

BYHA Monthly Meeting Minutes
When: October 16th, 2023, at 7:00 pm
Where: Fogerty Conference Room and Online via Microsoft Teams

Present: Brad Keogh, Jed Rohlf, Lindsay Axelrod, Chris Pahl, Ron Leathers, Neal Verhulst, Jason Kacures, Rick Japor, Jeff Meister (See Exhibit D for list of attendees)

This meeting was called to order at 7:00 pm by Jeff Meister

Motion made (Rick Japor), seconded by (Brad Keogh) approve the agenda for tonight's meeting. Motion passed.

Secretary's Report: Lindsay A –

The following motions were made between the Septmeber and October meetings:

- Motion made by Jason Kacures to name Mike Adelman as the Bantam AA coach, Sean Kelly as the Bantam A coach, and Luke Van Asch as the Peewee AA coach, seconded by Lindsay Axelrod, motion passed.
- Motion made by Ron Leathers to grant a girls Player full scholarship of her registration fees and a payment plan for her team level fees when assessed, seconded by Jason Kacures, motion passed.
- Motion made by Lindsay Axelrod to put a fullpage color ad in the Blaine High School Girls Hockey program at the cost of \$300, seconded by Jed Rohlf, motion passed.
- Motion made by Chris Pahl to cover \$400.61 for a Jr full right glove and blocker and \$408.95 for a set of 26+2 leg pads. Total would be 809.56. This equipment will be added to our goalie equipment inventory and tracked, seconded by Brad Keogh, motion passed.
- Motion made by Lindsay Axelrod to cover the cost of tickets for the girls to the University of Minnesota Women's hockey team and \$15 of the cost of tickets for the boys to the University of Minnesota hockey game against CC on 01/07/2024, with a cost not to exceed \$8000, seconded by Jed Rohlf, motion passed.
- Motion made by Brad Keogh to donate \$2000 to the Blaine High School Robotics Team and the Blaine High School Nordic Ski team, seconded by Jason Kacures, motion passed.
- Motion made by Jason Kacures to donate \$1000 to Foundations Christian Academy, seconded by Rick Japor, motion passed.
- Motion made by Jason Kacures to donate \$40,000 to Blaine High School Boys Hockey, to be paid as \$20,000 after tryouts and 5K a month until the second \$20,000 has been paid, seconded by Chris Pahl, motion passed. (20K is our regular annual donation and the other 20k is additional to help with the cost of the locker room renovations)

Motion made (Lindsay Axelrod) second (Chris Pahl) to approve the September 18th, 2023, meeting minutes. Motion passed.

Treasurer's Report: Ron Leathers – **charitable** gambling and program registrations were the primary sources of income to date, accounting for \$310,000 and \$306,679, respectively.

Tournament registrations accounted for the largest expense at \$140,430. Other significant expenses included charitable donations of \$52,250 and equipment totalling \$52,417.

The gambling audit was completed last month. Our auditors had no findings or questioned costs and issue an unmodified opinion. With the gambling audit complete we submitted our financial statements for audit.

Vice President's Report: Brad Keogh - Thank you to the board and all of the volunteers for making the tryout month go smoothly. 536 kids have been evaluated and placed on a team!

President's Report: Jeff Meister - few new rule changes, the biggest one for not having locker room monitors, first offense \$1000, 2nd is \$2000, and 3rd is \$3000. Thank you to all of the volunteers and focus on the season and keeping this board strong.

Open Forum:

A. Madison Elementary School - \$3000 Requested Donation

Ice Scheduler: Kathy Brodzinski – No Update

Girls Traveling Coordinator: Jake Geisler – No Update

Boys Traveling Coordinator: Bryan Guse, Chris Fore, and Sam Ourada – Squirts started practices last night! Thank you to all of the volunteers, Moose Players, and High School Players.

In-House Coordinator: Deni Sanders and Nicki Barry – No Update

Bengal Aces Coordinators: Shannon Shutte. reported – now that the teams are formed she is creating her spreadsheets for tracking and communicating with the managers.

Goalie Coordinator: Jermaine Davis reported - No update

Coaching Coordinator: OPEN – No report

Manager Coordinator: Liz Literski – No report

Volunteer Coordinator: Sarah Kathman – No report

Registrar: Nancy M –

Recruitment & Retention Coordinator: Greg Schutte – highest turnout of the last three years! Even had older kids join the association for traveling. Dates for next year are already locked in! 45 girls took advantage of the free hockey. He will work to tie back who attended Taste of Hockey and who actually joined.

Girls High School Coordinator: Jesse Sullivan–

Boys High School Coordinator: Neal Verhulst – Working on dates for Blue Line Buddies for the season.

Fundraising Coordinator: Cami Mertz. - No update

Sponsorship Coordinator: Bob Wilkerson – 20 sponsorships already lined up before teams are formed.

Boys & Girls Tournament Coordinators: Julie Verhulst and Nancy Burley

Concussion Coordinator: Laura Zachman – Monday and Tuesday were concussion testing

Apparel Coordinator: Allie Hasling reported – No update

Social Media Coordinator – Katie Cady – looking for content! Hoping to check with the managers at the manager meeting next week.

Tournament Coordinator (hosted) - Chris Fore - Tournament for the season has been cancelled due to not fielding a team at the level and D10 having referees for the tournament.

Girls Traveling Director: Neal V. reported – teams are up and running and everything is set to go! 66 girls in traveling and 99 are signed up for mites and cubs! Numbers will be good looking forward!

Boys Traveling Director: Jason K. reported – Tryouts are done! Thanks to everyone that helped make it happen! Excited for a successful season!

In-House Director: Jed Rohlf reported that In house initiations completed on Sunday. He has some clean up of D Mites to do and finish rostering the C mites and so teams will go live in the next day or two. Ice starts next Wednesday.

Equipment Director: Chris Phal reported that all traveling teams have their equipment. Lindsay will send an email to families that need to exchange items that do not fit. We have handed out 86 equipment vouchers so far (90 was last years #'s) and Chris has Cubs that still need to go out for October, so we should be over last years numbers!

Hockey Director: Rick J. reported that Monday trainings have started. One hiccup, no Hockey lab the first Monday, but it is figured out and is scheduled now. Sent an email to all coaches to remind them that they need to attend the Monday training sessions to observe and help with their teams. Traditions will be out soon and Jermaine is working on the Goalie stuff now.

Charitable Gambling Report: Suzanne S. reported that Septembers donation amount was \$100,000. We received a 5 star rated for our charitable gambling. The cabinet at Clive's has been picked up and they are working to fix it.

Motion made (Jason KacuresNeal) second (Neal Verhulst) to approve the September 2023 charitable gambling report. Motion passed.

Motion made (Rick Japor) second (Lindsay Axelrod) to approve the October 2023 proposed Gambling expenditures as shown in the attached report. Motion passed.

Old Business: No old business.

New Business: No New Business

Motion made by (Jason Kacures) seconded by (Brad Keogh) to close the session. Motion passed.

Session closed at 7:50pm.

Exhibit A: Charitable Gambling Report

**BLAINE YOUTH HOCKEY ASSOCIATION
STATEMENT OF REVENUES
AND EXPENSES - REGULATORY BASIS
FOR THE PERIOD THEN ENDED
September 30, 2023 and 2022**

CONSOLIDATED

	1 Month Ended Sep. 30, 2023	Pct	1 Month Ended Sep. 30, 2022	Pct	6 Months Ended Sep. 30, 2023	Pct	6 Months Ended Sep. 30, 2022	Pct
RECEIPTS								
INTEREST INCOME	\$ 10.39	0.00	\$ 10.05	0.00	\$ 49.16	0.00	\$ 56.40	0.00
PULL TAB RECEIPTS	1,092,346.00	46.47	1,147,851.00	49.94	6,471,852.00	46.37	7,425,689.00	53.47
E-TAB RECEIPTS	1,198,417.50	50.99	1,107,301.75	48.18	7,140,454.75	51.16	6,160,639.00	44.36
E-BINGO RECEIPTS	25,666.50	1.09	11,843.25	0.52	132,503.10	0.95	86,099.25	0.62
PADDLETICKET RECEIPTS	3,810.00	0.16	2,460.00	0.11	19,620.00	0.14	15,180.00	0.11
BINGO RECEIPTS	<u>30,263.00</u>	<u>1.22</u>	<u>28,907.00</u>	<u>1.26</u>	<u>192,270.00</u>	<u>1.38</u>	<u>199,014.00</u>	<u>1.43</u>
TOTAL RECEIPTS	2,350,513.39	100.00	2,298,373.05	100.00	13,956,749.01	100.00	13,886,677.65	100.00
COST OF SALES								
PULL TAB PRIZES	927,402.00	39.46	982,262.00	42.74	5,508,574.44	39.47	6,310,420.00	45.44
E-TAB PRIZES	1,050,537.50	44.69	970,366.20	42.22	6,207,055.70	44.47	5,378,729.95	38.73
E-BINGO PRIZES	21,816.51	0.93	10,066.75	0.44	112,627.57	0.81	73,184.28	0.53
PADDLETICKET PRIZES	2,180.00	0.09	1,560.00	0.07	12,540.00	0.09	9,320.00	0.07
BINGO PRIZES	27,322.34	1.16	24,244.72	1.05	161,824.60	1.16	161,322.28	1.16
PULL TAB EXPENSE	15,298.63	0.65	16,442.92	0.72	88,662.47	0.64	97,214.58	0.70
PADDLETICKET EXPENSE	136.58	0.01	0.00	0.00	204.87	0.00	131.77	0.00
BINGO PAPER SUPPLY	<u>81.42</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>284.97</u>	<u>0.00</u>	<u>1,087.34</u>	<u>0.01</u>
TOTAL COST OF SALES	2,044,774.98	86.99	2,004,942.59	87.23	12,091,774.62	86.64	12,031,410.20	86.64
GROSS PROFIT	305,738.41	13.01	293,430.46	12.77	1,864,974.39	13.36	1,855,267.45	13.36
OPERATING EXPENSES								
WAGES & PAYROLL TAXES	18,613.44	0.79	22,678.86	0.99	142,537.94	1.02	151,569.56	1.09
ACCOUNTING EXPENSE	1,145.00	0.05	0.00	0.00	6,870.00	0.05	5,450.00	0.04
CASH SHORT/OVER	25.15	0.00	(33.25)	(0.00)	1,735.63	0.01	1,979.99	0.01
CASH SHORT REIMBURSED	(173.00)	(0.01)	0.00	0.00	(470.94)	(0.00)	(182.81)	(0.00)
E-TAB REVENUE SHARING	57,100.66	2.43	49,660.03	2.16	313,591.11	2.25	257,605.71	1.86
E-BINGO PROVIDER FEE	593.72	0.03	332.65	0.01	3,231.20	0.02	2,009.45	0.01
ADVERTISING EXPENSE	0.00	0.00	260.00	0.01	1,144.00	0.01	1,820.00	0.01
OFFICE & POSTAGE	1,714.53	0.07	8,797.98	0.38	34,028.26	0.24	21,331.15	0.15
LOCAL GAMB TAX -10%	4,030.10	0.17	0.00	0.00	50,336.47	0.36	61,929.59	0.45
MN COMB REC TAX	110,440.54	4.70	119,494.39	5.20	654,066.11	4.69	668,927.43	4.82
MN 8.5% TAX	428.94	0.02	852.41	0.04	3,633.56	0.03	4,004.46	0.03
REGULATORY FEE	2,941.52	0.13	3,042.20	0.13	17,696.33	0.13	17,475.11	0.13
RENT EXPENSE	<u>45,400.52</u>	<u>1.93</u>	<u>22,045.55</u>	<u>0.96</u>	<u>200,566.32</u>	<u>1.44</u>	<u>129,578.93</u>	<u>0.93</u>
TOTAL EXPENSES	242,261.12	10.31	227,130.82	9.88	1,428,965.99	10.24	1,323,498.57	9.53
OPERATING INCOME	63,477.29	2.70	66,299.64	2.88	436,008.40	3.12	531,768.88	3.83
LAWFUL PUPOSE EXPENSES								
DONATION	180,000.00	7.66	120,000.00	5.22	410,000.00	2.94	580,000.00	4.18
ORG LICENSE / FEES	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>1,050.00</u>	<u>0.01</u>	<u>1,050.00</u>	<u>0.01</u>
TOTAL LAWFUL PURPOSE EX	180,000.00	7.66	120,000.00	5.22	411,050.00	2.95	581,050.00	4.18
NET INCOME (LOSS)	\$ (116,522.71)	(4.96)	\$ (53,700.36)	(2.34)	\$ 24,958.40	0.18	\$ (49,281.12)	(0.35)

Exhibit B: Next Months Estimated Expenditures

MONTHLY EXPENDITURES TO HAVE BOARD APPROVAL

SITE RENTAL	\$50,000.00	PER MONTH APPROX.
COMPENSATION & TAXES	\$45,000.00	PER MONTH APPROX.
PAYROLL SERVICES	\$1000.00	PER MONTH APPROX.
CONTRIBUTION TO CITIES BLAINE 10% TAX	\$140,000.00	PER YEAR APPROX.
SUPPLIES SITES & OFFICE	\$3,000.00	PER MONTH
CONTRIBUTIONS TO B.Y.H.A.	\$1,500,000.00	PER YEAR APPROX.
PULL TAB DISPOSAL	\$5,000.00	PER YEAR APPROX.
WORKERS COMP.	\$2,500.00	PER YEAR APPROX.
COST OF PULLTABS	\$20,000.00	PER MONTH APPROX.
COMBINED RCPT TAX	\$120,000.00	PER MONTH APPROX.
REGULATORY FEE	\$4,000.00	PER MONTH
CASH SHORTAGES	\$800.00	PER MONTH APPROX.
ETAB REVENUE SHARE	\$70,000.00	PER MONTH APPROX.
EBINGO PROVIDER FEE	\$10,000.00	PER MONTH APPROX.
STATE LIC. RENEWAL	\$150.00	PER SITE PER YEAR
MANAGER LIC. RENEWAL	\$150.00	PER YEAR
UNIFORMS	\$3,000.00	PER YEAR
CPA	\$25,000.00	PER YEAR APPROX.
ADVERTISING	\$3500.00	PER MONTH
MEAT RAFFLE INVOICES	\$6,000.00	PER MONTH
PURSES FOR BINGO	\$6000.00	PER MONTH
MISC. ADMINISTRATIVE EXPENSES	\$3,000.00	PER MONTH APPROX.

MUST BE INCLUDED IN MEETING MINUTES MONTHLY WITHOUT FAIL!

Exhibit C: Gambling Report Summary

BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY

September-23

REVENUES	321,265	BEGINNING PROFIT CARRYOVER	318,803.49
EXPENSES	(437,778)	PROFIT CARRY OVER +/-	(116,522.71)
NET INCOME	<u>(116,523)</u>	ENDING PROFIT CARRYOVER	<u>202,280.78</u>
Pulltabs (Net)		Percentage of Income	
OLE PIPER INN	80,001		
BROADWAY PIZZA	7,203		
WILD BILLS	52,806		
CLIVE'S	<u>24,934</u>		
	164,944	51.34%	
Etabs			
OLE PIPER INN	49,232		
BROADWAY PIZZA	45,854		
WILD BILLS	41,332		
CLIVE'S	<u>11,463</u>		
	147,880	46.03%	
E-Bingo			
OLE PIPER INN	1,241		
BROADWAY PIZZA	1,260		
WILD BILLS	886		
CLIVE'S	<u>472</u>		
	3,859	1.20%	
Sports Tipboard			
OLE PIPER INN	-		
BROADWAY PIZZA	-		
WILD BILLS	-		
CLIVE'S	<u>-</u>		
	-	0.00%	
Paddles/wheel			
OLE PIPER INN	1,630		
BROADWAY PIZZA	-		
WILD BILLS	-		
CLIVE'S	<u>-</u>		
	1,630	0.51%	
Bingo			
OLE PIPER INN	(1,087)		
BROADWAY PIZZA	593		
WILD BILLS	3,558		
CLIVE'S	<u>(124)</u>		
	2,941	0.92%	
Raffle			
OLE PIPER INN	-		
BROADWAY PIZZA	-		
WILD BILLS	-		
CLIVE'S	<u>-</u>		
	-	0.00%	
Intereast	10		
Net Revenues	321,255.04	Expenses	437,777.75

Taxes	
MN COMBINED RECEIPTS	110,440.54
MN 8.5%	428.94
REGULATORY BOARD FEE	2,941.52
LICENSE & PERMITS	
LOCAL 10%	4,030.10
FEDERAL UBIT	-
STATE UBIT	<u>-</u>
	117,841.10
Total allowable expense	
GAMES PURCHASED	15,516.63
COMPENSATION & TAXES	18,513.44
PENALTIES & INTEREST	
ACCOUNTING	1,145.00
BOND	
ETAB REV SHARING	57,160.66
EBINGO PROVIDER FEE	583.72
RENT	45,400.52
OFFICE & SUPPLIES	1,714.53
CASH SHORT	25.16
CASH SHORT REIMB	(173.00)
REPAIRS & MAINTENANCE	<u>-</u>
	139,936.65
Donations	
Donation	<u>180,000.00</u>
	180,000.00

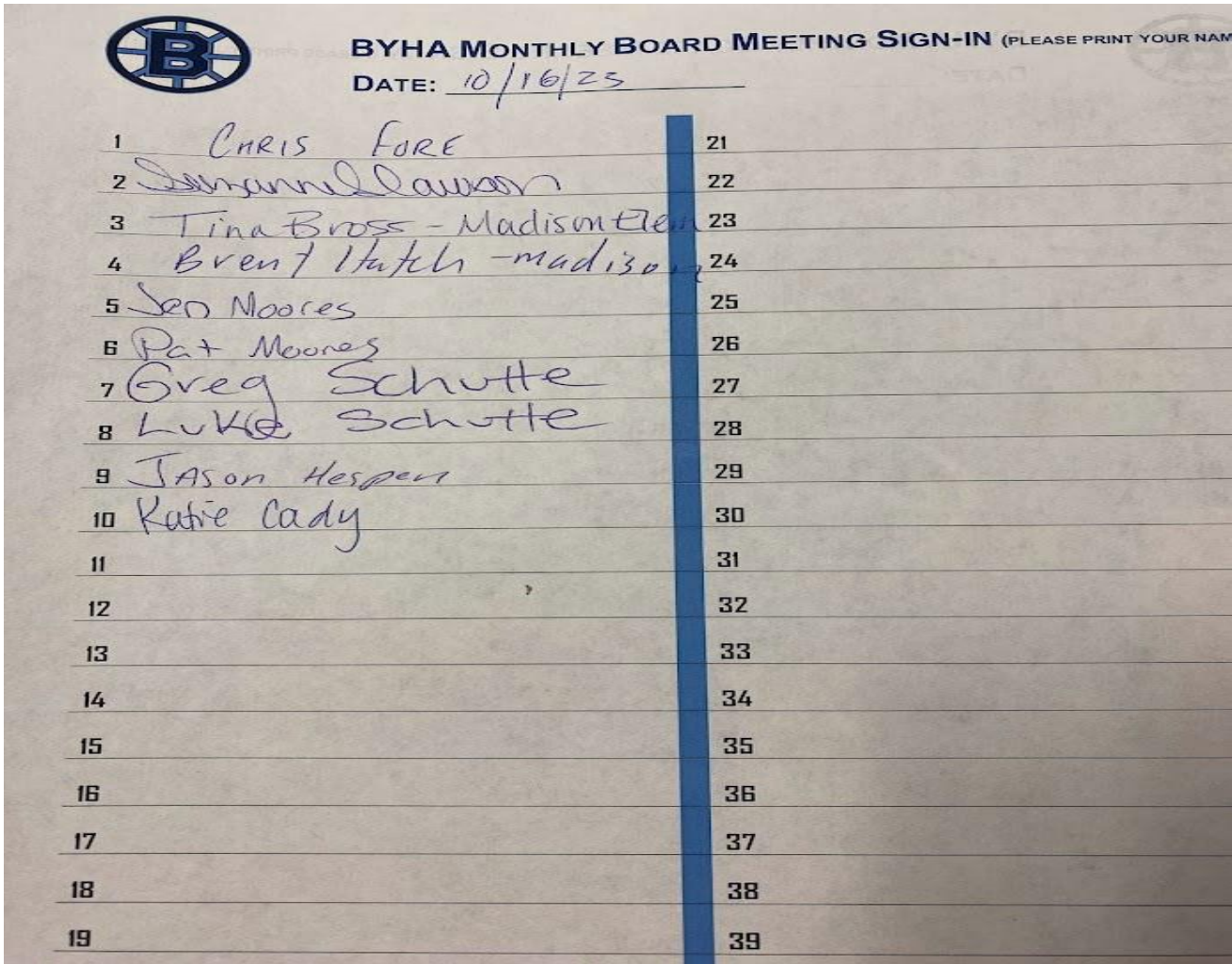
BLAINE YOUTH HOCKEY ASSOCIATION
GAMBLING REPORT SUMMARY

September-23

	OLE PIPER INN	BROADWAY PIZZA	WILD BILLS	CLIVE'S	TOTAL
GROSS RECEIPTS	964,264.10	387,828.95	695,710.35	302,699.60	2,350,503.00
PRIZES PAID	<u>833,247.08</u>	<u>332,928.69</u>	<u>597,127.66</u>	<u>265,954.92</u>	<u>2,029,258.35</u>
NET RECEIPTS	131,017.02	54,900.26	98,582.69	36,744.68	321,244.65
PRIZE PAYOUT %	86%	86%	86%	88%	86%
GAME CLOSED	94	5	65	39	203
INTEREST EARNED	3.84	2.39	2.81	1.35	10.39
EXPENSES	53,560.35	26,607.53	36,373.89	23,294.88	139,936.65
TAXES PAID	43,016.70	19,888.31	35,480.57	19,455.52	117,841.10
NET PROFIT	34,343.81	8,406.81	26,731.04	(6,004.37)	63,477.29
		YTD NET PROFIT	24,958.40		
		YTD CONTRIBUTIONS	410,000.00		

Exhibit D - Attendees: See Attached

Online attendees:



The image shows a sign-in sheet for a BYHA Monthly Board Meeting. At the top left is the BYHA logo, a blue circle with a white 'B' and a globe-like pattern. To the right of the logo, the text reads "BYHA MONTHLY BOARD MEETING SIGN-IN (PLEASE PRINT YOUR NAME)". Below this, the date "DATE: 10/16/25" is handwritten. The sign-in sheet consists of a grid of 19 rows and 2 columns. The first column contains numbers 1 through 19, and the second column contains numbers 21 through 39. A vertical blue line is drawn between the two columns. Handwritten names are present in the first column for rows 1 through 10.

Number	Name	Number
1	CHRIS FORE	21
2	Samuel Lawson	22
3	Tina Bross - Madison	23
4	Brent Hatch - Madison	24
5	Sen Moores	25
6	Pat Moores	26
7	Greg Schutte	27
8	Luke Schutte	28
9	Jason Hesper	29
10	Katie Cady	30
11		31
12		32
13		33
14		34
15		35
16		36
17		37
18		38
19		39