

# Indiana State Wrestling Assn Inc

## Budget Overview: ISWA Annual Budget - FY22 P&L

September 2021 - August 2022

	TOTAL
Revenue	
Income	
3x Gear Income	15,000.00
Athlete Traditional Membership	115,000.00
Club Charters, Sanctions & Insurance	20,000.00
Donations/Sponsors	11,000.00
Equipment Sales	1,000.00
High Performance Leader-1 Year	800.00
Interest	432.00
SiteSearch	3,600.00
USAW Hard Card	2,500.00
Win Magazine Income	150.00
Wrestling Leader 1 Year Membership	15,000.00
<b>Total Income</b>	<b>184,482.00</b>
ISWA State Tournaments	
Elementary Dual Team State	19,600.00
Freestyle/Greco State	80,450.00
Kids/Older Kids Folkstyle State	128,000.00
Middle School Dual Team State	10,850.00
<b>Total ISWA State Tournaments</b>	<b>238,900.00</b>
Team Indiana Income	
14U Boys Dual Team Indiana Income	17,225.00
14U Girls Dual Team Indiana Income	5,200.00
Cadet Duals Income	37,800.00
Cadet Nationals Income (Fargo)-Men	120,000.00
Cultural Exchange Income	33,000.00
Heartland Elem/MS Duals-Boys	20,500.00
Heartland Elem/MS Duals-Girls	5,100.00
Junior Duals Income-Men	18,200.00
Junior Duals Income-Women	11,900.00
Kids FS/Greco Nationals Trip	21,088.00
Womens Nationals (Fargo)	24,000.00
<b>Total Team Indiana Income</b>	<b>314,013.00</b>
USAW Hosted Tournaments	
14U Duals Gate Proceeds	24,000.00
14U Duals Team Entry Income	50,000.00
Central Regionals Income	40,000.00
<b>Total USAW Hosted Tournaments</b>	<b>114,000.00</b>
<b>Total Revenue</b>	<b>\$851,395.00</b>
GROSS PROFIT	<b>\$851,395.00</b>
Expenditures	
Administration	
Accounting	9,000.00

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	TOTAL
Board Members-Background Checks/Memberships	1,200.00
Insurance	5,000.00
Payroll Expenditures	1,500.00
Postage	800.00
Publication	27,200.00
<b>Total Administration</b>	<b>44,700.00</b>
Charitable Contributions	5,000.00
IHSWCA Banquet	600.00
Mat Officials	
Folkstyle	9,600.00
Freestyle/Greco	2,960.00
<b>Total Mat Officials</b>	<b>12,560.00</b>
Meetings	
Annual Meeting	5,800.00
Budget Meeting	1,200.00
Meeting Mileage Reimbursement	2,000.00
Monthly Board Meeting Expenses	800.00
State Summit Meeting	3,400.00
<b>Total Meetings</b>	<b>13,200.00</b>
Office Supplies & Software	5,000.00
IT Equipment	10,000.00
<b>Total Office Supplies &amp; Software</b>	<b>15,000.00</b>
Pairing Officials	2,200.00
Payroll Expenses	39,418.87
Programs	
ISWA Tournaments	
ISWA Elementary Dual Team State	21,344.00
ISWA Folkstyle State	86,100.00
ISWA Freestyle/Greco	51,090.00
Middle School Dual Team State	15,700.00
<b>Total ISWA Tournaments</b>	<b>174,234.00</b>
Scholarships	8,000.00
State Coach Director	
Coach Development-Travel Expenses	2,000.00
Coach Development-USAW Training	2,800.00
ISWA Open Camps	10,000.00
Olympic Styles Director	1,500.00
RTC	1,500.00
<b>Total State Coach Director</b>	<b>17,800.00</b>
Team Indiana Expenses	
14U National Dual Teams	
14U Duals Boys	20,500.00
14U Duals Girls	6,561.00

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	TOTAL
<b>Total 14U National Dual Teams</b>	<b>27,061.00</b>
16U Dual Team Indiana	52,334.00
Cultural Exchange Trip	33,000.00
Heartland Elem/MS Duals	36,861.00
Junior Duals	
Junior Duals-Men	26,556.00
Junior Duals-Women	22,552.00
<b>Total Junior Duals</b>	<b>49,108.00</b>
Junior-Cadet Nationals (Fargo)-M/W	168,950.00
UWW Cadet & U23 Officials Expenses	450.00
Women's Nationals Team	
Folkstyle Nationals-CO (Sponsored Girls Team)	500.00
Women's Folkstyle Nationals Camp	1,000.00
Womens Freestyle National Camp	1,000.00
<b>Total Women's Nationals Team</b>	<b>2,500.00</b>
<b>Total Team Indiana Expenses</b>	<b>370,264.00</b>
USA Tournament Expenses	
14U National Duals	81,000.00
Central Regionals	38,450.00
Kids FS/Greco Nationals Trip	21,088.00
<b>Total USA Tournament Expenses</b>	<b>140,538.00</b>
<b>Total Programs</b>	<b>710,836.00</b>
Registration	
Club Charters/Sanctions/Insurance	600.00
<b>Total Registration</b>	<b>600.00</b>
Rent & Lease	16,000.00
Utilities	4,000.00
<b>Total Expenditures</b>	<b>\$864,114.87</b>
NET OPERATING REVENUE	<b>\$ -12,719.87</b>
NET REVENUE	<b>\$ -12,719.87</b>