

White Bear Lake Area Hockey Association
Gambling and Board Annual Meeting Minutes

May 14, 2025

Attendees: Chris Anderson, Abby Burdick, Katie Bydeen, Michelle Borowske, Paul Estby, Greg Boggess, Kyle Gillespie, Abby Kath, Ashley Hoit, Kim Gillespie, Thomas Wilson

Board Members: Eric Johnson, Kyle Hall, Nick Anthony, Josh Docken, Rick Kissner, Erik Wicklander, Matt Ryan, Jeff Rose, Joel Starke

Gambling Manager: Kevin Bergerson

GAMBLING MEMBERSHIP MEETING:

1. Call to order – Eric Johnson (7:01)
2. Motion to Approve Agenda
 - a. 2nd – Nick Anthony
 - b. Motion Carries
3. Gambling Report (Kevin Bergerson)
 - a. Account Balance as of 4/30/2025 - \$975,251.28 (up \$46k from March month end)
 - b. Review March 2025 Financials - Membership Approval Needed
 - i. March 2025 Financial Summary
 1. \$208K net profit for March
 2. E-Gaming up 20%
 3. Gross Revenue down 9%
 4. \$18,000+ in bar bingo – very strong month
 - ii. March Breakout by Site
 - iii. March Allowable Expenses
 - iv. March Lawful Purpose Expenses
 - c. Motion to Approve March Financials/Expenses
 - i. 2nd – Joel Starke
 - ii. Motion Carries
 - d. June 2025 Estimated Expenses (5/15/25-6/30/25) - Membership Approval Needed
 - i. June Estimated Allowable Expenses
 - ii. June Estimated Lawful Purpose Expenses
 1. \$8,000 donation to City of Vadnais Heights which is used to support Vadnais Heights Days which we do annually
 - e. Motion to Approve June Allowable Expenses & Lawful Purpose
 - i. 2nd – Nick Anthony
 - ii. Motion Carries
4. Other Business
 - a. Gambling Control Board Compliance Review Report
 - i. Everything has been finalized & all is good.
 - b. Member Forum or New Agenda Items
 - i. Kim Gillespie would like to re-introduce the calendars – would like to explore options on how we can make this better
 1. Nick Anthony – it's similar to a 50/50, it would be a solid, promoted activity that we can try to re-introduce to the Association. More details to come.
5. Adjourn (7:16)

MONTHLY BOARD MEETING

1. Call to Order – Eric Johnson (7:16)
2. Approval of Agenda
 - a. 2nd – Kyle Hall
 - b. Motion Carries
3. Approval of Meeting Minutes – April 2025
 - a. 2nd –Josh Docken
 - b. Motion Carries
4. Member Forum
 - a. N/A
5. Treasurer's Report (Erik Wicklander/Jessica Jacksie)
 - a. General Account (RCU): \$19k (-\$26K from last month)
 - i. Winding down this account
 - b. RCU Savings (Rink Fund): \$9k (-\$25K from last month)
 - i. Winding down this account
 - c. Frandsen Savings: \$891K (-\$27K from last month)
 - i. Tournament Booking for 2025/26 Season
 - ii. Everything from Sports Engine moves into Frandsen accounts
 - d. General Account (Frandsen): \$130K (+\$15K from last month)
 - i. STP revenue, Tournament Booking 2025/26, Coaching Reimbursement & Member Discounts
 - ii. All coaching reimbursements have been sent out
 1. Have coaches been paid? Everything received should have gone out.
6. Vice President of Business Operations Report (Nick Anthony)
 - a. Sponsorships
 - i. Thank you, Kim Gillespie for a great year in sponsorships. Very much appreciate all the time you put into it and excited for what you've got in store for the next season.
 - ii. We are going to try & build off this & make it better for next year
 - b. Jerseys
 - i. Andy Persby, you nailed the look of our jerseys this year and am thankful you're a part of this association. Thanks for your time and effort this year.
 - ii. Conversations already taking place with Strauss for next years' jerseys
 - c. Tournaments
 - i. Thank you, Paul Stauff for a great first year running the Moose Goheen. The 2025 tournaments are just about full.
 - ii. We eat up a ton of ice to host these tournaments – we are going to do AA Bantam, will not be a Bantam A tournament (got rid of 1 weekend – Bantam A)
 - d. Concessions
 - i. Thank you, Nicole Kopp for all you've done with the concessions over the last handful of years. I'm excited to work with Laura to build on what you've done.
 - ii. We have a card for Nicole on behalf of the board
 - e. Ice Scheduler
 - i. Thank you, Shawn Birch for all the years, hours and questions you put into the ice scheduler role. That is truly the most thankless job, but I appreciated all you did. Really looking forward to working with Chad.
 - ii. We have a card for Shawn on behalf of the Board
 - f. Manager Director
 - i. Ashley Hoit stepped into a new role and was an amazing support system for our teams. She's handing the role over to Kim Gillespie for next year.
 - ii. Eric Johnson, very grateful for all you did in this role the last few years
 - g. Registrar
 - i. Abby Kath and Ashley Hoit will continue to be the co-registrars next year. The board has ways we'll improve the support they receive to make sure their roles are manageable, and we maintain compliance with MN Hockey expectations. I appreciate all you two do!
 - h. Matt Ryan

- i. You did an awesome job in a new role that very few knew we needed. You will be missed on the board, but we all know you aren't going anywhere.
7. Vice President of Hockey Operations (Todd Wanka)
 - a. Coaching application will go out soon
 - i. Taking applications for any AA, A or B1 teams for both boys & girls' programs – all levels
 1. Spread the word, please to get some good applicants
8. President's Report (Eric Johnson)
 - a. Nothing to report
9. D2 Representative's Report (Josh Docken)
 - a. No updates from D2 right now – year end/annual meeting is coming up, rule changes, will report back
 - b. Jeff Rose – they do have a Girls Director position available at D2 if anyone is interested
10. Director of Administration (Matt Ryan)
 - a. The bylaws for 2025 have been updated, this is a member vote
 - b. Motion to approve 2025 Bylaws
 - i. 2nd – Erik Wicklander
 - ii. Motion Carries
 - c. I will stay on & work as Goalie Coordinator
11. Directors' Reports:
 - a. Boys Director (Rick Kissner)
 - b. Girls Director (Jeff Rose)
 - i. I wanted to thank Kasey Yoder, 8U Director – he did a great job! I want to thank him for all his dedication & hard work. We have a card for Kasey, on behalf of the board.
 - ii. Working on filling all the tournaments for 2025/26 season
 - c. Mite Director (Mark Hennessy)
 - i. Nothing to report
 - d. Boys Player Development Director (Joel Starke)
 - i. In-Season Development Plans
 1. Plan to continue with AJ/Pete Roed and possible addition of another edgework expert (TBD). We are planning to add some development to upper 8U/Mite levels (3-4s).
 2. Premier Sport Psych -- Have not committed to anything yet. We are looking at other options as 4-6 sessions was a lot to coordinate and groups were too big. Overall concepts/discussion was good. Considering something along the lines of one session with each team for smaller groups and more engagement with easier scheduling. More to come
 3. Plan to continue Mon and Wed on ice skating/skills training for all traveling levels at White Bear County Arena.
 - ii. Equipment Updates
 1. Bought a running speed treadmill and weight machine for our dryland center. Aiming to have the treadmill up and going by the end of June.
 - iii. 10,000 Shot Club
 1. This will be back for the 2025 Summer
 - e. Girls Player Development Director (Kyle Hall)
 - i. Spring Development Recap
 1. Overall successful registration for our first go at this!
 2. Had to make some adjustments due to high interest at mite/8U level
 3. A few hiccups with scheduling due to our first time doing this. We will use SE next year for easier communication with schedule changes.
 4. Good goalie attendance with ReadNReact running it.
 5. Will need to increase the cost next year to break even.
 6. Open hockey on Thursdays have been well attended.
 - ii. STP
 1. Schedules have gone out with a successful registration. Added weights this year for Bantams. Same coaching leads as last year (Tim/Ben/Joe/Lakes Area Goaltending).

2. Now using Sports Engine for each group.
- iii. Fall Warm-Up
 1. Looking at adding edgework specific training into camps built in 30-minute sessions
 2. Will open registration later this summer with a plan to start in late August – possibly earlier if we can get the ice to add in the edge work
 3. Considering 4v4 options for younger levels.
- iv. Goalies
 1. We plan to use a combo of Lakes Area Goaltending and ReadNReact as we have been as we get feedback of liking both.
 2. STP/In season with Lakes Area Goaltending
 3. Spring and Fall with ReadNReact.
 4. In-season will be a similar format to last year of a weekly goalie only night (Moving to Mondays) and one-on-one training when team does edgework on Wednesdays.
 - 5.
- f. Junior Gold Director (Harley Greene)
 - i. This will be my last meeting as I am retiring
 - ii. 4 teams identified as having to move from B to A in JR Gold League
 - iii. Recommend getting an idea of how many players are coming up from Bantams next year so you can figure out how many teams are needed
12. Old Business
 - a. N/A
13. New Business
 - a. Congratulations to the following who have been re-elected for another term; Kyle Hall for Girls Player Development Director, Mark Hennessy for Mite Director, Todd Wanka for VP of Hockey Operations, Erik Wicklander for Treasurer 1. The results of voting are in. Congratulations to Paul Estby for being elected to the Director of Administration role. We all look forward to working with you.
 - b. Paul Estby – thank you! I am looking forward to joining the board.
14. Adjourn (7:47)

LG1004 Monthly Gambling Report to Members

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Minnesota Statutes 349.19, Subdivisions 3 and 5, and Minnesota Rules 7861.0320, Subpart 6, require a monthly gambling report to the membership. Members attending this meeting reviewed the documents checked below. The check register and authorization of expenditures are attached to this form and have been made a part of the meeting minutes.

White Bear Lake Area Hockey Assoc.

Meeting Date: May 14, 2025

Lisc# 03111

March 2025 Documents Provided for review:

- G1 - Lawful Gambling Monthly Tax Return
- LG100A -Lawful Gambling Receipts and Expenses by Site
- LG100C - Lawful Purpose Expenditures
- LG100F - Lawful Gambling Fund Reconciliation
- Schedule B2 - Lawful Gambling Report of Barcoded Games
- LG1012 Worksheet - Lawful Purpose
- Worksheet CS - Cash Shortages
- Worksheet E - Lawful Gambling Combined Receipts Tax
- Bank Register Details by Category
- Bank Register
- Bank Reconciliation
- Checking Account Summary from Royal Credit Union
- Played/Reported Inventory Report
- Month End/Physical Inventory

Correspondence and other documents:

MN Gambling Control Board - Notification of completion of the compliance review

Interest	Mar-25	Mar-24	YoY Change	Change %	'25 % of Ttl	'24 % of Ttl
Bingo Gross	\$129,099	\$240,097	(\$110,998)	-46%	3%	6%
Bingo Prizes	\$94,506	\$200,496	(\$105,990)	-53%	3%	6%
Bingo Net	\$34,593	\$39,601	(\$5,008)	-13%	6%	7%
Net\$ % of Gross	26.8%	16.5%		10.30		
Paddlewheel Gross	\$26,830	\$41,356	(\$14,526)	-35%	1%	1%
Paddlewheel Prizes	\$22,226	\$34,721	(\$12,495)	-36%	1%	1%
Paddlewheel Net	\$4,604	\$6,635	(\$2,031)	-31%	1%	1%
Net\$ % of Gross	17.2%	16.0%		1.12		
Tipboard Gross	\$3,150	\$4,330	(\$1,180)	-27%	0%	0%
Tipboard Prizes	\$2,100	\$3,050	(\$950)	-31%	0%	0%
Tipboard Net	\$1,050	\$1,280	(\$230)	-18%	0%	0%
Net\$ % of Gross	33.3%	29.6%		3.77		
E-Gaming Gross	\$1,550,670	\$1,712,558	(\$161,888)	-9%	41%	43%
E-Gaming Prizes	\$1,289,921	\$1,495,641	(\$205,720)	-14%	41%	44%
E-Gaming Net	\$260,750	\$216,918	\$43,832	20%	45%	38%
Net\$ % of Gross	16.8%	12.7%		4.15		
Pulltab Gross	\$2,039,943	\$1,970,594	\$69,349	4%	54%	50%
Pulltab Prizes	\$1,755,004	\$1,670,673	\$84,331	5%	55%	49%
Pulltab Net	\$284,939	\$299,921	(\$14,982)	-5%	49%	53%
Net\$ % of Gross	14.0%	15.2%		-1.25		
Total Gross	\$3,749,692	\$3,968,935	(\$219,243)	-6%		
Total Prizes	\$3,163,757	\$3,404,581	(\$240,824)	-7%		
Total Pre-tax Income	\$585,936	\$564,355	\$21,581	4%		
Net\$ % of Gross	15.6%	14.2%		1.41		
Total Gambling Tax	\$158,285	\$267,477	(\$109,191)	-41%		
% of Pre-Tax Income	27.0%	47.4%		-20.38		
Gross Profit	\$427,650	\$296,878	\$130,772	44%		
% of Pre-Tax Income	73.0%	52.6%		20.38		
Total Expenses (Allow.)	\$219,581	\$311,914	(\$92,333)	-30%		
% of Net Receipts	37.5%	55.3%				
Net Profit (before LP)	\$208,069	(\$15,036)	\$223,105	-1484%		
% of Gross Profit	48.7%	-5.1%		53.72		

Breakout of Expenses	Mar-25	Mar-24	YoY Change	Change %	'25 % of Ttl	'24 % of Ttl
Gambling Product	\$31,424	\$38,504	(\$7,080)	-18%	14%	12%
Comp. and Payroll	\$51,756	\$85,611	(\$33,855)	-40%	24%	27%
Penalties and Interest	\$0	\$0	\$0		0%	0%
Advertising	\$0	\$0	\$0		0%	0%
Accounting & Legal	\$0	\$2,481	(\$2,481)	-100%	0%	1%
Gambling Mgrs Bond	\$100	\$0	\$100		0%	0%
Local Gov't Investigation Fee	\$0	\$0	\$0		0%	0%
Rent	\$66,157	\$84,379	(\$18,222)	-22%	30%	27%
E-Gaming Eq/fees	\$53,634	\$75,631	(\$21,997)	-29%	24%	24%
Misc. Services and Supplies	\$15,225	\$23,123	(\$7,899)	-34%	7%	7%
Insurance	\$0	\$0	\$0		0%	0%
Equipment	\$0	\$0	\$0		0%	0%
Cash Long/Short	\$1,321	\$2,391	(\$1,071)	-45%	1%	1%
Reimb Ex Cash Short	(\$35)	(\$206)	\$171	-83%	0%	0%
Total Expenses	\$219,581	\$311,914	(\$92,333)	-30%		

Interest	May-24	Jun-24	Jul-24	Aug-24	Sep-24	Oct-24	Nov-24	Dec-24	Jan-25	Feb-25	Mar-25	Apr-25	YTD	YTD Delta %	Total Year
Bingo Gross	\$218,822	\$198,874	\$107,717	\$107,656	\$110,547	\$112,874	\$107,453	\$115,992	\$110,675	\$109,474	\$129,099		\$1,429,183	-37%	\$1,429,183
Bingo Prizes	\$208,112	\$179,066	\$82,032	\$89,318	\$84,816	\$98,175	\$84,513	\$95,571	\$90,145	\$86,920	\$94,506		\$1,193,174	-39%	\$1,193,174
Bingo Net	\$10,710	\$19,808	\$25,685	\$18,338	\$25,731	\$14,699	\$22,940	\$20,421	\$20,530	\$22,554	\$34,593		\$236,009	-20%	\$236,009
Prize %	95.1%	90.0%	76.2%	83.0%	76.7%	87.0%	78.7%	82.4%	81.5%	79.4%	73.2%		83.5%	-3.5 pts	83.5%
Paddlewheel Gross	\$28,641	\$27,750	\$14,800	\$23,220	\$16,100	\$24,050	\$35,220	\$22,020	\$22,255	\$19,683	\$26,830		\$260,569	-37%	\$260,569
Paddlewheel Prizes	\$26,742	\$24,406	\$11,134	\$17,678	\$13,840	\$20,135	\$32,537	\$18,651	\$16,641	\$15,402	\$22,226		\$219,392	-37%	\$219,392
Paddlewheel Net	\$1,899	\$3,344	\$3,666	\$5,542	\$2,260	\$3,915	\$2,683	\$3,369	\$5,614	\$4,281	\$4,604		\$41,177	-37%	\$41,177
Prize %	93.4%	87.9%	75.2%	76.1%	86.0%	83.7%	92.4%	84.7%	74.8%	78.3%	82.8%		84.2%	0 pts	84.2%
E-Gaming Gross	\$1,707,903	\$1,461,521	\$1,338,617	\$1,592,694	\$1,579,603	\$1,602,930	\$1,681,683	\$1,358,072	\$1,215,666	\$1,242,007	\$1,550,670		\$16,331,366	-11%	\$16,331,366
E-Gaming Prizes	\$1,468,175	\$1,268,531	\$1,161,618	\$1,396,334	\$1,387,000	\$1,370,773	\$1,460,616	\$1,171,919	\$1,036,347	\$1,042,165	\$1,289,921		\$14,053,397	-12%	\$14,053,397
E-Gaming Net	\$239,728	\$192,990	\$176,999	\$196,361	\$192,603	\$232,157	\$221,067	\$186,153	\$179,320	\$199,843	\$260,750		\$2,277,969	-4%	\$2,277,969
Prize %	86.0%	86.8%	86.8%	87.7%	87.8%	85.5%	86.9%	86.3%	85.2%	83.9%	83.2%		86.1%	-1 pts	86.1%
Pulltab Gross	\$1,732,206	\$1,593,639	\$1,499,092	\$1,580,569	\$1,525,448	\$1,518,482	\$1,620,586	\$1,656,533	\$1,841,583	\$1,725,474	\$2,039,943		\$18,333,555	-4%	\$18,333,555
Pulltab Prizes	\$1,485,355	\$1,365,579	\$1,274,354	\$1,364,045	\$1,317,988	\$1,325,627	\$1,411,854	\$1,430,926	\$1,587,005	\$1,496,293	\$1,755,004		\$15,814,030	-3%	\$15,814,030
Pulltab Net	\$246,851	\$228,060	\$224,738	\$216,524	\$207,460	\$192,855	\$208,732	\$225,607	\$254,578	\$229,181	\$284,939		\$2,519,525	-8%	\$2,519,525
Prize %	85.7%	85.7%	85.0%	86.3%	86.4%	87.3%	87.1%	86.4%	86.2%	86.7%	86.0%		86.3%	0.6 pts	86.3%
Total Gross	\$3,690,181	\$3,282,384	\$2,960,826	\$3,305,339	\$3,241,308	\$3,272,520	\$3,458,437	\$3,166,761	\$3,199,289	\$3,103,618	\$3,749,692		\$36,430,355	-9%	\$36,430,355
Total Prizes	\$3,190,484	\$2,837,982	\$2,529,538	\$2,868,175	\$2,810,784	\$2,826,085	\$2,997,823	\$2,727,862	\$2,736,763	\$2,646,055	\$3,163,757		\$31,335,306	-10%	\$31,335,306
Total Pre-tax Income	\$499,697	\$444,402	\$431,288	\$437,165	\$430,524	\$446,435	\$460,614	\$438,899	\$462,527	\$457,564	\$585,936		\$5,095,050	-7%	\$5,095,050
Prize %	86.5%	86.5%	85.4%	86.8%	86.7%	86.4%	86.7%	86.1%	85.5%	85.3%	84.4%		86.0%	-0.3 pts	86.0%
vs. LY	17.0%	3.9%	-12.7%	-13.6%	-15.2%	-7.7%	-6.9%	-20.7%	-6.3%	-13.8%	3.8%				
Total Gambling Tax	\$178,416	\$181,764	\$149,690	\$112,136	\$151,011	\$145,500	\$154,545	\$156,818	\$149,668	\$159,115	\$158,285		\$1,696,949	-9%	\$3,215,481
Total Expenses (Allow.)	\$295,598	\$278,887	\$247,218	\$228,677	\$207,482	\$211,584	\$240,781	\$223,472	\$242,249	\$213,264	\$219,581		\$2,608,794	-18%	\$4,921,990
Net Profit (before LP)	\$25,682	(\$16,250)	\$34,381	\$96,352	\$72,031	\$89,351	\$65,287	\$58,609	\$70,610	\$85,184	\$208,069		\$789,307	77%	\$1,552,931
vs. LY	\$55,110	(\$34,210)	(\$47,996)	\$62,599	(\$5,424)	\$70,745	\$10,160	(\$35,317)	\$23,188	\$20,974	\$223,105		\$342,935		24.0%

Interest	May-23	Jun-23	Jul-23	Aug-23	Sep-23	Oct-23	Nov-23	Dec-23	Jan-24	Feb-24	Mar-24	Apr-24	YTD	Total Year
Bingo Gross	\$129,206	\$165,106	\$177,401	\$195,093	\$182,457	\$213,433	\$238,035	\$246,108	\$227,134	\$247,011	\$240,097	\$241,329	\$2,261,081	\$2,502,410
Bingo Prizes	\$113,968	\$154,264	\$157,067	\$167,149	\$155,666	\$210,171	\$206,653	\$210,350	\$196,647	\$195,092	\$200,496	\$202,859	\$1,967,523	\$2,170,382
Bingo Net	\$15,238	\$10,842	\$20,334	\$27,944	\$26,791	\$3,262	\$31,382	\$35,758	\$30,487	\$51,919	\$39,601	\$38,470	\$293,558	\$332,028
Prize %	88.2%	93.4%	88.5%	85.7%	85.3%	98.5%	88.5%	85.5%	86.6%	79.0%	83.5%	84.1%	87.0%	86.7%
Paddlewheel Gross	\$26,235	\$24,950	\$27,435	\$30,265	\$44,560	\$45,745	\$49,525	\$59,465	\$26,030	\$36,540	\$41,356	\$29,325	\$412,106	\$441,431
Paddlewheel Prizes	\$20,729	\$21,650	\$23,049	\$27,520	\$38,021	\$39,267	\$41,514	\$49,615	\$21,692	\$29,367	\$34,721	\$24,037	\$347,145	\$371,182
Paddlewheel Net	\$5,506	\$3,300	\$4,386	\$2,745	\$6,539	\$6,478	\$8,011	\$9,850	\$4,338	\$7,173	\$6,635	\$5,288	\$64,961	\$70,249
Prize %	79.0%	86.8%	84.0%	90.9%	85.3%	85.8%	83.8%	83.4%	83.3%	80.4%	84.0%	82.0%	84.2%	84.1%
E-Gaming Gross	\$1,437,173	\$1,490,397	\$1,661,896	\$1,743,743	\$1,646,117	\$1,649,894	\$1,657,369	\$1,832,780	\$1,688,320	\$1,840,896	\$1,712,558	\$1,751,416	\$18,361,143	\$20,112,559
E-Gaming Prizes	\$1,249,685	\$1,294,229	\$1,458,717	\$1,506,233	\$1,415,401	\$1,441,803	\$1,452,162	\$1,590,662	\$1,466,910	\$1,612,937	\$1,495,641	\$1,518,810	\$15,984,381	\$17,503,191
E-Gaming Net	\$187,488	\$196,168	\$203,179	\$237,509	\$230,716	\$208,091	\$205,207	\$242,118	\$221,410	\$227,960	\$216,918	\$232,605	\$2,376,762	\$2,609,368
Prize %	87.0%	86.8%	87.8%	86.4%	86.0%	87.4%	87.6%	86.8%	86.9%	87.6%	87.3%	86.7%	87.1%	87.0%
Pulltab Gross	\$1,529,371	\$1,534,146	\$1,769,214	\$1,766,860	\$1,633,880	\$1,811,029	\$1,737,749	\$1,849,997	\$1,654,597	\$1,805,462	\$1,970,594	\$1,796,516	\$19,062,899	\$20,859,415
Pulltab Prizes	\$1,310,619	\$1,317,032	\$1,504,230	\$1,530,687	\$1,392,074	\$1,548,497	\$1,490,841	\$1,586,899	\$1,418,794	\$1,563,412	\$1,670,673	\$1,542,809	\$16,333,758	\$17,876,567
Pulltab Net	\$218,752	\$217,114	\$264,984	\$236,173	\$241,806	\$262,532	\$246,908	\$263,098	\$235,803	\$242,050	\$299,921	\$253,707	\$2,729,141	\$2,982,848
Prize %	85.7%	85.8%	85.0%	86.6%	85.2%	85.5%	85.8%	85.8%	85.7%	86.6%	84.8%	85.9%	85.7%	85.7%
Total Gross	\$3,122,694	\$3,216,027	\$3,639,682	\$3,741,204	\$3,516,953	\$3,734,578	\$3,697,157	\$4,002,236	\$3,604,410	\$3,935,599	\$3,968,935	\$3,821,136	\$40,179,475	\$44,000,611
Total Prizes	\$2,695,640	\$2,788,150	\$3,145,625	\$3,235,257	\$3,009,227	\$3,250,969	\$3,202,577	\$3,448,484	\$3,110,768	\$3,404,808	\$3,404,581	\$3,290,215	\$34,696,087	\$37,986,302
Total Pre-tax Income	\$427,054	\$427,877	\$494,057	\$505,946	\$507,726	\$483,609	\$494,580	\$553,752	\$493,642	\$530,792	\$564,355	\$530,920	\$5,483,388	\$6,014,309
Prize %	86.3%	86.7%	86.4%	86.5%	85.6%	87.1%	86.6%	86.2%	86.3%	86.5%	85.8%	86.1%	86.4%	86.3%
Total Gambling Tax	\$151,919	\$154,153	\$132,798	\$166,477	\$165,849	\$163,445	\$159,903	\$178,792	\$161,069	\$161,069	\$267,477	\$188,113	\$1,862,950	\$3,762,095
Total Expenses (Allow.)	\$304,563	\$255,764	\$278,882	\$305,716	\$264,421	\$301,558	\$279,549	\$281,034	\$285,152	\$305,513	\$311,914	\$286,413	\$3,174,066	\$6,329,983
Net Profit (before LP)	(\$29,428)	\$17,960	\$82,377	\$33,753	\$77,455	\$18,605	\$55,127	\$93,926	\$47,422	\$64,210	(\$15,036)	\$56,394	\$446,372	\$978,565

	White Bear			Bear			Johnny	MC		% of
	Bar	Sak's	Doc's Landing	Jimmy's	Town	Bingo Hall	Kitchen	Taco	Total	Total
Bingo Gross	\$5,734	\$43,747	\$0	\$67,109	\$12,509		\$0	\$0	\$129,099	3.4%
Bingo Prizes	\$6,185	\$29,508	\$0	\$45,470	\$13,343		\$0	\$0	\$94,506	3.0%
Bingo Net	(\$451)	\$14,239	\$0	\$21,639	(\$834)		\$0	\$0	\$34,593	5.9%
Prize %	107.9%	67.5%		67.8%	106.7%		#DIV/0!	#DIV/0!	73.2%	
2024 Net\$	(\$949)	\$8,576	\$0	\$15,512	(\$1,841)	\$18,303			\$39,601	
YoY Change	52%	66%		39%	-55%	-100%			-13%	
Raffle Gross	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	0.0%
Raffle Prizes	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	0.0%
Raffle Net	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	0.0%
Prize %	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		#DIV/0!	#DIV/0!	#DIV/0!	
2024 Net\$	\$0	\$0	\$0	\$0	\$0	\$0			\$0	
Paddlewheel Gross	\$24,190	\$0	\$1,200	\$660	\$780		\$0	\$0	\$26,830	0.7%
Paddlewheel Prizes	\$20,466	\$0	\$800	\$440	\$520		\$0	\$0	\$22,226	0.7%
Paddlewheel Net	\$3,724	\$0	\$400	\$220	\$260		\$0	\$0	\$4,604	0.8%
Prize %	84.6%	#DIV/0!	66.7%	66.7%	66.7%		#DIV/0!	#DIV/0!	82.8%	
2024 Net\$	\$4,776	\$50	\$919	\$530	\$360				\$6,635	
YoY Change	-22%	-100%	-56%	-58%	-28%				-31%	
Tipboard Gross	\$300	\$0	\$0	\$2,100	\$750		\$0	\$0	\$3,150	0.1%
Tipboard Prizes	\$200	\$0	\$0	\$1,400	\$500		\$0	\$0	\$2,100	0.1%
Tipboard Net	\$100	\$0	\$0	\$700	\$250		\$0	\$0	\$1,050	0.2%
Prize %	66.7%	#DIV/0!	#DIV/0!	66.7%	66.7%		#DIV/0!	#DIV/0!	66.7%	
2024 Net\$	\$0	\$530	\$0	\$750	\$0	\$0			\$1,280	
E-Gaming Gross	\$269,027	\$115,476	\$379,925	\$526,405	\$233,589		\$5,589	\$20,660	\$1,550,670	41.4%
E-Gaming Prizes	\$229,409	\$100,176	\$313,730	\$430,352	\$193,856		\$5,100	\$17,296	\$1,289,921	40.8%
E-Gaming Net	\$39,617	\$15,300	\$66,195	\$96,053	\$39,733		\$489	\$3,364	\$260,750	44.5%
Prize %	85.3%	86.8%	82.6%	81.8%	83.0%		91.3%	83.7%	83.2%	
2024 Net\$	\$45,121	\$16,575	\$49,232	\$74,828	\$29,089	\$2,072			\$216,918	
YoY Change	-12%	-8%	34%	28%	37%				20%	
Pulltab Gross	\$264,909	\$395,625	\$216,035	\$831,483	\$286,345		\$0	\$45,546	\$2,039,943	54.4%
Pulltab Prizes	\$225,939	\$347,776	\$186,000	\$706,284	\$251,851		\$0	\$37,154	\$1,755,004	55.5%
Pulltab Net	\$38,970	\$47,849	\$30,035	\$125,199	\$34,494		\$0	\$8,392	\$284,939	48.6%
Prize %	85.3%	87.9%	86.1%	84.9%	88.0%		#DIV/0!	81.6%	86.0%	
2024 Net\$	\$37,734	\$48,631	\$37,358	\$116,926	\$47,645	\$11,627			\$299,921	
YoY Change	3%	-2%	-20%	7%	-28%				-5%	
Total Gross	\$564,160	\$554,848	\$597,160	\$1,427,757	\$533,973		\$5,589	\$66,206	\$3,749,692	100.0%
Total Prizes	\$482,199	\$477,460	\$500,530	\$1,183,946	\$460,070		\$5,100	\$54,450	\$3,163,757	100.0%
Total Pre-tax Income	\$81,960	\$77,388	\$96,630	\$243,811	\$73,903		\$489	\$11,756	\$585,936	100.0%
Prize %	85.5%	86.1%	83.8%	82.9%	86.2%		91.3%	82.2%	84.4%	
2024 Net\$	\$86,682	\$74,362	\$87,509	\$208,546	\$75,253	\$32,002	\$0	\$0	\$564,355	17.8%
YoY Change	-5%	4%	10%	17%	-2%				4%	
Site % of Ttl Income	14.0%	13.2%	16.5%	41.6%	12.6%	0.0%	#DIV/0!	#DIV/0!		
Tax	\$19,907	\$25,104	\$18,711	\$73,370	\$20,951	\$0	\$242	\$0	\$158,285	27.0%
2024 Tax\$	\$41,741	\$35,564	\$42,602	\$102,432	\$33,595	\$11,544			\$267,477	47.4%
YoY Change	-52%	-29%	-56%	-28%					-41%	
Gross Profit After Tax	\$62,053	\$52,284	\$77,919	\$170,441	\$52,952	\$0	\$246	\$11,756	\$427,650	
2024 GP\$	\$44,941	\$38,798	\$44,908	\$106,114	\$41,659	\$20,458	\$0	\$0	\$296,878	
YoY Change	38%	35%	74%	61%					44%	
Allow. Expenses	\$30,752	\$36,275	\$31,263	\$90,368	\$28,629	\$0	\$563	\$1,731	\$219,581	
2024 AE\$	\$42,292	\$38,816	\$48,770	\$93,982	\$36,030	\$52,026			\$311,914	
YoY Change	-27%	-7%	-36%	-4%	-21%		#DIV/0!	#DIV/0!	-30%	
NP\$ Before Lawful Purpose	\$31,302	\$16,009	\$46,655	\$80,072	\$24,322	\$0	(\$316)	\$10,024	\$208,069	
2024 NP\$	\$2,649	(\$17)	(\$3,862)	\$12,133	\$5,629	(\$31,568)	\$0	\$0	(\$15,036)	
YoY Change	1082%	-92108%	-1308%	560%	332%		#DIV/0!	#DIV/0!	-1484%	

WBLAHA Charitable Gambling #03111 - Authorization of Expenditures (LG1004)

Expenses for the Month of: March 2025

Preapproval: Allowable Expenses				ACTUAL ALLOWABLE EXPENSES		
Payee or Item to be Paid	Brief explanation of the purpose	Amount	Approve dt	Check #	Amount	Overage
Pulltabs Plus, Incorporated	Gambling Product	\$7,000	2/12/2025	D-Debit	\$4,170.67	
Three Diamond Corporation	Gambling Product	\$27,000	2/12/2025	D-Debit	\$21,018.51	
Brainerd Games	Gambling Product	\$10,000	2/12/2025	D-Debit	\$6,234.97	
	Total Gambling Product	\$44,000	2/12/2025		\$31,424.15	
Heartland Payroll	Compensation	\$58,000	2/12/2025	D-Debit	\$38,057.51	
Payroll Taxes	MN Dept Rev & IRS	\$16,060	2/12/2025	D-Debit	\$13,860.29	
	Total Compensation	\$74,060	2/12/2025		\$51,917.80	
Press Publications	Advertising	\$2,000	2/12/2025	20503	\$1,467.35	
	Total Advertising	\$2,000	2/12/2025		\$1,467.35	
Main Street America Ins	Gambling Managers Bond			20511	\$100.00	\$100.00
	Gambling Managers Bond	\$0			\$100.00	
Gaming Bus. Soutions	Payroll Processing - Feb 2025	\$700	2/12/2025	20525	\$870.00	\$170.00
Heartland Payroll	Payroll Processing - March	\$800	4/9/2025	D-Debit	\$375.00	
Gaming Bus. Soutions	Monthly Tax Prepare - Dec 24	\$1,750	2/12/2025			
	Total Accounting and Legal	\$3,250	2/12/2025		\$1,245.00	
Doc's Landing	Rent	\$11,000	2/12/2025	20519	\$7,389.04	
Jimmy's Food And Drink	Rent	\$36,000	2/12/2025	20520	\$34,414.05	
Saks	Rent	\$15,000	2/12/2025	20518	\$12,121.21	
Johnny Kitchen	Rent	\$500	2/12/2025	20522	\$116.77	
MC Taco	Rent	\$8,000	2/12/2025		\$0.00	
White Bear Bar	Rent	\$13,000	2/12/2025	20517	\$5,952.28	
Sanger LLC	Rent	\$9,000	2/12/2025	20521	\$6,128.01	
	Total Rent	\$92,500	2/12/2025		\$66,121.36	
MN Gaming Supply	E-Pulltab Equip & Rev Share (BT)	\$12,500	2/12/2025	D-Debit	\$7,472.85	
Brainerd Games	E-Pulltab Equip & Rev Share	\$55,000	2/12/2025	D-Debit	\$45,395.05	
	Total E-Gaming Equip & Rev Share	\$67,500	2/12/2025		\$52,867.90	
Brainerd Games	Bingo Machine Rentals	\$8,000	2/12/2025	D-Debit	\$7,153.76	
Brainerd Games	Misc Product and Equipment	\$750	2/12/2025		\$0.00	
Three Diamond Corporation	Misc Product and Equipment	\$750	2/12/2025		\$0.00	
Central Gaming Services	Doc's Pulltab Machine Rental	\$300	2/12/2025	20502	\$280.95	
	Total Product and Equipment	\$9,800	2/12/2025		\$7,434.71	
Charitable Products LLC	Scanner Paper - Supplies	\$700	2/12/2025	20523	\$234.09	
Comcast Business	Internet/phone/TV	\$1,500	2/12/2025	21498	\$1,321.43	
The McDowell Agency, INC	Employee Background Check	\$300	2/12/2025		\$0.00	
Microsoft 365 Subscription	Microsoft 365 Subscription	\$75	2/12/2025	21499	\$55.90	
Adobe	Monthly Subscription	\$50	2/12/2025	20500	\$32.50	
Office Supplies	General Office Supplies	\$2,000	2/12/2025	20507 & 20514	\$1,978.06	
Kevin Bergerson	Monthly Milage Reimbursement	\$650	2/12/2025	21497	\$304.36	
Lynn Dumroese	Monthly Milage Reimbursement	\$200	2/12/2025	20505	\$149.80	
JOIM INVESTMENTS, LLC	Office Space Rent	\$700	2/12/2025	D-Debit	\$700.00	
Rapid Press Printing	House Rules on Foam Boards	\$400	1/15/2025	20506	\$201.58	
	Total Supplies - General	\$6,575	2/12/2025		\$4,977.72	
Cash Long/Short						
	Total	\$299,685			\$217,555.99	\$270

Preapproval: Lawful Purpose Expenditures				ACTUAL LAWFUL PURPOSE EXPENSES		
Payee or Item to be Paid	Brief explanation of the purpose	Amount	Approve dt	Check #	Total Paid	Overage
City Of Vadnais Heights	A10R - City-administered fund (up to 10%)	\$8,000	2/12/2025	20515	\$7,669.89	
City Of White Bear Lake	A08L - Local regulatory tax (up to 3%)	\$600	2/12/2025	20516	\$348.30	
City Of Maplewood	A10R - City-administered fund (up to 10%)	\$0			\$0.00	
MN Dept of Revenue	A08T - Monthly State Gambling Taxes & Fees	\$190,000	2/12/2025	D-Debit	\$150,267.00	
	Total Lawful Purpose	\$198,600			\$158,285.19	\$0
	Total Allowable & Lawful Purpose	\$498,285			\$375,841.18	\$270

WBLAHA Charitable Gambling #03111 - Authorization of Expenditures (LG1004)

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Expenses for the Month of:

June 2025 (5/15/25 to 6/30/25)

Approval Date: May 14, 2025

Preapproval: Allowable Expenses					
Payee or Item to be Paid	Brief explanation of the purpose for each expenditure	Expense \$	Approved	Check or ACH	Notes
		Limit			
Pulltabs Plus, Incorporated	Gambling Product	\$7,000	5/14/2025	ACH	Monthly
Three Diamond Corporation	Gambling Product	\$27,000	5/14/2025	ACH	Monthly
Brainerd Games	Gambling Product	\$10,000	5/14/2025	ACH	Monthly
	Total Gambling Product	\$44,000	5/14/2025		
Heartland Payroll	Compensation	\$58,000	5/14/2025	ACH	Monthly
IRS	Payroll Taxes	\$12,000	5/14/2025	ACH	Monthly
MN Dept of Revenue	Payroll Taxes	\$3,080	5/14/2025	ACH	Monthly
	Total Compensation	\$73,080	5/14/2025		
Press Publications	Advertising	\$2,200	5/14/2025	Check	Monthly
	Total Advertising	\$2,200	5/14/2025		
Heartland Payroll	Payroll Processing	\$800	5/14/2025	Debit	Monthly
Landon C Scott	CPA - Monthly Tax Prepare	\$1,750	5/14/2025	Check	Monthly
	Total Accounting and Legal	\$2,550	5/14/2025		
Doc'S Landing	Rent	\$11,000	5/14/2025	Check	Monthly
Jimmy's Food And Drink	Rent	\$36,000	5/14/2025	Check	Monthly
Saks	Rent	\$15,000	5/14/2025	Check	Monthly
Johnny Kitchen	Rent	\$500	5/14/2025	Check	Monthly
MC Taco	Rent	\$8,000	5/14/2025	Check	Monthly
White Bear Bar	Rent	\$13,000	5/14/2025	Check	Monthly
Sanger LLC	Rent	\$9,000	5/14/2025	Check	Monthly
	Total Rent	\$92,500	5/14/2025		
MN Gaming Supply	E-Pulltab Equip & Rev Share (BT)	\$12,500	5/14/2025	ACH	Monthly
Brainerd Games	E-Pulltab Equip & Rev Share	\$55,000	5/14/2025	ACH	Monthly
	Total E-Gaming Equip & Rev Share	\$67,500	5/14/2025		
Brainerd Games	Bingo Machine Rentals	\$8,000	5/14/2025	ACH	Monthly
Brainerd Games	Misc Product and Equipment	\$750	5/14/2025	ACH	Monthly
Three Diamond Corporation	Misc Product and Equipment	\$750	5/14/2025	ACH	Monthly
Central Gaming Services	Doc's Pulltab Machine Rental	\$600	5/14/2025	check	Monthly
	Total Product and Equipment	\$10,100	5/14/2025		
CGME	Monthly POS Cost	\$150	5/14/2025	ACH	Monthly
Charitable Products LLC	Scanner Paper - misc supplies	\$1,000	5/14/2025	Check	Monthly
Comcast Business	Internet/phone/TV	\$1,500	5/14/2025	Check	Monthly
The McDowell Agency, INC	Employee Background Check	\$300	5/14/2025	Check	Monthly
Microsoft 365 Subscription	Microsoft 365 Subscription	\$100	5/14/2025	Check	Monthly
Adobe	Monthly Subscription	\$50	5/14/2025	Check	Monthly
Office Supplies	General Office Supplies	\$2,000	5/14/2025	Check	Monthly
Kevin Bergerson	Monthly Milage Reimbursement	\$650	5/14/2025	Check	Monthly
Lynn Dumroese	Monthly Milage Reimbursement	\$200	5/14/2025	Check	Monthly
Joim Investments, LLC	Office Space Rent	\$700	5/14/2025	ACH	Monthly
				ACH	Monthly
	Total Supplies - General	\$6,650	5/14/2025		
Cash Long/Short		\$2,500	5/14/2025		

Total	\$301,080
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Preapproval: Lawful Purpose Expenditures					
Payee or Item to be Paid	Brief explanation of the purpose	Amount	LPE Code	Approved	
City Of Vadnais Heights	A10R - City-administered fund (up to 10%)	\$8,000	A10R	5/14/2025	Monthly
City Of White Bear Lake	A08L - Local regulatory tax (up to 3%)	\$600	A08L	5/14/2025	Monthly
City of Maplewood	A10R - City-administered fund (up to 10%)	\$400	A10R	5/14/2025	Monthly
MN Dept of Revenue	A08T - Monthly State Gambling Taxes & Fees	\$191,000	A08T	5/14/2025	Monthly
CITY OF VADNAIS HEIGHTS	A10 Donation	\$8,000	A10	5/14/2025	
	Total Lawful Purpose	\$208,000			
	Total Allowable & Lawful Purpose	\$509,080			