White Bear Lake Area Hockey Association

Gambling and Board Monthly Minutes

November 17, 2022

Attendees: Jeff Gipple, Harley Green, Nicole Kopp, Melissa Altringer, Rick Kissner, Carly Pederson, Matt Simmons, Ken Pelto, John Anderson, Rob Wielinski

Board Members: Chad Marquardt, Nicole Giefer, Brian Griffin, Joel Starke, Joe Law

GAMBLING MEMBERSHIP MEETING

- 1. Call to order (Chad Marguardt) 7:00 PM
- 2. Approval of monthly minutes
 - 1. Motion Brian Griffin
 - 2. 2nd Nicole Giefer
- 3. Gambling Report (Chris Olson)
 - 1. Balance in account today \$1,165,620
 - 2. Allowable Expenses (December 2022) Routine
 - 3. Lawful Purpose Expenditures (December 2022)
 - 1. Routine (City of Vadnais Heights Taxes)
 - 2. Routine (City of White Bear Lake Taxes)
 - 3. Routine (City of Maplewood Taxes
 - 4. Annual Audit
 - The Annual Independent Audit was completed. Total sales were over \$46 million up almost 15 million from last year. That's an increase of 32%. Net Revenue is \$6,737,325. Lawful purpose expenditures \$4,100,395 (taxes and donations) (\$1,360,000 in donations). Allowable Expenses \$2,835,843.
 - No discrepancies or variances for inventory or cash. We received a 5-star rating (the rating based on the percentage of its annual gross profits spent on lawful purpose expenditures). Five game auditor clerical errors noted. Internal Controls no issues to report.
 - 3. A copy of the Annual Audit will be posted on the website.
 - 5. Minimum Wage Increase
 - 1. As of January 1, 2023 the Minimum wage will increase to \$10.59 an hour.
 - 6. Applebees
 - 1. The General Manager from the Applebee's in White Bear Township contacted me and would like to partner with White Bear Lake Hockey's Charitable Gambling. They would like a Bar Op, which would be a pulltab machine and electronic pulltabs. They feel this would work best with their business plan at the moment with the option to go to a booth op at some point. This is in the works.
 - 7. Calendar Raffle Update
 - 1. Calendars were handed out on Tuesday, November 15th to Team Managers. I want to thank the
 - 2. Team Managers for all their help! They are always a pleasure to work with and are very helpful.
 - 8. Pulltab Site Inspections
 - In the month of October there were Site Inspections for Pulltabs and Electronic Gaming completed by MN Gambling Control Board at McCarron's, Saks, Jimmy's, and Doc's Landing. One item was noted regarding etabs, bar staff needed to be reminded they cannot participate in electronic gaming if they are involved in the sales at that location.
 - 9. Bingo Hall Update

- White Bear Lake Hockey will get possession of the Bingo Hall on December 18th.
 Payment for the Bingo Hall space begins on January 1st. The rent is \$16,500 a month.
 White Bear Lake Hockey is responsible for this payment whether it is open or not for the next three years. It will take at least three months to get set up and to be ready to open.
- 2. In past discussions and reporting to the membership, the goal was to have the Bingo Hall open on February 1st of 2023. Right now, it's about 4 weeks behind schedule to open. I'll need some direction and the green light to move forward. A decision needs to be made if White Bear Lake Hockey would like me to open, set up and manage the Bingo Hall and if so, my compensation. At this time, the Bingo Hall is unable to move forward without a decision.
- 4. Adjourn 7:06 PM

MONTHLY BOARD MEETING

- 1. Call to order (Chad Marquardt) 7:06 PM
- 2. Approval of Agenda
 - 1. Brian Griffin Motion
 - 2. Joel Starke 2nd
- 3. Approval of Monthly Meeting Minutes October 2022
 - 1. Brian Griffin Motion
 - 2. Joe Law 2nd
- 4. Member Forum
 - 1. none
- 5. Treasurer's Report (Open/Eric Johnson)
 - 1. General Fund \$538,000
 - 2. Rink Fund \$1,205,000
 - 3. Jeff Boldt resigned Treasurer 1 position will be looking for a replacement to be appointment
 - 1. Interested parties, reach out to Eric Johnson & Chad Marquardt
 - 4. Manager Meeting for 8U/Mites: Nov 14th 6:30pm at North Star Elementary
 - 5. New PayPal acct for WBL Hockey Donations New Bank acct for Donations
- 6. Vice President of Business Operations Report (Brett Maas)
 - 1. Nothing to Report
- 7. Vice President of Hockey Operations (Todd Wanka)
 - 1. Nothing to Report
- 8. President's Report (Chad Marquardt)
 - 1. HDM Update
 - 1. Puck Wall Update pucks can be purchased for \$100 names put on the pucks. 520 in total will be sold
 - 2. Will be presented, placed at either the Hipp or WBSC for perpetuity
 - 3. Nicole Kopp any update if association teams opportunities to play at the rink
 - 1. Full use of the rink and facility Lights will be on, per WBL Township. Need to determine logistics of warming houses, tents, etc.
- 9. D2 Representative's Report (Joel Starke)
 - 1. Gamesheets running well
 - 2. No 10A playoff due to playing in D10
 - 3. JG Manager/Coach meeting TBD
 - 4. Team Declaration changes due November 21st
 - 5. Next Meeting is Sunday, November 20th
- 10. Director of Administration (Matt Ryan)
 - 1. Nothing to Report
- 11. Directors' Reports:
 - 1. Boys Director (Joe Law)
 - 1. HS tryouts done one player moved up, corresponding changes made below
 - 2. Get modules complete asap
 - 2. Girls Director (Jason Sampson)
 - 1. 8U grading Complete
 - 2. Thanks to HS Girls, Casey Yoder for their help

- 3. Mite Director (Nick Anthony)
 - 1. 14 teams for mites 177 players. Evaluations went great.
 - 2. Winter blast will be at polar parks 2/3-2/5. Will have outside associations coming in to play the WBL teams. Meeting with Jon Anderson to see what the venue will look like. Will have a small committee to help organize the event. Meeting next week to discuss.
 - 3. End of year jamboree is 2/25-2/26 at WBSC. Will bring outside teams in for this as well.
 - 4. Clinic is going great. Handing out jerseys this weekend.
- 4. Boys Player Development Director (Ben Butters)
 - 1. Training sessions have begun this season. We are still working on assigning instructors to icetimes. So have a backup plan for your ice time just in case there is not an instructor assigned to your time. (emailed coaches)
 - 2. Goalie Training has started
 - 3. Coaches can sign up on google sheet for dryland center
 - 4. Working on getting coaches access through the BlueDiamond App too to open dryland doors
- 5. Girls Player Development Director (Nicole Giefer)
 - 1. Good conversations with 8U, 10U, 12U coaches on what went well, etc. Working on improvements. May start girls committee to keep the momentum
- 6. Junior Gold Director (Harley Greene)
 - 1. Parent meeting tomorrow(11/17) tryouts start Saturday(11/19)
 - 1. Registration to close Saturday Morning
 - 2. Working with kids that were cut down from HS to join JG program
 - 3. Expecting 30+ skaters 3 goalies(2 A, 1 B) looking for 4th goalie options
 - 4. Work with Eric Johnson on getting checkbooks and iPads
- 12. Old Business
- 13. New Business
- 14. Adjourn 7:35 PM
 - 1. Motion Brian Griffin
 - 2. 2nd Nicole Giefer