilities</b>	3,960.61	700.00	3,260.61
Equity			
300 · Opening Balance Equity	23,516.79	23,516.79	0.00
320 · Unrestricted Net Assets	19,919.70	-4,044.52	23,964.22
Net Income	-1,541.33	26,819.72	-28,361.05
<b>Total Equity</b>	41,895.16	46,291.99	-4,396.83
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>45,855.77</b>	<b>46,991.99</b>	<b>-1,136.22</b>