

## West Fargo Hockey Association Board Meeting

Board Meeting Minutes: Thursday, December 20<sup>th</sup>, 2021 at 6 p.m.

West Fargo Sports Arena 520 32<sup>nd</sup> Ave W West Fargo, ND

### Board Members:

*Present:* Alex Aughinbaugh, Josh Benson, Scott Haider, Sarah Elkins, Kelly Kisell (via TEAMS), James Cailao, Seth Rehm, Kayla Goebel, Brent Kuehne, Kristen Cigelske, Eric Nelson

*Absent:* Jareb Raan, Ryan Thayer

### Others Present:

*Executive Director:* Jeremy Jorgenson

*Hockey Director:* Jason Gregoire

*Assistant Hockey Director:* Zach Feltman

*Gaming Director:* Jason Campbell

**Members Present:** None

## PROCEEDINGS:

**Meeting called to order** at 6:00 p.m. by President Alex Aughinbaugh.

### Minutes Approval: November 15, 2021

**Aughinbaugh**

Benson made a motion to approve the November 15, 2021 Regular Board Meeting minutes as provided to the board of directors. Motion was seconded by Haider. Approved by all; motion was passed without dissent.

### Minutes Approval: Special Meeting – December 9<sup>th</sup>, 2021

**Aughinbaugh**

Benson made a motion to approve the December 9, 2021 Special Board Meeting minutes as amended. Motion was seconded by Cailao. Approved by all; motion was passed without dissent.

### October 2021 Financials

**Benson and Aughinbaugh**

Benson and Aughinbaugh reviewed the October 2021 financial information with the board. In comparison to the previous October our gaming income has increased significantly. Our financial position continues to show steady and solid increases in revenue and we are maintaining a positive trajectory with the overall financial position.

### Executive Director Updates

**Jorgenson**

#### ***Scheels Partnership***

Jorgenson updated the board with a recent change to the Scheels partnership. As of December 20, 2021 Scheels has chosen to increase the sponsorship amount with WFHA. They have seen the positive effects of the partnership, appreciate the collaboration that has taken place thus far and will continue to support growth in all of the areas as stated in the contract.

#### ***Veterans Arena Flooring***

The flooring project is underway with preparation for and installation of the chosen flooring product on December 19, 2021. Installation of the product is on track and the workers have made good headway so far. The West Fargo Park

District has been helpful in the collaboration of the installation. Payment will be provided once the product is fully installed and the work has concluded. Currently the project is scheduled to be completed on or before Christmas Eve.

### ***Winter Classic***

Jorgenson provided a final breakdown of the incoming registration fees and related tournament expenses and sanction fees. He feels that the overall planning for the tournament has gone well. There are a few upcoming internal meetings scheduled between West Fargo Events and WFHA to ensure that communication continues throughout the final stages of the event. The WFHA portion of the tournament will take place on December 31<sup>st</sup>, January 1<sup>st</sup> and 2<sup>nd</sup>. At this point a Friday Night Skate at The Lights has been scheduled for families. Feltman has been working with the scheduling aspect of the tournament and making optimal use of the ice time available with additional games added outside of the tournament.

### ***Holiday Office Hours***

The WFHA Office will be closed on Thursday, December 23<sup>rd</sup> and Friday, December 24<sup>th</sup> for the holiday. As staff will be putting in extra hours the following week during the Winter Classic Tournament this allows them some compensation on the front end.

### ***Membership Refund Policy***

Jorgenson presented the board with an inquiry that was brought to him by a member regarding the refund policy. After an in-depth discussion by the board of the unique factors surrounding the request and the current parameters of the refund policy it was decided that a refund would not be granted. Prior to the start of next season, the board will review the refund policy and make any necessary adjustments and clarifications.

### ***Payroll Transition and 401K***

Jorgenson reported that the transition between the new payroll group and the old payroll group is going well. The communication between them is timely and collaboration is supporting the tight turnaround timeline. The app for gaming will most likely be utilized at the start of the new year due to the shortened timeline, upcoming holidays and first payroll due on January 7<sup>th</sup>, 2022. The 401K is in process with the provider. Jorgenson and Campbell are currently verifying the threshold requirements for several gaming employees before proceeding with the final steps of the 401K implementation.

## **Hockey Operations**

**Gregoire**

Gregoire is focusing on the upcoming Winter Classic Tournament. With several other tournaments experiencing the impacts of COVID and teams dropping from tournament play due to this he is closely monitoring this situation for our tournament. So far this has not had an impact on the teams participating in the Winter Classic. Sign up with DIBS for the tournament have been going well with most shifts accounted for. A close watch will also be kept on weather conditions and adjustments will be made should impacts occur.

In the past two weeks there have been fewer reports regarding inappropriate hotel behavior coming to Gregoire. It seems that this might be getting under control. This past weekend Stampede teams brought home a Championship and a 2<sup>nd</sup> place finish from their respective tournaments. All WFHA coaches have completed their certifications and coaching requirements for the season as deemed necessary.

Gregoire reported to the board a situation in which a parent was kicked out of a game by a referee due to inappropriate behavior. When this happens, a parent is then suspended for a mandatory 3 games on a 1<sup>st</sup> offense. Gregoire would like to communicate more about this policy to the membership at large so that it is clearly understood. It was suggested to include this in the weekly Stampede Newsletter and possibly also to Team Managers. This policy is included in the WFHA Handbook that all participating parents signed prior to the start of the season.

Gregoire is currently beginning work on the summer programming options. Aughinbaugh requested to have an outline of that ready for the January board meeting.

**Gaming Operations****Campbell**

Campbell shared some positive feedback that was overheard at another gaming venue regarding West Fargo Hockey and how they support and give back to the kids through their gaming endeavors. All sites continue to show growth in the gaming realm with one site having a record week recently.

Campbell reported that all Gun Raffle tickets have been distributed and the tickets are currently sold out at Rookies, Meats by John & Wayne and Scheels. He has no further tickets available at the WFHA Office for sale and he feels that the raffle will sell out. Any remaining tickets or books that members have and will not sell should be returned to Campbell as he will be able to redistribute the tickets for sale and has several willing buyers looking for tickets. Campbell has already received a large amount of tickets sales turned back into him. The Winter Raffle is also going well and on track as planned.

**Old Business: Angels, Magnum, and WFHA Arena Update****Aughinbaugh & Kuehne**

Aughinbaugh updated the board on the current status of the Letter of Intent between the Angels Hockey, Magnum Properties and WFHA. The board had previously voted to move forward with the LOI and they will continue to finalize more details of that until a final draft, agreeable to by all parties, is complete. A meeting for the purpose of finalizing the details is set for December 21<sup>st</sup>.

**West Fargo Parks Meeting****Aughinbaugh**

Aughinbaugh provided an update to the board on a recent meeting with the West Fargo Parks District staff. Aughinbaugh, Benson, Haider and Jorgenson were all in attendance at the meeting. Among the items discussed were the current needs of our organization, use of the facilities at Veterans Memorial Arena, future needs and availability of hours and ice time.

**Scholarship and Financial Assistance Discussion****Aughinbaugh**

Aughinbaugh opened a discussion with the board about exploring avenues that would support our Stampede families and also use our financial resources as an organization in a positive way that would allow more members to continue to play. The current use of our scholarship program by members is minimal and could be promoted in a more effective way. Comparisons between other sports and the perceived cost of hockey were shared along with the financial accessibility to the sport from Termites to Bantams. Gregoire shared the option of our rec league which supports the affordability aspect. He also discussed the possibility of a Metro League which could expand upon our current rec league which would provide more opportunities to play without the extensive travel across the state. While our registration fees are inclusive of jerseys and ice time, hindrances could be coming from the equipment costs. It was suggested that financial support could also come in the way of equipment packages, exchanges, or other supports. Discussions also arose around how to better disseminate information and opportunities to play hockey and expand the outreach efforts to geographic areas with lower Stampede enrollment. The board will continue to focus on the expansion of efforts in this area to further develop areas where WFHA could provide more support and assistance to current and future families.

**Bylaw Changes: Financing and Board Positions****Aughinbaugh**

Aughinbaugh posed the question to the board pertaining to our current bylaws and topics related to financing. Benson, Haider and Cailao will further research the specifics of this question, review the current bylaws and have more information to share in January. Aughinbaugh also shared the possibility to reduce the number of overall positions over the course of the next two elections with the onboarding of the Executive Director. The ultimate goal would be to have between 9 and 11 board positions with a core group of President, Past President, Executive Vice President, Treasurer and Secretary. The remaining positions, between 4 to 6, could be structured as members at large to serve in a more general capacity. No board members objected to the proposal of a reduced board size.

Aughinbaugh shared his thoughts on the task of creating a place to celebrate Stampede Alumni that have played with our organization in the past and have gone on to play at a higher level and earned distinctions or other achievements within the sport of hockey. The question was raised as to whether we have a historical archive containing some of this information or if it would be possible to reach out to the local high schools to gather this as well. Jorgenson supported this idea to help build the connections between past Stampede players and future kids who may be interested in or playing the sport of hockey especially in the schools where Stampede affiliation may not be as prevalent.

**Meeting was adjourned at 7:29 p.m. by President Alex Aughinbaugh.**

**Board of Directors**

*Alex Aughinbaugh, President*

*Josh Benson, Past President*

*Scott Haider, Executive Vice President*

*Jareb Raan, Treasurer*

*Sarah Elkins, Secretary*

*Kelly Kisell, Director of Hockey Operations*

*James Cailao, Director of Tournaments*

*Seth Rehm, Director of Compliance & Safe Sport*

*Kayla Goebel, Director of Membership & Recruitment*

*Ryan Thayer, Director of Business Operations*

*Brent Kuehne, Director of Facilities & Equipment*

*Kristen Cigelske, Director of Communications & Marketing*

*Eric Nelson, Director of Fund Raising & Gaming*

West Fargo Hockey Association, Inc.  
 Statements of Financial Position  
 October 31, 2021 and October 31, 2020

	October 31, 2021	October 31, 2020
<b>ASSETS</b>		
Current Assets		
Checking/Savings		
Gaming Site Cash	\$ 203,845.00	\$ 189,731.00
WSB-Club Account	376,300.24	338,350.01
WSB-Gaming Account	1,352,198.93	621,404.62
WSB-Trust Account	1,052,089.86	303,415.89
WSB-Future Savings Account	157,814.89	157,434.33
FNB-Reserve Savings CC	128.89	128.89
	<hr/>	<hr/>
Total Checking/Savings	3,142,377.81	1,610,464.74
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Accounts Receivable		
Miscellaneous Receivables	0.00	350.00
Advertising Receivable	3,250.00	900.00
Dibs Receivable	0.00	3,221.25
	<hr/>	<hr/>
Total Accounts Receivable	3,250.00	4,471.25
	<hr/>	<hr/>
Other Current Assets		
Prepaid Insurance	1,732.37	1,462.35
Prepaid Payroll/Tax Liabilities	332.69	0.00
Prepaid Rent	15,435.00	11,100.00
Prepaid Tournament Expenses	103,775.00	108,791.70
Gaming Inventory	4,013.40	3,596.80
	<hr/>	<hr/>
Total Other Current Assets	125,288.46	124,950.85
	<hr/>	<hr/>
Total Current Assets	3,270,916.27	1,739,886.84
	<hr/>	<hr/>
Fixed Assets		
Leasehold Impr. Fit-up	6,724.24	6,724.24
Gaming Equipment	67,325.48	67,325.48
Hockey Equipment	170,071.88	170,071.88
Accumulated Depreciation	(231,861.44)	(208,116.43)
	<hr/>	<hr/>
Total Fixed Assets	12,260.16	36,005.17
	<hr/>	<hr/>
<b>TOTAL ASSETS</b>	<u><u>\$ 3,283,176.43</u></u>	<u><u>\$ 1,775,892.01</u></u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Statements of Financial Position

October 31, 2021 and October 31, 2020

	October 31, 2021	October 31, 2020
<b>LIABILITIES &amp; NET ASSETS</b>		
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Accounts Payable		
Accounts Payable	\$ 10,567.92	\$ (2,038.14)
Current Portion of LT Debt	0.00	28,156.20
Accrued Gaming Tax	38,983.66	68,679.33
Accrued Wages	15,156.95	8,308.26
Payroll Liabilities	24,409.51	3,428.93
Unearned Revenue - Registration	211,990.93	222,661.31
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<b>Total Current Liabilities</b>	<b>301,108.97</b>	<b>329,195.89</b>
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<b>Long Term Liabilities</b>		
PPP Loan Proceeds	0.00	120,600.00
Less Current Portion of LT Debt	0.00	(28,156.20)
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<b>Total Long Term Liabilities</b>	<b>0.00</b>	<b>92,443.80</b>
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<b>Total Liabilities</b>	<b>301,108.97</b>	<b>421,639.69</b>
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<b>Net Assets</b>		
Temp Restricted Net Assets	8,442.29	8,442.29
Net Assets Without Restrictions	2,378,346.99	978,313.08
Change in Net Assets Without Restrictions	595,278.18	367,496.95
	<hr/>	<hr/>
<b>Total Net Assets</b>	<b>2,982,067.46</b>	<b>1,354,252.32</b>
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<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<b>\$ 3,283,176.43</b>	<b>\$ 1,775,892.01</b>
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# West Fargo Hockey Association, Inc.

## Statements of Activities

For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020
Gaming Revenue/Expense			
Net Gaming Proceeds			
Bingo Prize Exp	\$ (9,000.00)	\$ (19,976.92)	\$ 0.00
Bingo	30,892.00	107,594.00	13,271.00
Blackjack & Paddlewheel	25,177.00	96,486.00	19,007.00
Daubers	357.00	1,537.55	296.00
Etabs	276,374.25	1,087,874.25	126,402.50
Gun Raffle Income Receipts	34,120.00	34,120.00	19,200.00
Gun Raffle Prizes Exp	(89.80)	(89.80)	0.00
Meat Raffle Income Receipts	0.00	0.00	360.00
Other Raffles	0.00	0.00	10,970.00
Pull Tabs	29,069.00	111,113.02	26,755.62
Winter/Fall Raffle Prizes Exp	<u>(24,157.13)</u>	<u>(26,186.91)</u>	<u>0.00</u>
 Total Net Gaming Proceeds	 <u>362,742.32</u>	 <u>1,392,471.19</u>	 <u>216,262.12</u>
 Gaming Expenses - Direct			
Etab Credit	0.00	(22,000.00)	0.00
Prize Board Prizes	0.00	2,323.06	0.00
Bingo Cards	120.00	3,181.15	627.30
Etab Expense	68,314.77	270,735.75	0.00
Gaming Licenses & Fees	0.00	(150.00)	0.00
Gaming Tax	38,983.33	155,933.34	26,277.38
Gaming Supplies	46.66	1,409.13	798.25
Gun Raffle Advertising	78.99	703.39	0.00
Payroll Taxes - Gaming	8,410.46	24,178.03	8,111.90
Pull Tabs Expense	1,042.44	5,423.30	2,613.92
Raffle Wheel Tickets	1,107.12	1,107.12	0.00
Rent - Gaming	8,260.00	34,290.00	7,685.00
Security	2,655.33	5,647.17	0.00
Wages - Gaming	<u>22,300.32</u>	<u>88,805.56</u>	<u>21,053.03</u>
 Total Gaming Expenses - Direct	 <u>151,319.42</u>	 <u>571,587.00</u>	 <u>67,166.78</u>
 Gaming Expenses - Indirect			
Accounting - Gaming	1,625.00	9,755.00	0.00
Background Checks - Gaming	15.00	75.00	0.00
Bank Service Charges - Gaming	0.00	(113.29)	0.00
Copier Lease - Gaming	97.79	374.14	151.45
Depreciation - Gaming	619.86	2,736.62	851.26
Gaming Mileage	356.19	1,544.41	0.00
Health Insurance - Gaming	1,599.40	8,326.63	(454.20)
Insurance - Gaming	433.09	1,732.36	163.51
Insurance - Workers Comp	0.00	0.00	75.76
Meals and Entertainment	0.00	58.00	0.00
Miscellaneous (Shared) - Gaming	0.00	5.00	0.00

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Statements of Activities

For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020
Office Rent - Gaming	775.00	3,100.00	775.00
Office Supplies/Postage - Gaming	134.76	653.90	212.77
Office Telephone/Data - Gaming	423.33	2,004.09	375.00
Payroll Tax - Manager & Office	1,788.90	6,614.01	1,229.70
Software	0.00	997.42	261.68
Uniforms - Gaming	0.00	2,643.40	0.00
Wages - Manager & Office	11,361.08	79,644.68	10,644.78
Wages - Vacation, Train, Count	1,296.21	2,528.92	641.22
	<u>20,525.61</u>	<u>122,680.29</u>	<u>14,927.93</u>
Total Gaming Expenses - Indirect			
	<u>171,845.03</u>	<u>694,267.29</u>	<u>82,094.71</u>
Total Gaming Expenses			
Net Gaming Revenue	<u>190,897.29</u>	<u>698,203.90</u>	<u>134,167.41</u>
Program Revenue			
Advertising Income	4,500.00	5,000.00	0.00
Charitable Donations	501.00	1,186.10	1,010.00
Dashboards & Wallboards	1,700.00	17,800.00	0.00
Dibs Income	0.00	2,286.67	0.00
Hockey Camp Registration	3,820.32	30,600.32	0.00
Interest Income	0.00	79.52	0.00
Miscellaneous Income	0.00	0.00	15.38
Pins - Hockey Income	102.96	278.96	0.00
Regular Season	41,108.19	41,108.19	0.00
Sponsorships	1,000.00	1,000.00	0.00
Tournament Income - Other	0.00	0.00	1,500.00
Winter Classic Tournament	1,200.00	2,050.00	0.00
	<u>53,932.47</u>	<u>101,389.76</u>	<u>2,525.38</u>
Total Program Revenue			
Program Expenses - Direct			
Advertising - Hockey	350.51	684.08	584.38
Apparel Hockey	0.00	0.00	202.34
Coaches Travel & Expense	0.00	956.00	0.00
Depreciation - Hockey	572.23	2,492.66	2,271.33
Evaluators	4,700.00	4,700.00	3,400.00
Equipment	34.36	8,242.60	4,920.45
Equipment Repairs	22.48	22.48	0.00
Health Insurance - Hockey	1,526.39	7,431.57	0.00
Ice Time Expense	0.00	7,800.00	3,450.00
Membership Promo Items	8,507.13	8,507.13	0.00
Miscellaneous - Hockey	501.00	1,306.00	0.00
New Jerseys	0.00	3,000.83	0.00
Officials	634.80	634.80	0.00

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.



# West Fargo Hockey Association, Inc.

## Statements of Activities

For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020
Special Event	477.81	527.81	0.00
Staff Development	0.00	300.00	0.00
Supplies - Hockey	1,234.45	2,298.24	0.00
Tournament Entry Fees	0.00	111.50	0.00
Training Camp Expenses	18,762.33	27,315.44	0.00
USA Hockey & NDAHA	1,977.00	3,229.00	0.00
Wages - Coaches	0.00	440.00	0.00
Wages - Hockey Director	7,679.87	30,209.59	7,456.19
Winter Classic Tournament	<u>517.00</u>	<u>517.00</u>	<u>0.00</u>
 Total Program Expenses - Direct	 <u>47,497.36</u>	 <u>110,726.73</u>	 <u>22,284.69</u>
 Program Expenses - Indirect			
Bank Service Charges	(29.00)	129.72	0.00
Contributions	0.00	2,000.00	0.00
Copier/Printing- Hockey	97.79	374.14	23.95
Insurance - Hockey	433.10	1,732.40	163.51
Insurance-Workers Comp	0.00	0.00	75.76
Interest Expense	0.00	3.22	0.00
Meeting Expenses	0.00	139.58	0.00
Office Furniture	0.00	784.85	34.16
Office Rent - Hockey	775.00	2,325.00	775.00
Office Supplies/Postage - Hockey	393.51	764.67	55.82
Payroll Taxes - Office Staff	3,398.33	7,700.96	1,124.01
Professional Fees - Hockey	1,625.00	7,954.00	59.64
Software	24.24	4,310.22	545.10
Sports Engine Processing Fees	1,786.68	11,786.66	0.00
Telephone/Data - Hockey	418.33	1,770.11	0.00
Wages - Business Manager	<u>17,276.79</u>	<u>51,813.22</u>	<u>3,236.26</u>
 Total Program Expenses - Indirect	 <u>26,199.77</u>	 <u>93,588.75</u>	 <u>6,093.21</u>
 Total Program Expenses	 <u>73,697.13</u>	 <u>204,315.48</u>	 <u>28,377.90</u>
 Net Program Revenue/Expense	 <u>(19,764.66)</u>	 <u>(102,925.72)</u>	 <u>(25,852.52)</u>
 Change in Net Assets Without Restrictions	 <u>\$ 171,132.63</u>	 <u>\$ 595,278.18</u>	 <u>\$ 108,314.89</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
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## SUPPLEMENTARY INFORMATION

West Fargo Hockey Association, Inc.  
 Remaining Budget Analysis  
 For the Four Months Ended October 31, 2021

	July '21 - Oct '21	Annual Budget	Budget Remaining
Gaming Revenue/Expense			
Net Gaming Proceeds			
Bingo Prize Exp	\$ (19,976.92)	\$ 0.00	\$ 19,976.92
Bingo	107,594.00	275,000.00	167,406.00
Blackjack & Paddlewheel	96,486.00	267,000.00	170,514.00
Daubers	1,537.55	1,700.00	162.45
Etabs	1,087,874.25	1,725,000.00	637,125.75
Gun Raffle Receipts	34,120.00	240,000.00	205,880.00
Gun Raffle Prizes	(89.80)	(180,600.00)	(180,510.20)
Meat Raffle Receipts	0.00	10,000.00	10,000.00
Meat Raffle Prizes	0.00	(3,500.00)	(3,500.00)
Poker	0.00	3,750.00	3,750.00
Pull Tabs	111,113.02	296,000.00	184,886.98
Raffle Boards - Center Ice	0.00	5,000.00	5,000.00
Raffle Boards - Gun Raffle	0.00	17,500.00	17,500.00
Winter Raffle Receipts	0.00	200,000.00	200,000.00
Winter/Fall Raffle Prizes Exp	<u>(26,186.91)</u>	<u>(52,500.00)</u>	<u>(26,313.09)</u>
 Total Net Gaming Proceeds	 <u>1,392,471.19</u>	 <u>2,804,350.00</u>	 <u>1,411,878.81</u>
 Gaming Expenses - Direct			
Etab Credit	(22,000.00)	0.00	22,000.00
Prize Board Prizes	2,323.06	0.00	(2,323.06)
Bingo Cards	3,181.15	0.00	(3,181.15)
Etab Expense	270,735.75	399,800.00	129,064.25
Gaming Licenses & Fees	(150.00)	1,650.00	1,800.00
Gaming Tax	155,933.34	323,675.75	167,742.41
Gaming Supplies	1,409.13	99,200.00	97,790.87
Gun Raffle Advertising	703.39	1,000.00	296.61
Payroll Taxes - Gaming	24,178.03	79,597.50	55,419.47
Pull Tabs Expense	5,423.30	350.00	(5,073.30)
Raffle Wheel Tickets	1,107.12	0.00	(1,107.12)
Rent - Gaming	34,290.00	102,120.00	67,830.00
Security	5,647.17	19,475.00	13,827.83
Wages - Gaming	<u>88,805.56</u>	<u>260,600.00</u>	<u>171,794.44</u>
 Total Gaming Expenses - Direct	 <u>571,587.00</u>	 <u>1,287,468.25</u>	 <u>715,881.25</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Remaining Budget Analysis

For the Four Months Ended October 31, 2021

	July '21 - Oct '21	Budget	Remaining
Gaming Expenses - Indirect			
Accounting - Gaming	9,755.00	30,000.00	20,245.00
Advertising	0.00	2,500.00	2,500.00
Background Checks - Gaming	75.00	500.00	425.00
Bank Service Charges - Gaming	(113.29)	250.00	363.29
Copier Lease - Gaming	374.14	2,000.00	1,625.86
Depreciation - Gaming	2,736.62	11,000.00	8,263.38
Gaming Mileage	1,544.41	0.00	(1,544.41)
Health Insurance - Gaming	8,326.63	19,600.00	11,273.37
Insurance - Gaming	1,732.36	7,700.00	5,967.64
Insurance - Workers Comp	0.00	2,000.00	2,000.00
Meals and Entertainment	58.00	0.00	(58.00)
Miscellaneous (Shared) - Gaming	5.00	7,500.00	7,495.00
Office Rent - Gaming	3,100.00	10,000.00	6,900.00
Office Supplies - Computer Hardw	0.00	2,500.00	2,500.00
Office Supplies/Postage - Gamin	653.90	6,000.00	5,346.10
Office Telephone/Data - Gaming	2,004.09	2,600.00	595.91
Payroll Tax - Manager & Office	6,614.01	14,300.00	7,685.99
Repairs & Maintenance - Gaming	0.00	3,000.00	3,000.00
Software	997.42	2,000.00	1,002.58
Uniforms - Gaming	2,643.40	10,000.00	7,356.60
Wages - Manager & Office	79,644.68	167,500.00	87,855.32
Wages - Vacation, Train, Count	2,528.92	10,000.00	7,471.08
	<u>122,680.29</u>	<u>310,950.00</u>	<u>188,269.71</u>
Total Gaming Expenses - Indirect			
	<u>122,680.29</u>	<u>310,950.00</u>	<u>188,269.71</u>
Total Gaming Expenses	<u>694,267.29</u>	<u>1,598,418.25</u>	<u>904,150.96</u>
Net Gaming Revenue	<u>698,203.90</u>	<u>1,205,931.75</u>	<u>507,727.85</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Remaining Budget Analysis

For the Four Months Ended October 31, 2021

	July '21 - Oct '21	Budget	Remaining
<b>Program Revenue</b>			
1st Time Player Registration	0.00	(12,000.00)	(12,000.00)
Advertising Income	5,000.00	0.00	(5,000.00)
Apparel Sales Receipts	0.00	2,000.00	2,000.00
Center Ice Celebration Receipts	0.00	2,000.00	2,000.00
Charitable Donations	1,186.10	0.00	(1,186.10)
Contributions/Kickback Income	0.00	10,000.00	10,000.00
Dashboards & Wallboards	17,800.00	50,000.00	32,200.00
Dibs Income	2,286.67	5,000.00	2,713.33
Hockey Camp Registration	30,600.32	43,800.00	13,199.68
Ice Time	0.00	7,500.00	7,500.00
Interest Receipts	79.52	150.00	70.48
Pins	278.96	0.00	(278.96)
Sponsorships	1,000.00	10,000.00	9,000.00
State Tournament	0.00	15,000.00	15,000.00
Total Hockey Registration	41,108.19	265,000.00	223,891.81
Winter Classic Tournament	2,050.00	0.00	(2,050.00)
	<hr/>	<hr/>	<hr/>
<b>Total Program Revenue</b>	<b>101,389.76</b>	<b>398,450.00</b>	<b>297,060.24</b>
<b>Program Expenses - Direct</b>			
Advertising - Hockey	0.00	7,500.00	7,500.00
Apparel - Hockey	684.08	7,500.00	6,815.92
Camp Expenses	27,315.44	0.00	(27,315.44)
Center Ice Celebration Expense	0.00	5,000.00	5,000.00
Coaches Travel & Expense	956.00	75,000.00	74,044.00
Coordinators	0.00	5,000.00	5,000.00
Depreciation - Hockey	2,492.66	30,000.00	27,507.34
Equipment	8,242.60	0.00	(8,242.60)
Equipment Repairs	22.48	2,500.00	2,477.52
Evaluators	4,700.00	3,000.00	(1,700.00)
Grow the Game/Back to School	0.00	3,500.00	3,500.00
Health Insurance - Hockey	7,431.57	19,000.00	11,568.43
Ice Time Expense	7,800.00	265,000.00	257,200.00
Membership Promo Items	8,507.13	0.00	(8,507.13)
Miscellaneous - Hockey	1,306.00	1,000.00	(306.00)
New Jerseys	3,000.83	10,000.00	6,999.17
Officials	634.80	40,000.00	39,365.20
Officials/Misc-Tournament Hosting	0.00	3,000.00	3,000.00
Participation Gifts	0.00	1,500.00	1,500.00
Payroll Taxes - Hockey	0.00	25,000.00	25,000.00
Pins - Hockey Expenses - Tourney	0.00	1,750.00	1,750.00
Registration	0.00	20,000.00	20,000.00

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Remaining Budget Analysis

For the Four Months Ended October 31, 2021

	July '21 - Oct '21	Budget	Remaining
Special Event	527.81	0.00	(527.81)
Staff Development	300.00	0.00	(300.00)
State Tournament	0.00	5,000.00	5,000.00
Supplies - Hockey	2,298.24	15,000.00	12,701.76
Tournament Entry Fees	111.50	105,000.00	104,888.50
Travel Expenses - Hockey Director	0.00	2,500.00	2,500.00
Winter Classic Tournament	517.00	0.00	(517.00)
USA Hockey & NDAHA	3,229.00	800.00	(2,429.00)
Wages - Coaches	440.00	313,960.36	313,520.36
Wages - Hockey Director	30,209.59	86,039.64	55,830.05
	<u>110,726.73</u>	<u>1,053,550.00</u>	<u>942,823.27</u>
 Total Program Expenses - Direct			
Program Expenses - Indirect			
50% Renovations @ New Office	0.00	3,000.00	3,000.00
Bank Service Charges	129.72	0.00	(129.72)
Computer - Hockey(Hardware)	0.00	5,000.00	5,000.00
Contributions	2,000.00	0.00	(2,000.00)
Copier/Printing- Hockey	374.14	650.00	275.86
Insurance - Hockey	1,732.40	2,500.00	767.60
Insurance-Workers Comp	0.00	2,500.00	2,500.00
Interest Expense	3.22	0.00	(3.22)
Meeting Expenses	139.58	4,500.00	4,360.42
Miscellaneous	0.00	2,500.00	2,500.00
Office Furniture	784.85	0.00	(784.85)
Office Rent - Hockey	2,325.00	10,000.00	7,675.00
Office Supplies/Postage - Hockey	764.67	5,000.00	4,235.33
Payroll Taxes - Office Staff	7,700.96	25,000.00	17,299.04
Professional Fees - Hockey	7,954.00	15,000.00	7,046.00
Software	4,310.22	2,500.00	(1,810.22)
Sports Engine Processing Fees	11,786.66	2,500.00	(9,286.66)
Telephone/Data - Hockey	1,770.11	3,500.00	1,729.89
Wages - Business Manager	51,813.22	0.00	(51,813.22)
	<u>93,588.75</u>	<u>84,150.00</u>	<u>(9,438.75)</u>
 Total Program Expenses - Indirect			
Total Program Expenses	<u>204,315.48</u>	<u>1,137,700.00</u>	<u>933,384.52</u>
Net Program Revenue/Expense	<u>(102,925.72)</u>	<u>(739,250.00)</u>	<u>(636,324.28)</u>
Change in Net Assets	<u>\$ 595,278.18</u>	<u>\$ 466,681.75</u>	<u>\$ (128,596.43)</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

**West Fargo Hockey Association, Inc.**  
**Summary Schedule of Activities - Blarney Stone**  
For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Blackjack & Paddlewheel	\$ 0.00	\$ 0.00	\$ 2,229.00	\$ 0.00	\$ 0.00
Etabs	9,976.75	44,260.00	23,259.25	100,000.00	55,740.00
Pulltabs	<u>1,947.00</u>	<u>8,657.00</u>	<u>684.00</u>	<u>21,000.00</u>	<u>12,343.00</u>
Total Net Gaming Proceeds	<u>11,923.75</u>	<u>52,917.00</u>	<u>26,172.25</u>	<u>121,000.00</u>	<u>68,083.00</u>
Gaming Expenses - Direct					
Etab Credit	0.00	(1,100.00)	0.00	0.00	1,100.00
Etab Expense	3,161.49	11,417.03	0.00	25,000.00	13,582.97
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Supplies	0.00	0.00	0.00	1,000.00	1,000.00
Gaming Tax	1,562.41	6,249.63	1,312.10	15,000.00	8,750.37
Payroll Taxes - Gaming	0.00	0.00	0.00	10.00	10.00
Pull Tabs Expense	249.08	1,369.94	0.00	0.00	(1,369.94)
Rent - Gaming	550.00	2,200.00	300.00	6,600.00	4,400.00
Wages-Gaming	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>100.00</u>	<u>100.00</u>
Total Gaming Expenses - Direct	<u>5,522.98</u>	<u>20,136.60</u>	<u>1,612.10</u>	<u>47,860.00</u>	<u>27,723.40</u>
Net Gaming Revenue/Expense	<u>\$ 6,400.77</u>	<u>\$ 32,780.40</u>	<u>\$ 24,560.15</u>	<u>\$ 73,140.00</u>	<u>\$ 40,359.60</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

**West Fargo Hockey Association, Inc.**  
**Summary Schedule of Activities - Fort Noks**  
For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Bingo	\$ 0.00	\$ 0.00	\$ 801.00	\$ 0.00	\$ 0.00
Blackjack & Paddlewheel	10,126.00	19,582.00	1,493.00	60,000.00	40,418.00
Etabs	0.00	0.00	12,188.25	0.00	0.00
Pull Tabs	<u>3,687.00</u>	<u>11,568.00</u>	<u>1,331.62</u>	<u>15,000.00</u>	<u>3,432.00</u>
 Total Net Gaming Proceeds	 <u>13,813.00</u>	 <u>31,150.00</u>	 <u>15,813.87</u>	 <u>75,000.00</u>	 <u>43,850.00</u>
 Gaming Expenses - Direct					
Gaming License & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	707.47	2,829.88	667.13	8,250.00	5,420.12
Gaming Supplies	0.00	6.44	44.78	1,800.00	1,793.56
Payroll Taxes - Gaming	999.18	2,843.18	1,063.44	6,875.00	4,031.82
Pull Tabs Expense	(0.05)	402.28	242.80	1,200.00	797.72
Rent - Gaming	475.00	1,900.00	475.00	5,700.00	3,800.00
Security	348.40	683.40	0.00	2,700.00	2,016.60
Wages - Gaming	<u>1,838.82</u>	<u>7,495.65</u>	<u>1,822.78</u>	<u>25,000.00</u>	<u>17,504.35</u>
 Total Gaming Expenses - Direct	 <u>4,368.82</u>	 <u>16,160.83</u>	 <u>4,315.93</u>	 <u>51,675.00</u>	 <u>35,514.17</u>
 Net Gaming Revenue/Expense	 <u>\$ 9,444.18</u>	 <u>\$ 14,989.17</u>	 <u>\$ 11,497.94</u>	 <u>\$ 23,325.00</u>	 <u>\$ 8,335.83</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.



**West Fargo Hockey Association, Inc.**  
**Summary Schedule of Activities - Happy Trails**  
For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Etabs	\$ 7,363.75	\$ 25,586.50	\$ 0.00	\$ 45,000.00	\$ 19,413.50
Pull Tabs	<u>732.00</u>	<u>4,374.00</u>	<u>0.00</u>	<u>10,000.00</u>	<u>5,626.00</u>
Total Net Gaming Proceeds	<u>8,095.75</u>	<u>29,960.50</u>	<u>0.00</u>	<u>55,000.00</u>	<u>25,039.50</u>
Gaming Expenses - Direct					
Etab Credit	0.00	(440.00)	0.00	0.00	440.00
Etab Expense	1,374.73	5,834.21	0.00	4,000.00	(1,834.21)
Gaming Licenses & Fees	0.00	0.00	0.00	300.00	300.00
Gaming Tax	836.25	3,345.01	0.00	6,050.00	2,704.99
Gaming Supplies	0.00	0.00	0.00	100.00	100.00
Pull Tabs Expense	275.66	551.32	0.00	900.00	348.68
Rent - Gaming	<u>500.00</u>	<u>2,000.00</u>	<u>0.00</u>	<u>1,500.00</u>	<u>(500.00)</u>
Total Gaming Expenses - Direct	<u>2,986.64</u>	<u>11,290.54</u>	<u>0.00</u>	<u>12,850.00</u>	<u>1,559.46</u>
Net Gaming Revenue/Expense	<u>\$ 5,109.11</u>	<u>\$ 18,669.96</u>	<u>\$ 0.00</u>	<u>\$ 42,150.00</u>	<u>\$ 23,480.04</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Hooligans

For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020	Annual Budget	Budget Remaining
<b>Net Gaming Proceeds</b>					
Bingo	\$ 0.00	\$ (2,500.00)	\$ 1,657.00	\$ 0.00	\$ 2,500.00
Blackjack & Paddlewheel	828.00	16,677.00	1,413.00	55,000.00	38,323.00
Etabs	44,252.50	156,863.25	20,100.25	320,000.00	163,136.75
Pull Tabs	4,097.00	17,082.00	3,353.00	55,000.00	37,918.00
Other Raffles	0.00	0.00	277.00	0.00	0.00
Winter/Fall Raffle Receipts	0.00	0.00	0.00	200,000.00	200,000.00
Winter Raffle Prizes Exp	<u>(24,157.13)</u>	<u>(25,636.91)</u>	<u>0.00</u>	<u>(52,500.00)</u>	<u>(26,863.09)</u>
<b>Total Net Gaming Proceeds</b>	<u>25,020.37</u>	<u>162,485.34</u>	<u>26,800.25</u>	<u>577,500.00</u>	<u>415,014.66</u>
<b>Gaming Expenses - Direct</b>					
Etab Credit	0.00	(2,900.00)	0.00	0.00	2,900.00
Etab Expense	10,337.66	33,275.39	0.00	82,000.00	48,724.61
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	5,263.04	21,052.16	4,926.64	55,000.00	33,947.84
Gaming Supplies	0.00	0.00	331.97	2,500.00	2,500.00
Payroll Taxes - Gaming	1,304.31	3,768.40	1,370.80	13,000.00	9,231.60
Pull Tabs Expense	516.42	905.32	626.92	7,500.00	6,594.68
Raffle Wheel Tickets	1,107.12	1,107.12	0.00	0.00	(1,107.12)
Rent	1,025.00	4,100.00	975.00	12,300.00	8,200.00
Security	469.00	938.00	0.00	3,000.00	2,062.00
Wages-Gaming	<u>2,386.30</u>	<u>9,357.60</u>	<u>2,540.27</u>	<u>28,000.00</u>	<u>18,642.40</u>
<b>Total Gaming Expenses - Direct</b>	<u>22,408.85</u>	<u>71,603.99</u>	<u>10,771.60</u>	<u>203,450.00</u>	<u>131,846.01</u>
<b>Net Gaming Revenue/Expense</b>	<u>\$ 2,611.52</u>	<u>\$ 90,881.35</u>	<u>\$ 16,028.65</u>	<u>\$ 374,050.00</u>	<u>\$ 283,168.65</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

**West Fargo Hockey Association, Inc.**  
 Summary Schedule of Activities - Kindred Spirits Lounge  
 For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Bingo	\$ 0.00	\$ 0.00	\$ 297.00	\$ 0.00	\$ 0.00
Blackjack & Paddlewheel	0.00	3,982.00	180.00	8,000.00	4,018.00
Etabs	0.00	35,605.25	1,797.50	70,000.00	34,394.75
Pull Tabs	0.00	(294.00)	444.00	10,000.00	10,294.00
	<u>0.00</u>	<u>39,293.25</u>	<u>2,718.50</u>	<u>88,000.00</u>	<u>48,706.75</u>
Total Net Gaming Proceeds					
Gaming Expenses - Direct					
Etab Credit	0.00	(1,540.00)	0.00	0.00	1,540.00
Etab Expense	1.05	13,521.70	0.00	16,800.00	3,278.30
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	1,687.94	6,751.77	853.59	9,680.00	2,928.23
Gaming Supplies	0.00	0.00	0.00	1,700.00	1,700.00
Payroll Taxes - Gaming	0.00	456.42	327.83	2,337.50	1,881.08
Pull Tabs Expense	(17.18)	123.57	0.00	350.00	226.43
Rent - Gaming	0.00	1,250.00	500.00	7,500.00	6,250.00
Security	28.93	260.37	0.00	1,475.00	1,214.63
Wages - Gaming	0.00	1,149.31	660.06	8,500.00	7,350.69
	<u>1,700.74</u>	<u>21,973.14</u>	<u>2,341.48</u>	<u>48,492.50</u>	<u>26,519.36</u>
Total Gaming Expenses - Direct					
Net Gaming Revenue/Expense	<u>\$ (1,700.74)</u>	<u>\$ 17,320.11</u>	<u>\$ 377.02</u>	<u>\$ 39,507.50</u>	<u>\$ 22,187.39</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

**West Fargo Hockey Association, Inc.**  
**Summary Schedule of Activities - M J Saloon**  
For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020	Annual Budget	Budget Remaining
<b>Net Gaming Proceeds</b>					
Bingo	\$ 20,152.00	\$ 75,743.00	\$ 6,556.00	\$ 180,000.00	\$ 104,257.00
Blackjack & Paddlewheel	2,217.00	9,504.00	7,591.00	30,000.00	20,496.00
Daubers	357.00	1,537.55	296.00	1,700.00	162.45
Etabs	52,139.00	250,341.50	34,857.25	370,000.00	119,658.50
Poker	0.00	0.00	0.00	3,750.00	3,750.00
Other Raffles	0.00	0.00	493.00	0.00	0.00
Pull tabs	4,173.00	18,470.00	7,841.00	50,000.00	31,530.00
<b>Total Net Gaming Proceeds</b>	<u>79,038.00</u>	<u>355,596.05</u>	<u>57,634.25</u>	<u>635,450.00</u>	<u>279,853.95</u>
<b>Gaming Expenses - Direct</b>					
Etab Credit	0.00	(5,000.00)	0.00	0.00	5,000.00
Bingo Cards	120.00	3,046.15	627.30	9,000.00	5,953.85
Etab Expense	15,966.15	63,597.25	0.00	76,000.00	12,402.75
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	10,060.40	40,241.60	7,744.65	69,899.50	29,657.90
Gaming Supplies	46.66	1,252.26	279.50	2,500.00	1,247.74
Payroll Taxes - Gaming	2,311.11	6,792.97	2,045.50	31,625.00	24,832.03
Pull Tabs Expense	(22.20)	1,165.17	921.80	31,000.00	29,834.83
Rent - Gaming	2,135.00	8,540.00	2,135.00	25,620.00	17,080.00
Security	495.80	1,072.00	0.00	3,000.00	1,928.00
Wages - Gaming	10,618.28	41,996.73	10,044.80	115,000.00	73,003.27
<b>Total Gaming Expenses - Direct</b>	<u>41,731.20</u>	<u>162,704.13</u>	<u>23,798.55</u>	<u>363,794.50</u>	<u>201,090.37</u>
<b>Net Gaming Revenue/Expense</b>	<u>\$ 37,306.80</u>	<u>\$ 192,891.92</u>	<u>\$ 33,835.70</u>	<u>\$ 271,655.50</u>	<u>\$ 78,763.58</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Pub West

For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Bingo	\$ 0.00	\$ (2,500.00)	\$ 1,670.00	\$ 0.00	\$ 2,500.00
Blackjack & Paddlewheel	4,779.00	15,696.00	3,883.00	50,000.00	34,304.00
Etabs	46,373.50	166,013.50	19,247.25	250,000.00	83,986.50
Hunting Raffle Proceeds	0.00	0.00	0.00	10,000.00	10,000.00
Hunting Raffle Prizes	0.00	0.00	0.00	(3,500.00)	(3,500.00)
Pull Tabs	4,149.00	15,365.50	5,133.00	45,000.00	29,634.50
Other Raffles	0.00	0.00	682.00	0.00	0.00
Winter Raffle Prizes Exp	0.00	(550.00)	0.00	0.00	550.00
	<u>55,301.50</u>	<u>194,025.00</u>	<u>30,615.25</u>	<u>351,500.00</u>	<u>157,475.00</u>
Total Net Gaming Proceeds					
Gaming Expenses - Direct					
Etab Credit	0.00	(3,300.00)	0.00	0.00	3,300.00
Etab Expense	10,455.83	40,305.45	0.00	65,000.00	24,694.55
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	5,165.86	20,663.44	4,171.08	61,050.00	40,386.56
Gaming Supplies	0.00	10.74	113.91	1,000.00	989.26
Payroll Taxes - Gaming	986.65	2,646.58	1,180.74	8,250.00	5,603.42
Pull Tabs Expense	(28.63)	328.70	208.70	14,000.00	13,671.30
Rent - Gaming	1,325.00	5,300.00	1,325.00	15,900.00	10,600.00
Security	469.00	938.00	0.00	3,000.00	2,062.00
Wages - Gaming	1,863.87	7,267.14	2,415.15	30,000.00	22,732.86
	<u>20,237.58</u>	<u>74,160.05</u>	<u>9,414.58</u>	<u>198,350.00</u>	<u>124,189.95</u>
Total Gaming Expenses - Direct					
Net Gaming Revenue/Expense	<u>\$ 35,063.92</u>	<u>\$ 119,864.95</u>	<u>\$ 21,200.67</u>	<u>\$ 153,150.00</u>	<u>\$ 33,285.05</u>

NO ASSURANCE IS PROVIDED. SUBSTANTIALLY ALL DISCLOSURES  
AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

**West Fargo Hockey Association, Inc.**  
 Summary Schedule of Activities - Red River Valley Fairgrounds  
 For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Gun Raffle Income Receipts	\$ 34,120.00	\$ 34,120.00	\$ 19,200.00	\$ 240,000.00	\$ 205,880.00
Gun Raffle Prizes	(89.80)	(89.80)	0.00	(180,600.00)	(180,510.20)
Raffle Boards - Center Ice	0.00	0.00	0.00	5,000.00	5,000.00
Raffle Boards - Gun Raffle	0.00	0.00	0.00	17,500.00	17,500.00
	<u>34,030.20</u>	<u>34,030.20</u>	<u>19,200.00</u>	<u>81,900.00</u>	<u>47,869.80</u>
Total Net Gaming Proceeds					
Gaming Expenses - Direct					
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	0.00	0.00	0.00	5,906.25	5,906.25
Gun Raffle Advertising	78.99	703.39	0.00	1,000.00	296.61
	<u>78.99</u>	<u>703.39</u>	<u>0.00</u>	<u>7,056.25</u>	<u>6,352.86</u>
Total Gaming Expenses - Direct					
Net Gaming Revenue/Expense	<u>\$ 33,951.21</u>	<u>\$ 33,326.81</u>	<u>\$ 19,200.00</u>	<u>\$ 74,843.75</u>	<u>\$ 41,516.94</u>

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 AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Rookies

For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020	Annual Budget	Budget Remaining
Net Gaming Proceeds					
Bingo	\$ 0.00	\$ 0.00	\$ 941.00	\$ 0.00	\$ 0.00
Blackjack & Paddlewheel	6,209.00	29,528.00	748.00	50,000.00	20,472.00
Etabs	68,672.25	255,757.00	11,400.00	370,000.00	114,243.00
Pull Tabs	5,584.00	19,762.02	6,006.00	55,000.00	35,237.98
Other Raffles	0.00	0.00	6,470.00	0.00	0.00
 Total Net Gaming Proceeds	 80,465.25	 305,047.02	 25,565.00	 475,000.00	 169,952.98
 Gaming Expenses - Direct					
Etab Credit	0.00	(5,080.00)	0.00	0.00	5,080.00
Etab Expense	16,863.81	65,171.55	0.00	76,000.00	10,828.45
Gaming Licenses & Fees	0.00	0.00	0.00	150.00	150.00
Gaming Tax	8,601.17	34,404.68	4,352.78	55,000.00	20,595.32
Gaming Supplies	0.00	139.69	28.09	1,000.00	860.31
Payroll Taxes - Gaming	1,676.58	4,696.77	1,425.07	12,000.00	7,303.23
Pull Tabs Expense	88.04	568.47	613.70	19,000.00	18,431.53
Rent - Gaming	1,225.00	4,900.00	1,000.00	14,700.00	9,800.00
Security	495.80	1,072.00	0.00	4,150.00	3,078.00
Wages - Gaming	2,891.79	11,687.34	2,591.69	34,000.00	22,312.66
 Total Gaming Expenses - Direct	 31,842.19	 117,560.50	 10,011.33	 216,000.00	 98,439.50
 Net Gaming Revenue/Expense	 \$ 48,623.06	 \$ 187,486.52	 \$ 15,553.67	 \$ 259,000.00	 \$ 71,513.48

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AND THE STATEMENTS OF CASH FLOWS ARE OMITTED.

# West Fargo Hockey Association, Inc.

## Summary Schedule of Activities - Traditions

For the One and Four Months Ended October 31, 2021 and Month Ended October 31, 2020

	October 2021	July '21 - Oct '21	October 2020	Annual Budget	Budget Remaining
<b>Net Gaming Proceeds</b>					
Bingo Prize Exp	\$ (9,000.00)	\$ (19,976.92)	\$ 0.00	\$ 0.00	\$ 19,976.92
Bingo	10,740.00	36,851.00	1,349.00	95,000.00	58,149.00
Blackjack & Paddlewheel	1,018.00	1,517.00	1,470.00	14,000.00	12,483.00
Etabs	47,596.50	153,447.25	3,552.75	200,000.00	46,552.75
Meat Raffle Income Receipts	0.00	0.00	360.00	0.00	0.00
Other Raffles	0.00	0.00	3,048.00	0.00	0.00
Pull Tabs	4,700.00	16,128.50	1,963.00	35,000.00	18,871.50
<b>Total Net Gaming Proceeds</b>	<u>55,054.50</u>	<u>187,966.83</u>	<u>11,742.75</u>	<u>344,000.00</u>	<u>156,033.17</u>
<b>Gaming Expenses - Direct</b>					
Etab Credit	0.00	(2,640.00)	0.00	0.00	2,640.00
Prize Board Prizes	0.00	2,323.06	0.00	0.00	(2,323.06)
Bingo Cards	0.00	135.00	0.00	0.00	(135.00)
Etab Expense	10,154.05	37,613.17	0.00	55,000.00	17,386.83
Gaming Tax	5,098.79	20,395.17	2,249.41	37,840.00	17,444.83
Gaming Licenses & Fees	0.00	(150.00)	0.00	150.00	300.00
Gaming Supplies	0.00	0.00	0.00	1,500.00	1,500.00
Payroll Taxes - Gaming	1,132.63	2,973.71	698.52	5,500.00	2,526.29
Pull Tabs Expense	(18.70)	8.53	0.00	3,500.00	3,491.47
Rent - Gaming	1,025.00	4,100.00	975.00	12,300.00	8,200.00
Security	348.40	683.40	0.00	2,150.00	1,466.60
Wages-Gaming	2,701.26	9,851.79	978.28	20,000.00	10,148.21
<b>Total Gaming Expenses - Direct</b>	<u>20,441.43</u>	<u>75,293.83</u>	<u>4,901.21</u>	<u>137,940.00</u>	<u>62,646.17</u>
<b>Net Gaming Revenue/Expense</b>	<u>\$ 34,613.07</u>	<u>\$ 112,673.00</u>	<u>\$ 6,841.54</u>	<u>\$ 206,060.00</u>	<u>\$ 93,387.00</u>

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