

REQUEST FOR OMGHA BOARD ACTION

Meeting Date: July 17th, 2023
Business Items: New Business
Item Number: 1
Agenda Item: 2023-2024 Operating Budget

Motion Request:

Chuck Sawicky requests approval of the operating budget for the 2023-2024 season. See attached document for operating budget breakout.

Description/Background:

Each year the board approves the operating budget for the upcoming season. The approved budget drives player fees for the upcoming season.



Osseo Maple Grove Hockey Association

2023 - 2024 Budget

7/13/2023

	22-23 Actuals	23-24 Budget	H/(L) LY	
Revenues	\$2,448	\$2,120	(\$328)	
Registration	\$1,199	\$1,203	\$3	Higher amount of traveling players vs LY / Additional Discounts
Charitable Gambling	\$680	\$500	(\$180)	Reduced sites in 2023 - 2024
Hosted Tournament Income	\$112	\$108	(\$4)	
Hockey Schools	\$119	\$120	\$1	
Other Income	\$337	\$189	(\$148)	LY - National Tournament (\$115K), Volunteer Checks (\$28K)
Expenses	\$2,162	\$2,238	\$76	
Ice Expense	\$790	\$813	\$24	3% growth in cost
Rink Loans	\$111	\$111	(\$0)	No MG West Payment
Traveling Tournaments	\$208	\$223	\$15	Increased tournament costs
District/Region/State Costs	\$118	\$125	\$7	District Tourney \$30K, Refs \$55K, League Fee \$15K, JG \$2K
Equipment	\$155	\$162	\$7	
Skill Development	\$125	\$156	\$31	\$38K Velocity; \$36K N1; \$20K Goalies; \$20K Players; \$15K Dryland
Capital Spend	\$106	\$180	\$74	LY projects (\$130K) + TY Projects (\$50K)
Coaching Costs	\$111	\$115	\$4	
Tryouts	\$55	\$58	\$3	
Other Expenses	\$384	\$296	(\$89)	National Tournament Expense (\$105K)
Net Income	\$286	(\$119)		



Osseo Maple Grove Hockey Association

2023 - 2024 Revenue Budget

7/12/2023

	Actuals 2020 - 2021	Actuals 2021 - 2022	Actuals 2022 - 2023	Budget 2022 - 2023	Budget 2023 - 2024	Notes
400 Subsidies	(123,520)	561	-	-	-	
440 Registration	1,184,168	1,202,518	1,199,052	1,277,826	1,202,546	
460 Ice Rental	17,801	23,511	1,200	9,000	13,000	D3 Tourney Ice Reim (\$13K, \$9K, \$7K, \$14K)
470-1 Spring 3 x 3	10,758	14,495	13,922	10,000	10,000	History
470-2 Fall 3 x 3	10,072	10,318	11,217	10,000	10,000	History
470-3 U8/U10 Crimson Camp	-	-	-	-	-	
470-5 Fall Tryout Camp	100,151	100,145	94,004	100,000	100,000	History
470-6 Powerskating Clinic	14,810	-	-	-	-	
470-7 Goalie Camp	1,901	-	-	-	-	
470-8 Summer Swagger Stickhandling		4,579	-	-	-	
Total 470 Hockey Schools	\$ 137,694	\$ 129,537	\$ 119,142	\$ 120,000	\$ 120,000	
480 Interest Income	203	235	3,400	200	2,000	History
500-1 Scholarships	493	365	-	-	-	
500-2 Arena Contributions	15,600	15,600	15,600	15,600	15,600	\$7.8K OPC, \$7.8K Osseo
500-3 Other Donations	308	641	1,563	-	-	
500-4 Charitable Gambling Support	604,935	600,000	680,000	500,000	500,000	
Total 500 Donations	\$ 621,336	\$ 616,606	\$ 697,163	\$ 515,600	\$ 515,600	
550-16 Apparel Sales	-	-	-	-	-	
550-2 Concessions Income	3,053	46,840	58,347	45,000	55,000	History
550-3 Tournament Income	96,652	168,289	112,388	105,000	108,000	Tourney Build
550-4 Sponsorship Income	55,568	39,828	52,839	40,000	50,000	History
550-5 Candy Income	49,410	52,740	48,840	50,000	48,000	History
550-7 House Program Income	7,237	7,602	5,642	7,000	5,500	T-Shirts
550-8 Volunteer Program Income	18,750	30,746	28,496	-	-	
550-9 National Tournament Income	-	-	115,377	114,000	-	
Total 550 Booster Income	\$ 230,669	\$ 346,045	\$ 421,929	\$ 361,000	\$ 266,500	
551 Other Income	13	1,182	6,193	-	-	
Total Revenue	\$ 2,068,364	\$ 2,320,195	\$ 2,448,080	\$ 2,283,626	\$ 2,119,646	
Total Expense	1,505,060	1,945,564	2,162,474	2,283,685	2,238,412	
Contingency	563,303	374,632	285,606	(60)	(118,766)	



Osseo Maple Grove Hockey Association

2023 - 2024 Expense Budget

7/12/2023

	Actuals	Actuals	Actuals	Budget	Budget	Notes
	2020 - 2021	2021 - 2022	2022 - 2023	2022 - 2023	2023 - 2024	
551-2 Concessions Expenses	3,455	22,630	30,119	25,000	30,000	History
551-3 Tournament Expenses	30,356	49,069	35,872	35,000	37,000	History
551-4 Scholarship Awards	-	4,000	4,000	4,000	4,000	4 \$1K Awards
551-5 Candy Expenses	5,660	5,300	5,420	6,000	6,000	History
551-7 House Program Expenses	10,431	36,485	34,140	31,000	35,000	Jam T-Shirts \$6K, Trophies \$5K, Vouchers \$13K, T-Shirts \$5K
650-01 Tryout Food	3,456	4,488	6,427	5,000	6,500	History
650-02 Referees & EMTs	5,424	6,717	7,310	8,000	7,500	EMT \$7K, Refs \$1K
650-03 Jersey Cleaning and Storage	-	685	1,241	1,000	1,000	History
650-04 Tryout Supplies	22	3,470	5,610	4,000	5,000	Team Genuis \$6 per kid = \$4K
650-05 Evaluator Payments	30,030	37,418	34,863	38,000	38,000	History
Total 650 Tryout Expenses	38,932	52,777	55,451	56,000	58,000	
665 Non-Parent Coach Expenses	13,554	31,796	34,086	38,400	35,000	32 NP Coach Travel Expenses (\$1200 Average)
667 Non-Parent Coach Fees	31,500	63,000	68,500	74,500	70,000	8 HC (\$5K), 23 AC (\$1.5K) (Max 3 per team)
670 CEP Program Fees	2,850	5,415	4,195	6,000	5,500	History
671 USA Hockey Coach Fees	3,091	4,700	3,759	5,000	4,500	History
675 Scholastic Achievement	1,923	439	1,337	2,500	2,500	\$1K LY + \$1.5K TY
690 Skill Development	69,872	141,139	124,609	143,500	156,000	\$38K Velocity; \$36K N1; \$20K Goalies; \$20K Players; \$15K Dryland
692 Traveling Tournaments	85,652	179,222	208,199	208,000	222,900	By team buildup
693 National Tournament		1,820	104,945	78,000	-	
694 EMT Expenses		1,453	4,927	5,000	5,000	Bantam & JG EMT's (Season/Scrimmages)
695 District 3 Expense	64,538	98,711	100,555	102,000	102,000	District Tourney \$30K, Refs \$55K, League Fee \$15K, JG \$2K
697 Region/State Tournament	18,600	11,500	11,200	15,000	15,000	History
698 Jr Gold State Tournament	2,344	4,419	1,800	3,000	3,000	History
700-01 Goalie Equipment	7,303	-	-	8,000	-	For Mites
700-02 Jerseys	32,000	32,000	32,000	32,000	32,000	Year 3 (\$100K of spend this year spread out over 3 years)
700-03 Pucks & Puck Bags	3,279	10,158	-	12,000	5,000	History
700-06 Jerseys & Socks	59,737	50,239	95,014	70,000	95,000	H Jer \$26K, Socks \$38K; P Jers \$12K; JG Jers \$6K; 3v3 Jers \$6K
700-09 Coaches Equipment & Apparel	6,539	18,581	24,533	20,000	25,000	History
700-22 Other Equipment	1,980	3,504	3,267	5,000	5,000	History
Total 700 Equipment	110,837	114,482	154,814	147,000	162,000	
710 Insurance	7,847	12,152	11,277	17,000	17,000	
730 Hockey School Instructor Fees	27,255	20,908	20,410	21,000	21,000	Fall Camp \$100 per hour
741-03 Arena Bank Fees	650	-	-	-	-	
760 Ice Expense	623,952	792,907	789,583	816,694	813,271	3% Growth
761 Repairs and Maintenance	32,660	30,421	105,941	170,000	180,000	LY projects (\$130K) + TY Projects (\$50K)
800 Miscellaneous	17,709	9,921	12,635	34,000	10,000	History
810 Advertising	6,838	8,930	10,002	10,000	10,000	History - Booster Club Ads, Golf Tourneys, Ads
815 Marketing & Recruiting	-	7,869	4,147	10,000	10,000	History - Recruiting
840 Postage	220	-	141	400	400	
850 Printing	1,148	1,752	3,432	2,500	3,500	History
855 Professional Fees	35,721	32,809	35,171	35,000	36,000	AT \$15K, Auditors \$10K, Ice Scheduler \$7.5K; \$2K HG&K
880 Registration Expense	35,796	36,553	36,181	39,000	37,000	
890 Rent	12,665	13,146	15,484	15,000	16,000	Public Storage \$12K, MGCC \$4K
893 MGCC Dryland Expense	9,500	9,500	9,500	9,500	9,500	History
895 Committee Meetings	2,166	5,416	4,296	6,000	6,000	History
900 Supplies	1,253	1,225	1,381	1,500	1,500	History
901 Bank Charges	420	420	1,128	500	1,200	History
960 MN Income Tax Expense	25	37	3,196	50	2,000	History
Total Expenditures	\$ 1,309,419	\$ 1,812,323	\$ 2,051,833	\$ 2,173,044	\$ 2,127,771	
Capitalized Items						
MG West Payment	85,000	22,600		-	-	
Osseo Loan	110,641	110,641	110,641	110,641	110,641	
	\$ 195,641	\$ 133,241	\$ 110,641	\$ 110,641	\$ 110,641	
Total Cash Expenses	\$ 1,505,060	\$ 1,945,564	\$ 2,162,474	\$ 2,283,685	\$ 2,238,412	