



Burnsville Hockey Club

Gambling Report (October 2021)

Meeting Date: October 20, 2021

Transparency Statement:

Gambling operations documents are maintained by the Gambling Manager and are open to the membership for review. Viewing of gambling documents can be scheduled through the either Club executive committee members or Kevin Lienau, Gambling Director. Monthly gambling documents as required by Minnesota Statute and Rule are provided to membership for voting/approval via the “Board Voting” section on the website. Voting membership is responsible for approving Monthly gambling documents.

State of Affairs (COVID-19):

Gambling operations have resumed at our locations following the cessation of mandated COVID-19 restrictions at restaurants and bars. All sites are fully open for business.

Operations have been taking the necessary precautions and implementing the CDC recommended procedures in order to conduct safe operations for our employees as well as our patrons. No known cases of COVID-19 have impacted Gambling operation employees. Operations will continue to monitor COVID-19 related guidance should additional precautions become necessary.

State of Affairs (Clive’s Roadhouse Incident):

In September 2021, the Burnsville Hockey Club paper pull tab installation at Clive’s was burglarized during a forced entry into the establishment. The pull tab operation safe, containing the site money “bank” as well as the preceding night’s profits, was forcefully opened. The Gambling operation sustained a loss of cash proceeds, the loss of the safe, and subsequent damage to the pull tab booth. The Police investigation is considered open and active.

The Gambling operations were able to resume the following day due to the quick action of our Gambling Manager in repairing the booth and acquiring a replacement safe. Additional precautions have been implemented to guard against future theft. The burglary and loss has been reported to the Gambling Control Board and appropriate paperwork has been filed to account for the loss.

State of Affairs (Expansion to Other Sites):

Gambling operations continues to contact and discuss potential additional locations for charitable gambling with other existing Burnsville/Savage-area businesses. Any updates will be provided during the meeting.



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Results of Annual Independent Audit

As required by Minnesota Charitable Gambling statute, an annual Independent Audit is required following the end of the current fiscal year (June 30, 2021). The Lawful Gambling Fund of the Burnsville Youth Hockey Association has contracted Mr. James Dittmer CPA of Dittmer Accounting Services Ltd., Golden Valley, MN to complete this audit. The Independent Auditors' Report dated August 11, 2021 can be viewed by request (see Transparency Statement in this Report). As stated in the report, "the financial statements referred to the above present fairly, in all material respects, the financial position of the Lawful Gambling Fund of Burnsville Youth Hockey Association as of June 30, 2021 and 2020, and the results of its operations for the years then ended in accordance with the regulatory basis of accounting described in Note 1." This signifies that the audit was successful and no irregularities were found.

Audit Acceptance Motion:

"I would like to entertain a motion to accept the findings of the annual Independent Audit for the current fiscal year (July 1, 2020 to June 30, 2021)."

Motion By: _____

Seconded By: _____

Motion Passed / Failed (Circle One)

Transfer to Club from Gambling:

Gambling operations are able to transfer \$50,000.00 to the club in October 2021. This is compliant with the pre-approved Lawful Expenditure Motion made during the September 2021 regular/supplemental meetings.

Gambling Operations Financial Health/Metrics (Work In Progress)

In order to update the membership on the financial health of the gambling operations, several graphs and statistics have been prepared for review. These are provided with this report (Attachment A) and will be discussed during the meeting.

Expenditure Authorization:

Club membership must give prior authorization for all gambling expenditures. Due to meeting schedule, it is not practical to authorize current month expenditures expeditiously. As such, membership is allowed to authorize an estimated expenditure up to a maximum amount. Actual expenditures must fall under this estimate and are to be reconciled via the following month's gambling documents.



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Allowable Expenses Motion:

"I would like to entertain a motion to pre-approve up to, but not in excess of, \$ 35,000.00 for estimated Gambling Enterprise Operational Expenses for the month of November 2021. This pre-approval authorizes Gambling Enterprise related operational expenses as detailed on the LG1004 Gambling form under Allowable Expenses, as well as, any and all other expenses not listed that are deemed critical for the Gambling Enterprise operation."

Motion By: _____

Seconded By: _____

Motion Passed / Failed (Circle One)

Lawful Purpose Expenditure Motion:

"I would like to entertain a motion for pre-approval of estimated Lawful Purpose Transfers of up to, but not in excess of, \$ 95,000.00 for the month of November 2021 as detailed on the LG1004 Gambling form under Lawful Purpose Expenditures."

Motion By: _____

Seconded By: _____

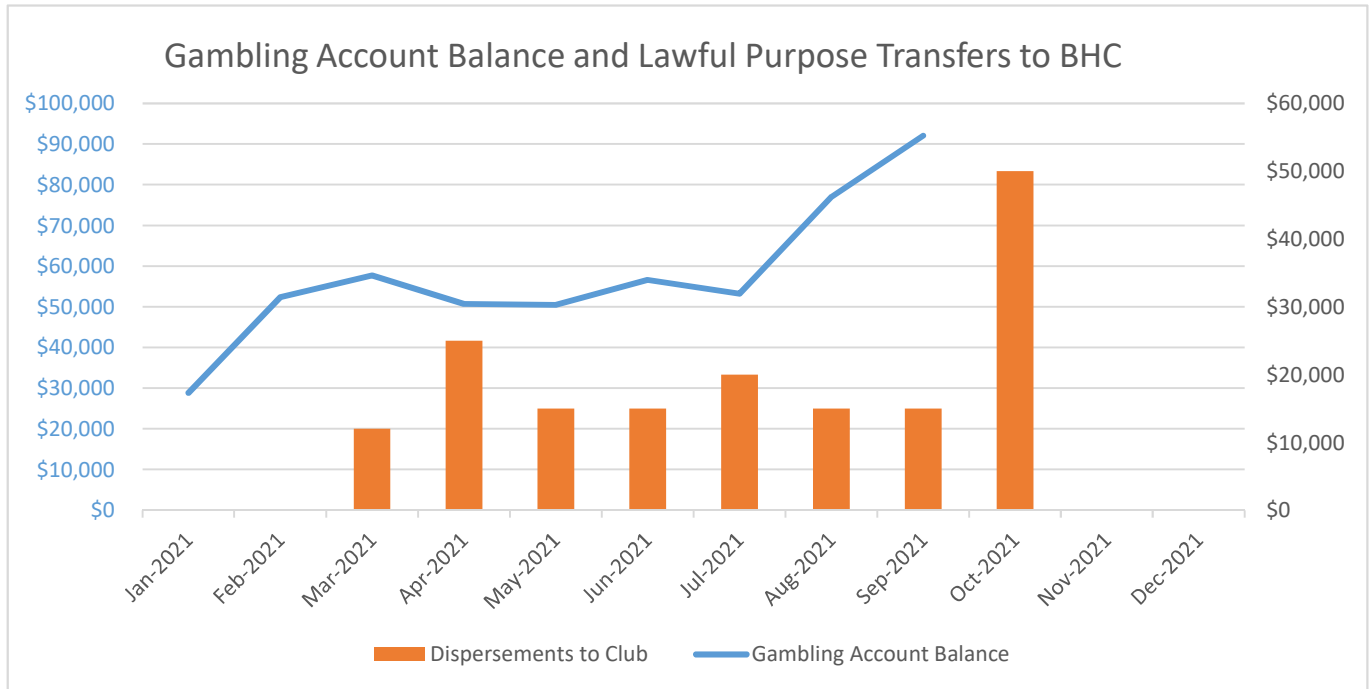
Motion Passed / Failed (Circle One)

This Gambling Report is respectfully submitted to the Burnsville Hockey Club Board.

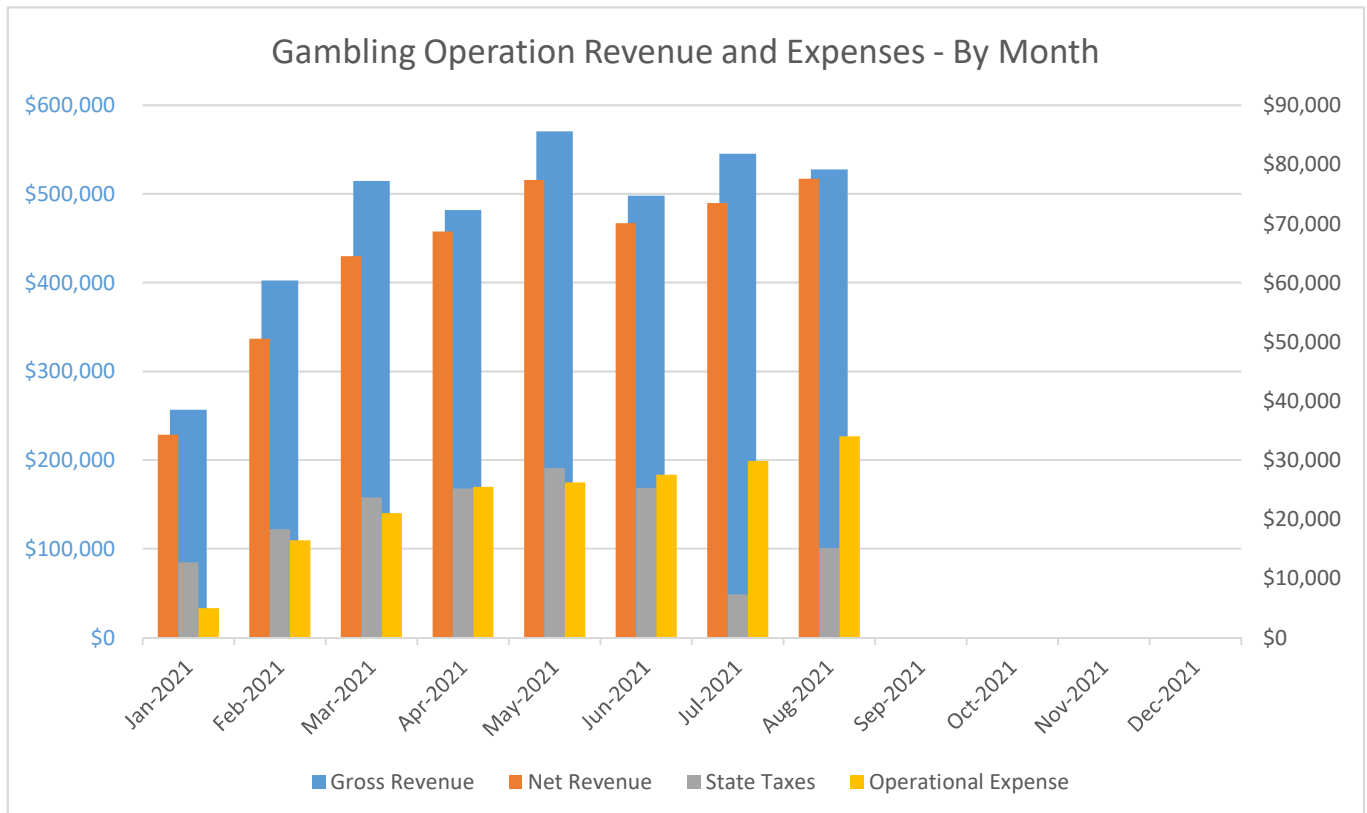
Submitted by: _____

Kevin Lienau
Burnsville Hockey Association
Gambling Director

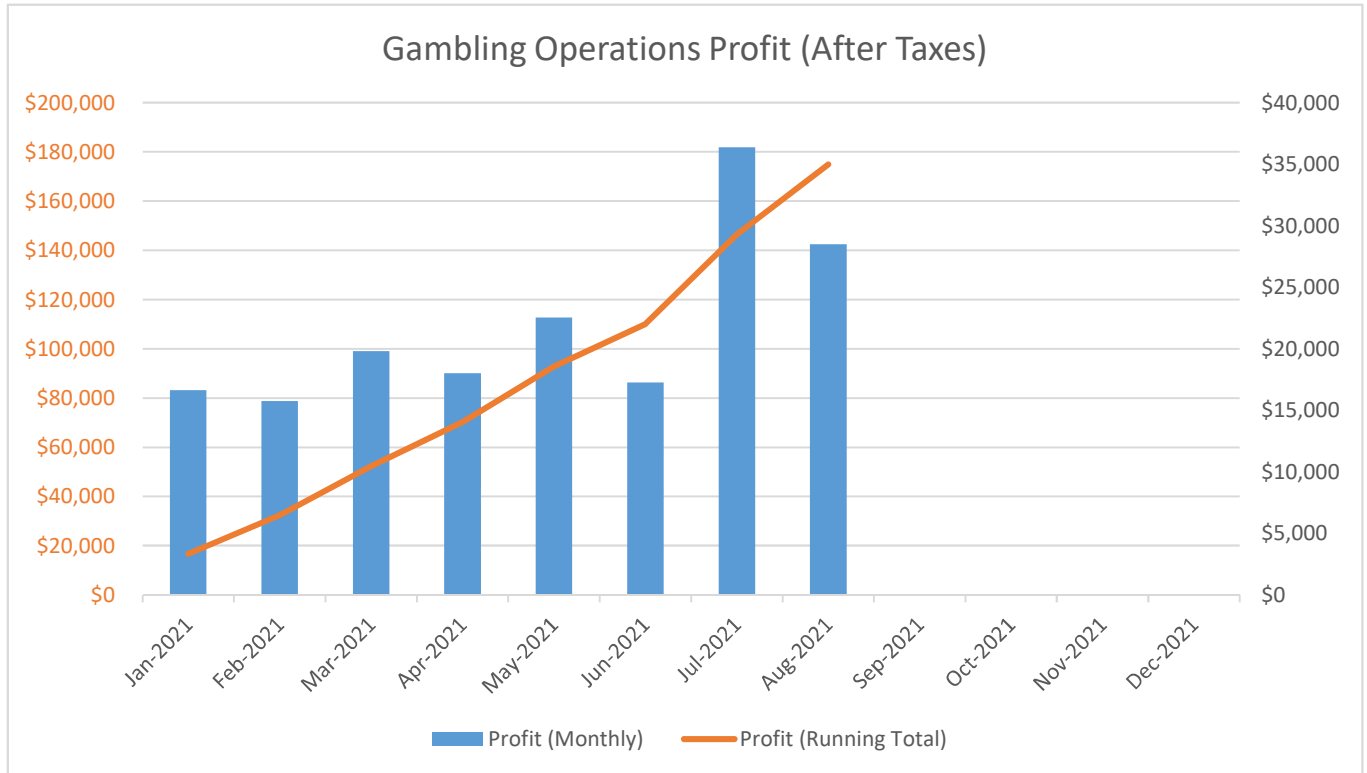
Attachment A - Gambling Metrics



Total Amount of Lawful Purpose Transfers to BHC (In 2021): \$167,000



Attachment A - Gambling Metrics



2021 - Total Traditional Pull Tabs Net Receipts (No Expenses): \$466,871

2021 - Number of Traditional Pull Tab Games Conducted: 853

2021 - Average Profit per Traditional Pull Tab Game: \$155

2021 - Total Electronic Pull Tabs Net Receipts (No Expenses): \$40,138

2021 - Total Bingo Net Receipts (No Expenses): \$8,838

2021 - Total Tipboard Net Receipts (No Expenses): \$620